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### **ANNUAL REPORT THEME CONTINUITY**

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#### **Annual Report 2012 Theme**

#### Road to the Future

Since two years ago, First Media had become one of the leading company in providing broadband internet service and pay television in Indonesia.

Therefore, to represent an integrated service through high speed broadband, including to deliver subscription television service, First Media adopts the term BROADBAND UNITED in each theme of First Media's Annual Report.

The theme "Road to the Future" illustrates that First Media is a provider of high speed broadband internet service and subscription television service that becomes a great partner for community in developing their future.

### The Annual Report 2013 Theme Welcoming the Future

People in Indonesia has become part of worldwide community to welcome the rapid change of live impacted by the advance growth of ICT.

Examining the rapid growth of ICT and the changes of people's life all over the world, First Media also improves theperformance of its internet broadband service and subscription television service as well as upgrading the ICT technology and expanding network configuration in welcoming the future along with continuous growth of modern technology.

#### The Annual Report 2014 Theme

#### **Broadband Leader**

First Media strategic move in increasing its performance in 2014, includes a dignified business ethics, rules and procedure, risk management, internal control and supervision, leadership, task management and responsibility, empowering management and employee, inline with the growth of ICT and expansion of network service configuration. First Media has changed its corporate position, from pioneer of integrated telecommunication and multimedia services in Indonesia to become a high speed broadband internet service provider and the most advance subscription television provider in Indonesia and become a great partner for community in welcoming future modern technology.

#### The Annual Report 2015 Theme

#### Enliven the Broad World

Enliven the lives of many Indonesian to be connected with the extensive world. In the last few years, demand of high internet access in most cities in Indonesia increase rapidly. This phenomenon continues to spread to the community from various levels of society in Indonesia.

The necessity to access information, entertainment, education, work, until self-actualization are widely spreading in the middle of competitive community. Daily lives are enliven with internet service network that supported with rapid development of ICT.

As a leading company in high speed broaband services and subscription television, First Media is capable to enliven the lives of Indonesian that are connected to all over the world.

#### The Annual Report 2016 Theme

#### The Best Partner in Digital Life

First Media consistently develop its TMT based service ability to be the business leader in that sector in Indonesia. Aligned with First Media commitment to become pioneer in TMT industry in Indonesia, First Media also develop its services as content provider for the subscription television services and cinema chain business. Broadcasting content has become an important aspect in First Media business activities to provide added value and distinguish the service of First Media.

During 2016, First Media continues to enhance its performance to be the BEST PARTNER for the Government plan and society necessity in its efforts to elevate its ability to contribute in national economic development in DIGITAL LIFE

#### The Annual Report 2017 Theme Strengthening Business Portfolio

As a business entity in the TMT business, First Media always provides its dedication to develop telecommunication and content network for the improvement of Indonesia ICT (information, communication & technology) . First Media sustainability strategy in TMT business development is through initiation of strengthening business portfolio

in each of its business units. The business portfolio reinforcement is the First Media's strategic decision to fulfill its responsibilities as the best digital partner. Throughout the year 2017 First Media has implemented professional corporate governance practices such as information disclosure, financial stability, operational effectiveness and business creativity. This is a form of realization of First Media's commitment in maintaining the robustness of its business profile as well as a positive step to become a TMT business leader in Indonesia.

### The Annual Report 2018 Theme Riding The Wave

The sustainability of First Media's strategy in developing the TMT business is becoming the Company's main target every year. Throughout 2018, First Media was very focused on developing and accelerating the performance of the Company's subsidiaries, among others, engaged in the provision of telecommunications infrastructure and in-building solutions, calling card value-added services, internet services, provision of news content, and production houses for providing television advertising and broadcast content.

Nevertheless, First Media faced a more difficult struggle in carrying out its business this year. In addition to having to face industrial competition with other companies, First Media must also face challenges from the policy makers in this matter, the regulator of communication and information in the development of the 4G LTE business. Apart from these constraints, First Media emphasized that the business portfolio in TMT business still remains strong and can contribute to liven up the digital life of the Indonesian people. Commitment and trust in the importance of the TMT business for Indonesia is the foundation for First Media to always survive various obstacles.

Broadband **BroadbandUnite** Broadband Broadband **BroadbandUnit** 

### **RIDING THE WAVE**

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2018 have become the year that full of struggle for the Company. The company sustainable strategy in the development of Telecommunication, Media and Technology (TMT) business through strength initiation portfolio proven not separated from business obstacles and challenges. One of the substantial obstacles that need to face by the Company is an issuance of new regulation in Communication and Informatics Technology (Kominfo). The Regulation have made the Company going through several obstacles in developing its business in accordance to current plan. One of the obstacle is the termination of BOLT 4G LTE service by the Company and its subsidiaries on December 28, 2018. This termination as form of support by the Company and its subsidiaries for the issuance of decision by the regulator in Kominfo in relation to utilization permit of the frequency owned by the Company and its subsidiaries.

This event did not triggered the Company to take a step back or wavering to continue with the appointed plan. The Company's struggle will keep on continue by put forward innovation and creation that always visionary and one step ahead in accordance with Company experience in TMT industry. The Company is confident to continue its contribution and its role in promoting development of TMT industry that proven by its tenancy facing many kind of obstacles and challenges in TMT business completion.

Many kind of awards was accepted by the Company and its subsidiaries form different kind of well-known global institutions and in Indonesia. In May 2018 First Media brand also received award of "Most Valuable Indonesian Brand" from Asia Pacific Finance Brand as one of brand with AA+ brand rating in Indonesia. In October 2018, First Media brand through its subsidiaries PT Link Net Tbk have received an award from World Brand Congress of "Indonesia Best Brand Award", also others awards. This confirmed the existence of the Company in Indonesia as one of company that highly committed to be the foremost in anticipating the development of technology, supporting program that set up by the Government and facilitating community so they can take the benefit of technology and not obsolete.

Optimism, agility, intelligently and consistency will create a high level creativity to change the obstacle to an opportunity, to become a verification that the Company able to adapt and be superior in the market competition situation. The Company will keep on going with strategic stages by innovating and make a breakthrough in developing and strengthening the portfolio.

In the meantime the Company will focus in maximizing performance of subsidiaries among others by keep its business in providing telecommunication infrastructure and in-building solution, additional service of card delivery, internet service, news content provider, and production house to provide an advertisement and television content. The Company will continue its business in telecommunication, also focusing their business development in technology, Media and telecommunication.



### TMT BUSINESS REVIEW

Since First Media initiates rebranding from Kabelvision to First Media in 2007, First Media becomes the pioneer in integrated telecommunication and multimedia business in Indonesia by carrying the Triple Play concept, which is the television subscription services, high speed broadband internet services and data communication through digital communication network.

Information and Communication Technology (ICT) in the world has gone through a lot of progress, either on its technology or the utilization by the society. As well as in Indonesia, the technology in software and hardware has been widely used by society, including small cities. The growth is in line with the increment of internet users in Indonesia based on the survey in 2016, compared to internet users during year 2015 was indicated to increase by 51,8%.

To address those changes, First Media was developed into holding company, to accelerate the business development thus becoming the leading Technology, Media and Telecommunication ("TMT") company in Indonesia. The purpose of such development is that the Indonesia citizens may continuously utilize ICT equal to the ability of other people around the world. Such thing is deeply impacting the ability to compete in education, business and economic empowerment gradually, including to provide opportunities for young technopreneurs to develop technology-based businesses in Indonesia.

In developing the business in TMT, First Media delivers massive broadband infrastructure to expand the coverage of internet network service and improve its service. First Media believes that the TMT business would be able to promote the creative economy, economic improvement through the digital technology that contributing to the development of the economy of Indonesia which has become one of the best in the world.

#### **Integrated Media Group**

Since 2007, First Media has successfully established the integrated TMT business unit. Those efforts have contribute the needs of Indonesian society in digital telecommunication services and integrated television channel.

The integration which is First Media's strategic step in developing the TMT business divided into several category such as A (access), B (backbone), C (content) and D (device). Those four categories have become the basic formation to form every business unit in First Media group.

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The business unit of First Media form TMT business that engages in providing the telecommunication services with infrastructure network and television subscription services provider, broadcasting content production as well as providing cinema services theatre chain with the coverage that spread through Indonesia.

The continuity and collaboration of each business unit strengthen by good corporate governance of First Media through supervision function with equitable development through 3 (three) discipline values which are: Product Leadership, Operational Excellence and Customer Intimacy of each business unit. The integrated commitment of First Media enhances the creativity of each business unit to produce promising business output. First Media in in view that developing the business unit through those three discipline values is a core to strengthen the corporate to overcome the intense competition in the industry.

First Media stands that Human Resource Management is a basis of success in business operation. Supervision and implementation of good Human Resource system will result in good competence. as Among others, regular employee training in various field of division, key performance index, and establishing the synergy culture between the employees between business unit.

First Media as holding company has commit through consistent supervision function, each established business unit would independently be able to provide innovative and creative services. All policies and steps are addressed to support the target of the Indonesian government in developing the creative economy and becoming the world largest digital economy country in Southeast Asia. It is in accordance with Indonesian government vision stated in World Summit on the Information Society in 2016 in Geneva, Swiss.

### **MILESTONES**

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#### 1994 - 2006

In 1994 the Company was established under the name of PT Safira Ananda, after one year, in 1995 the Company changed its name to PT Tanjung Bangun Semesta. In 1998. the Company acquired all Cable TV assets from PT Anditirta Indonusa and changed to PT Tanjung Bangun Semesta Tbk in 1999. In 2000, the Company conducted its initial public offering and listing on the Surabava Stock Exchange. In the same year, the Company changed its name to PT Broadband Multimedia Tbk and launched its subscription television service in Bali and Surabaya, internet access service and early stage analog network expansion. In 2001 the Company achieved Positive EBITDA and accomplished the initial expansion of the Analog Network. In 2002 the Company was appointed as the sole provider of JATS Remote Trading network owned by the Jakarta Stock Exchange (now the Indonesia Stock Exchange). In 2003 the Company succeeded in reaching 100 thousand cusomters. In 2004 the Company launched internet service under the trade name "MyNet" and obtained ISO 9001: 2000 certification, in 2006 the Company began expanding its digital-based network.

#### 2007-2012

In 2007, the Company changed its name to PT First Media Tbk and carried out the first public offering. Changing the corporate brand from Kabelvision to First Media, the change coincides with the introduction of the latest multimedia services called Triple Play, FastNet, HomeCable and DataComm. The launch of the three services achieved positive results by reaching 41 thousand customers.

Entering 2008, the Company took over PT Link Net, a company engaged in internet services. In addition, the Company established PT First Media Production, PT First Media News and PT First Media Television, as a step to build a portfolio of group media businesses. The company took a corporate action by carrying out Series I Warrants. In 2009, the Company achieved an increase in revenue of 36% to Rp. 722 billion and EBITDA of Rp. 199 billion. A good EBITDA figure has encouraged the Company to expand its services by obtaining a Broadband Wireless Access (BWA) permit for the Greater Jakarta area and Banten and Northern Sumatra. Triple Play services are strengthened by launching FastNet services at speeds of 10 Mbps, FastNet SOHO, HomeCable Ultimate and Family.

In 2010 the Company presented the first High Definition service in Indonesia and launched the FastNet 20 Mbps service and FastNet Kids service package. In addition to product updates, customer service aspects are strengthened by introducing Premium Call Center services, NSIA Online Payment Facility, and the Company taking corporate actions with the Implementation of Public Offering II. In 2011, the Company accelerated more aggressively in the Triple Play business by expanding its cable network, introducing Video On Demand services, launching BeritaSatu News Channel a news channel and carrying out corporate actions to carry out Series II Warrants. The Company in 2012 continued to produce the latest service innovations by launching the Personal Video Recording and OTT technology (Over the Top) feature through an application called First Media LIVE.

#### 2013

- · Network achieved 1 million Homepassed.
- Launched of subscribed television service through satellite with the name "BIGTV".
- Introduced FastNet 100 Mbps service.
   Network Expansion to Bandung.
- Owned 50 High Definition channels in HomeCable service.
- · Excercised Warrant Series II.

#### 2014

- Launch of Android technology based STB (Set-Top-Box).
- Re-Branding First Media Live to First Media GO.
- Company acquisition:
  - 1. PT MSH Niaga Telecom Indonesia
  - 2. PT Delta Nusantara Networks
  - 3. PT Prima Wira Utama
  - 4. PT Mitra Mandiri Mantap
  - 5. PT Cinemaxx Global Pasifik

#### 2015

- Through its subsidiary, PTI, launched the products such as BOLT!4G Powerphone
   E1, BOLT! 4G Tablet X1, BOLT! Mobile WiFi
   Hydra, introduced BOLT! Talk application, and conducted strategic collaboration between
   BOLT! and Samsung and also introduced ULTRA LTE.
- Through its subsidiary, MSH, conducted

- partnership to install PABX with Bank Permata.
- Company subsidiary, PWU, conducted its in building solution with 5 prominent operators in Indonesia. PWU also expand its business to Bali, Medan and Bogor.
- The Company and BMPA established DSM.
- The Company released its shares ownership in FMTV to other Company subsidiary which is LN and CIAT.

#### 2016

- Through its subsidiary, PTI, launched the products such as BOLT!4G Powerphone
   E1, BOLT! 4G Tablet X1, BOLT! Mobile WiFi Hydra, introduced BOLT! Talk application, and conducted strategic collaboration between BOLT! and Samsung and also introduced ULTRA LTE.
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- The Company and BMPA established DSM.
- The Company released its shares ownership in FMTV to other Company subsidiary which is LN and CIAT.

#### 2016

- BOLT! 4G LTE achieved TOP BRAND 2016 award
- · Release a movie with title "Blusukan Jakarta"
- Special Award: Excellence in Performance Award to Dicky Moechtar as President Director of BOLT! 4G LTE
- BOLT! 4G LTE launch its unlimited service packet.
- BOLT! 4G LTE launched its second BOLT! Zone outlet in Medan
- BOLT! 4G LTE achieved "Most Favourite 4G"
- Achievement to BeritaSatu News Channel from National Committee of Tobacco Control
- New roll out in Malang, East Java
- BOLT! 4G LTE reached 2 million subscribers
- BOLT! 4G LTE achieved TOP IT and TELCO 2016 award

- Achievement to BeritaSatu News Channel from Ministry of Trade of Republic of Indonesia
- BOLT! achived an award in INDONESIA MOST ADMIRED CEO (IMAC) AWARD 2016.

#### 2017

- BOLT! 4G release 300 Mbps services
- BOLT! 4G obtained Top Brand Award 2017 in Mobile Internet service Provider category
- WOW Brand Award 2017
- BOLT! 4G obtained Most Innovative Internet Service-Celular Award 2017
- BOLT! 4G has achieved 3 milion subscriber
- BOLT! 4G obtained Top Brand Award 2017
   (Phase 2) in Mobile Modem Category
- Link Net obtained Service Quality Award 2017
- Collaboration OTT service between First Media, BOLT 4G and HOOQ
- Charter of Sport Care 2017 by Ministry of Youth & Sports Affairs
- Forbes Indonesia Best of The Best Award The Top 50 Companies For 2017
- Indonesia Institute Of Corporate Directorship Corporate Governance Conference And Award
- Indonesia Corporate Secretary Award 2017 5
   Top GCG Issues in Media Sector



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### **IMPORTANT EVENTS 2018**

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Important Events	Month
First Media achieved WOW Brand Award 2018	March 2018
First Media achieved Indonesia Most Innovative Business Award 2018	March 2018
First Media achieved 3 Contact Center Service Excellence Award 2018	April 2018
First Media collaborate with CatchPlay, one of Video on Demand Provider from Taiwan	April 2018
PT Link Net Tbk obtained Most Valuable Brand with Brand Value US \$ 120 million dan Brand Rating AA+ from Brand Finance Asia Pacific	Mei 2018
BOLT 4G Ultra LTE Top 100 Most Valueable Brand Indonesia	June 2018
PT Link Net Tbk launched First Squad program in optimizing Service level	August 2018
PT Link Net Tbk laucnhed HBO GO mobile cooperated with HBO Asia	August 2018
PT Link Net Tbk achieved Best Brand Awards 2018	October 2018
PT Link Net Tbk achieved mobile DNA award 2018	December 2018







### PT FIRST MEDIA TBK OVERVIEW

Since 2007, First Media has changed its name from Kabelvision into First Media. First Media has define itself as integrated telecommunication and multimedia services pioneer in Indonesia with its TriplePlay concept, which is pay television service, high speed broadband wireless internet access and data communication service over digital telecommunication network.

First Media is a leading holding company among others company which engages in the field of Technology, Media and Telecommunication business. All internal and external policies, strategies, plans and steps which has been taken by First Media are oriented to a goal to be a leading TMT business company and capable to support Government plan to achieve social life target by the power of digital technology which contributes for the nation advancement and economic development through creative economy creative and digital economy. Those are aligned with Government's vision exposed in WSIS Forum, held in 2016, in Jenewa, Swiss.

Coordination between First Media and its subsidiaries creates well integration and cooperation between internet service provider (PT Link Net Tbk and PT Internux) and subscription television service provider (PT First Media Television and PT Indonesia Media Televisi) together with others First Media subsidiaries which engages in the content production (PT First Media Production and PT First Media News), along with its other subsidiaries which engages in telecommunication infrastructure development (PT Prima Wira Utama).

#### PT First Media Tbk Profile

#### **Business Activities:**

 Telecommunication network provider through cable and non-cable, either by fixed network and mobile network; **PAGE 34** 

- 2. Telecommunication service provider, either by fixed network and mobile network; and
- Provider, aggregator and distributor of multimedia content

#### **Permanent Business License:**

Decree of Chairman of BKPM No. 4/I/IU/II/PMDN/ TELEKOMUNIKASI/2012, dated December 6th, 2012 regarding Expansion License, Letter of Chairman of BKPM No. 7/I/IU-PB/PMDN/2013, dated July 5th, 2013 regarding Domestic Business Investment Changes Business License.

#### **Operational License:**

Decree of Minister of Telecommunication and Informatic No. 119 in 2017, dated January 11th 2017 regarding operation license of Fixed Local Packet-Switched Based Network.

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### **VISION, MISSION, AND ARTICLES OF ASSOCIATION**

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#### Vision:

To become the premier integrated megamedia services company in Indonesia that capitalizing on the advancement in Internet broadband technology platform in order to deliver superior value to stakeholders.

The Company's vision includes foundation services integrated five-C:

- Cable TV Multi- Channels Interactive Television
- Computer Broadband Internet Service
- Communication Data Communication Services
- Content Content on Internet and TV
- Channels In-house Channel production

#### Mission:

- · To be the leader in its field
- To emphasize on competence and professionalism
- To focus on costumer centric
- To become prime employer of choice
- To participate in social corporate citizenship
- To passion at work

#### **Corporate Values:**

- Discipline in our execution
- Quality in our Service
- Innovative in our development
- Aggressive in our market penetration
- · Care for our community and environment

#### **Business Strategic**

Utilizing the advances in communications technology – especially the high-speed digital broadband internet technology – to provide the integrated megamedia services at affordable prices in Indonesia.

Consistently become the first in Indonesia to adopt the latest technological breakthrough, in an effort to quantum leap, and deliver superior products and services to customers. Continuously achieve business efficiency to be the provider of high quality megamedia services with effective and competitive costs.

#### **Article of Association**

The Company is established under the name of PT Safira Ananda, based on notarial deed No. 37 January 6th,1994 and Decree of the Minister of Justice of the Republic of Indonesia Number C2-1.446 HT.01.01.Th.95 dated February 1st, 1995 that have been referred to the Book of the Law of Commercial Law (Gazette Year 1847 No. 23) as amended, the latest by Law No. 4 of 1971.

Amendment the Articles of Association following currently named PT Tanjung Bangun Semesta Tbk contained in the Deed No. 1 dated December 2nd, 1999 and the Decree of the Minister of Justice of the Republic of Indonesia No. C-19466 HT.01.04.TH.99 dated December 3, 1999 which has been referred to the Law No.1 of year 1995 regarding Limited Liability Company.

Amendment some of the provisions in the statutes following as well as recast is currently Articles of Association named PT Broadband Multimedia Tbk contained in the Deed No. 56 dated July 30th, 2001 and Receiving Reports Amendment of Articles of Association by the Minister of Justice and Human Rights of the Republic of Indonesia Number: C- HT.01.04. TH.2001 08 744 on 19 September 2001 with reference to Law No.1 year 1995 on Limited Liability Company.

Amendment the Articles of Association following is currently named PT First Media Tbk contained in the Deed No. 42 dated August 15th, 2008 and the Minister of Justice and Human Rights of the Republic of Indonesia Number: AHU-74501.AH.01.02.Tahun 2008 dated October 16th, 2008 that have been refers to Law No. 40 Year 2007 regarding Limited Liability Company.

The latest amendment of the Articles of Association currently named PT First Media Tbk contained in Deed No.33 dated May 15th , 2015 and Receipt of Notification of Change Statutes by the Minister of Law and Human Rights of the Republic of Indonesia Number: AHU-AH.01.03-0940134 the date of June 11th, 2015 has been adapted to the Financial Services Authority Regulation No.32 / POJK.04 / 2014 and No.33/ POJK.04 /2014 as well as laws and other crustaceans prevailing in the capital market.



### CHRONOLOGY OF SHARE OWNERSHIP

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In February 2000, the Company held an Initial Public Offering, which was listed on the Surabaya Stock Exchange. After the merger of the Jakarta Stock Exchange and Surabaya Stock Exchange in 2007, the chronology of ownership of shares of the Company are as follows:

#### 2007

Based on the resolutions of Extraordinary General Meeting of Shareholders of the Company dated December 29, 2006 as stipulated under the Deed of Minutes of Extraordinary General Meeting of Shareholders No. 85, dated December 29, 2006, made before Mrs. Poerbaningsih Adi Warsito S.H., Notary in Jakarta, and pursuant to the statement of shareholders resolution stipulated under the Deed of Statement of Meeting Resolution No. 8 dated March 5th, 2007, made before Mrs. Poerbaningsih Adi Warsito S.H., Notary in Jakarta, the Company has increased its subscribed and paid-up capital related to the issuance of new shares of 441,674,000 shares with the aggregate nominal value of Rp220,837,000,000 as a result of the exercise of Right Issue I (PUT I). The deed was accepted and recorded in Legal Entity Administration System Database at the Ministry of Law and Human Rights of the Republic of Indonesia based on the acceptance of Report of Deed of Amendment of Company Articles of Association No. W7-HT.01.04-6246 dated May 3, 2007. Therefore, the structure of the capital and shareholders of the Company is as follows:

56,02% = AcrossAsia Ltd

32,67% = PT Reksa Puspita Karya

11,31% = Shareholders with the ownership  $\leq 5\%$ 

Registered Common Sh  Description Nominal Value Rp 500 per			
	Number of Shares	Nominal Value	%
Authorized Capital	1.497.200.000	748.600.000.000	
Amount of subscribed and fully paid-up capital	815.974.000	407.987.000.000	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	457.131.716	228.565.858.000	56,02
PT Reksa Puspita Karya	266.579.704	133.289.852.000	32,67
Shareholders with the ownership $\leq 5\%$	92.262.580	46.131.290.000	11,31

#### 2008

In June 26, 2008 and June 30, 2008, PT Reksa Puspita Karya exercised Warrant Series I respectively amounting to 13,000,000 warrants and 500,000 warrants with the exercise price of Rp 1,000 per warrant. The funds for exercising Warrant Series I have been received by the Company on the June 27, 2008 and July 1, 2008 respectively in the amount of Rp13,000,000,000 and Rp 500,000,000. Therefore, after the exercise of Warrant Series I by PT Reksa Puspita Karya, the subscribed and paid-up capital of the Company has increased to 829,474,000 shares, with the aggregate nominal value of Rp414,737,000,000.

The increase of the subscribed and paid up capital of the Company that occurred related to the exercise of Warrant Series I by PT Reksa Puspita Karya was validated by the resolutions of the Extraordinary General Meeting of Shareholders as stipulated in the Deed of Minutes of Meeting No. 4 dated November 13th, 2009, made by Lindasari Bachroem S.H., Notary in Jakarta and subsequently stated in in the Deed of Meeting Resolution Statement No. 5 dated November 13th, 2009, made before Lindasari Bachroem S.H., Notary in Jakarta.

The Deed has been reported to the Minister of Law and Human Rights of the Republic Indonesia by Acceptance of Notice of Minister of Law and Human Rights of the Republic of Indonesia No. AHU-0000833.AH.01.09.Year 2010 dated January 6th, 2010. Therefore, the structure of the capital and shareholders of the Company is as follows:

55,11% = AcrossAsia Ltd

33,77% = PT Reksa Puspita Karya

11,12% = Shareholders with the ownership  $\leq 5\%$ 

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	1.497.200.000	748.600.000.000	
Amount of subscribed and fully paid-up capital	829.474.000	414.737.000.000	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	457.131.716	228.565.858.000	55,11
PT Reksa Puspita Karya	280.079.704	140.039.852.000	33,77
Shareholders with the ownership $\leq 5\%$	92.262.580	46.131.290.000	11,12

#### 2009

In 2009, there was no change of share ownership in the Company. The share ownership remains the same as in 2008.

55,11% = AcrossAsia Ltd

33,77% = PT Reksa Puspita Karya

 $11,12\% = Shareholders with the ownership \leq 5\%$ 

#### 2010

On March 18, 2010, the Company had increased its authorized capital to Rp1,650,000,000,000 comprising of 3,300,000,000 shares, as approved pursuant to the resolutions of Extraordinary General Meeting of Shareholders of the Company dated March 4th,2010 as stipulated in the Deed of Minutes of Meeting No. 6 dated March 4th, 2010, made by Lindasari Bachroem S.H., Notary in Jakarta and is stated in the Deed Of Meeting Resolution Statement No. 7 dated March 4th, 2010, made before Lindasari Bachroem S.H., Notary in Jakarta, which has obtained the approval of the Minister of Law and Human Rights of the Republic Indonesia pursuant to the decree No.AHU-13941.AH.01.02.Year 2010 dated March 18th, 2010, so that the structure of the capital and shareholders of the Company is as follows:

55,11% = AcrossAsia Ltd

33,77% = PT Reksa Puspita Karya

11,12% = Shareholders with the ownership  $\leq 5\%$ 

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	3.300.000.000	1.650.000.000.000	
Amount of subscribed and fully paid-up capital	1.741.895.400	870.947.700.000	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	959.976.602	479.988.301.000	55,11
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,77
Shareholders with the ownership $\leq 5\%$	193.751.420	96.875.710.000	11,12

Pursuant to the resolutions of Extraordinary General Meeting of Shareholders of the Company dated April 19th, 2010 as stipulated in the Deed of Minutes of Meeting No. 21 dated April 19th, 2010, made by Lindasari Bachroem S.H., Notary in Jakarta, and pursuant to the shareholder resolution statement stipulated in the Deed of Meeting Resolution Statement No. 7 dated July 20th, 2010, made before Lindasari Bachroem S.H., Notary in Jakarta, the Company has obtained the approval to conduct Right Issue II for the purpose of Shares Issuance with Pre-emptive Rights (PUT II) and to increase the subscribed and paid-up capital related to the issuance of new shares of 912,421,400 shares with the aggregate nominal value of Rp456,210,700,000 as a result of the exercise of PUT II. The deed was accepted and recorded in the Legal Entity Administration System Database at the Ministry of Law and Human Rights of the Republic of Indonesia pursuant to the acceptance of Report of Deed of Amendment of Company's Articles of Association No. AHU-AH.01.10-21071 dated August 18th, 2010. Therefore, the structure of the capital and shareholders of the Company is as follows:

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	3.300.000.000	1.650.000.000.000	
Amount of subscribed and fully paid-up capital	1.741.895.400	870.947.700.000	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	959.976.602	479.988.301.000	55,11
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,77
Shareholders with the ownership ≤ 5%	193.751.420	96.875.710.000	11,12

#### 2011

Pursuant to the resolutions of Extraordinary General Meeting of Shareholders of the Company as stipulated in the Deed of Meeting Resolution Statement No. 16 dated June 3rd,2011,made by Dr.Irawan Soerodjo S.H.,M.Si.,Notary in Jakarta,which has obtained the approval from the Minister of Law and Human Rights of the Republic of Indonesia as per decree No.AHU-36144.AH.01.02. Year 2011 dated July 19th,2011, the Company has increase the authorized capital to Rp3,483,793,800,000 comprising of 6,967,587,600 shares and increased the Subscribed and Paid-Up Capital related to the exercise of Warrant Series II, so that the structure of the capital and shareholders of the Company is as follows:

55,11% = AcrossAsia Ltd

33,77% = PT Reksa Puspita Karya

11,12% = Shareholders with the ownership  $\leq 5\%$ 

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	6.967.587.600	3.483.793.800.000	
Amount of subscribed and fully paid-up capital	1.741.896.900	870.948.450.000	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	959.976.602	479.988.301.000	55,11
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,77
Shareholders with the ownership $\leq 5\%$	193.752.920	96.876.460.000	11,12

On October 5th, 2011, the public shareholders of the Company exercised Warrant Series II and the funds from such exercise have been fully received by the Company. The exercise of Warrant Series II has increased the Company's Subscribed and Paid-Up Capital and it is validated by the resolutions of Extraordinary General Meeting of Shareholders of the Company dated October 21st, 2011 as stipulated in the Deed of Minutes of Meeting No.6 dated October 21st, 2011, made by Lindasari Bachroem S.H., Notary in Jakarta. Therefore, the Subscribed and Paid-Up Capital of the Company increased to 1,741,896,978 shares with the aggregate nominal value of Rp870,948,489,000 with the structure of the capital and shareholders of the Company is as follows:

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	6.967.587.600	3.483.793.800.000	
Amount of subscribed and fully paid-up capital	1.741.896.978	870.948.489.000	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	959.976.602	479.988.301.000	55,11
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,77
Shareholders with the ownership $\leq 5\%$	193.752.998	96.876.449.000	11,12

#### 2012

In 2012, there was no change of share ownership in the Company. The share ownership remains the same as in 2011.

55,11% = AcrossAsia Ltd

33,77% = PT Reksa Puspita Karya

11,12% = Shareholders with the ownership  $\leq 5\%$ 

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#### 2013

On August 22nd, 2013, the shareholders of the Company have converted Warrant Series II into shares. The Conversion of Warrant Series II have led to an increase of Subscribed and Paid-Up Capital of the Company as stipulated in the Deed of Meeting Statement Resolution No. 7 dated August 22nd, 2013, made by Rini Yulianti, S.H., Notary in Jakarta, therefore the Subscribed and Paid-Up Capital of the Company becomes 1,742,167,907 shares with the aggregate nominal value of Rp871,083,953,500. The Deed has been accepted and recorded in Legal Entity Administration System Database at the Ministry of Law and Human Rights of the Republic Indonesia based on the acceptance of Report of Deed of Amendment of Company's Articles of Association No. AHU-AH.01.10-35144 dated August 26th, 2013. Therefore, the structure of the capital and shareholders of the Company is as follows:

55,10% = AcrossAsia Ltd

33,76% = PT Reksa Puspita Karya

11,14% = Shareholders with the ownership  $\leq 5\%$ 

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	6.967.587.600	3.483.793.800.000	
Amount of subscribed and fully paid-up capital	1.742.167.907	871.083.953.500	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	959.976.602	479.988.301.000	55,10
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,76
Shareholders with the ownership ≤ 5%	194.023.927	97.011.963.500	11,14

#### 2017

In 2017 the Company has changed its ownership interest above 5%. The change took place on August 21st, 2017 by PT Inti Anugrah Propertindo owning 150,616,940 shares or representing 8.65% of all shares of the Company which have been placed and remitted. On November 13th, 2017 PT Inti Anugrah Propertindo was renamed become PT Inti Anugerah Pratama with 150,146,640 shareholding or representing 8.62% of the total issued and paid shares of the Company. Therefore, the Company's capital and shareholding are as follows:

Description	Registered Common Share Nominal Value Rp 500 per share		
	Numbers of Shares	Nominal Value	%
Authorized Capital	6.967.587.600	3.483.793.800.000	
Amount of subscribed and fully paid-up capital	1.742.167.907	871.083.953.500	100,00
Shareholders with the ownership $\geq 5\%$			
AcrossAsia Ltd	959.976.602	479.988.301.000	55,10
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,76
PT Inti Anugerah Pratama	150.146.640	75.073.320.000	8,62
Shareholders with the ownership ≤ 5%	43.877.287	21.938.643.500	2,52

55.10% = AcrossAsia Ltd

33,76% = PT Reksa Puspita Karya

8,62% = PT Inti Anugerah Pratama

2,52% = Shareholders with the ownership  $\leq 5\%$ 

#### 2018

In 2017 the Company has changed its ownership interest above 5%. Therefore, the Company's capital and shareholding are as follows:

	Registere	d Common Share	
Description	Nominal Val	ue Rp 500 per share	
	Numbers of Shares	Nominal Value	%
Authorized Capital	6.967.587.600	3.483.793.800.000	
Amount of subscribed and fully paid-up capital	1.742.167.907	871.083.953.500	100,00
Shareholders with the ownership ≥ 5%			
PT Trijaya Putra Mulia	609.461.473	304.730.736.500	34,98
PT Reksa Puspita Karya	588.167.378	294.083.689.000	33,76
PT Ciptadana Capital	343.894.386	171.947.193.000	19,74
PT Inti Anugerah Pratama	149.808.840	74.904.420.000	8,60
Shareholders with the ownership $\leq 5\%$	50.835.830	25.417.915.000	2,92

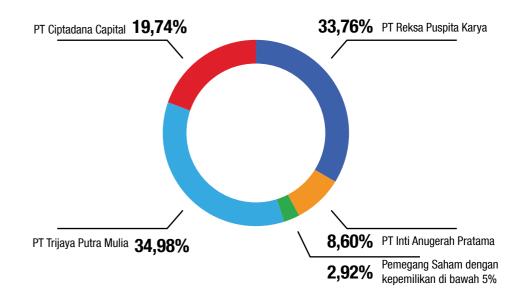
34,98% = PT Trijaya Putra Mulia

33,76% = PT Reksa Puspita Karya

19,74% = PT Ciptadana Capital

8,60% = PT Inti Anugerah Pratama

2,92% = Shareholders with the ownership  $\leq 5\%$ 



### **LIST OF 20 MAJOR SHAREHOLDER PT FIRST MEDIA Tbk**

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		31 DESEMBER 2018	
No	Shareholders Name	Number of Shares	Percentage %
1	PT Trijaya Putra Mulia	609.461.473	34,98
2	PT Reksa Puspita Karya	588.167.378	33,76
3	PT Ciptadana Capital	343.894.386	19,74
4	PT Inti Anugerah Pratama	149.808.840	8,60
5	PT Indosat Tbk	18.715.000	1,07
6	PT Tunggal Jaya Investama	6.237.390	0,36
7	PT Ciptadana Sekuritas Asia	5.339.443	0,31
8	Yanti Y	5.230.590	0,30
9	Aileen Hambali	4.000.000	0,23
10	Go Siauw Hong	3.537.390	0,20
11	Yong Julia	542.500	0,03
12	Siauw Yunus Subandi	501.000	0,03
13	Hariono Ibrahim	496.000	0,03
14	Budi Susanto	399.100	0,02
15	Agnes Winda	380.000	0,02
16	Siauw Yunus Subandi	335.000	0,02
17	Wiratama Gunawan	317.500	0,02
18	Yudi Pratomo	295.800	0,02
19	Marcelus Ardiwinata	244.100	0,01
20	Lia Ahadiastuti	231.800	0,01

#### SHAREHOLDERS WITH THE OWNERSHIP >5%

31 DECEMBER 2018				
No	Shareholders Name	Number of Shares	Percentage	Amount of subscribed
1	PT Trijaya Putra Mulia	609.461.473	34,98	304.730.736.500
2	PT Reksa Puspita Karya	588.167.378	33,76	294.083.689.000
3	PT Ciptadana Capital	343.894.386	19,74	171.947.193.000
4	PT Inti Anugrah Propertindo	149.808.840	8,60	74.904.420.000

#### SHARE OWNERSHIP BY BOARD OF COMMISSIONER AND DIRECTOR

Throughout 2018, First Media share ownership is not owned by either the Board of Commissioners or the Board of Directors.

#### **BONDS INFORMATION**

Throughout 2018, the Company has no bonds / sukuk / convertible bonds outstanding in the last 2 (two) fiscal years.



### **MESSAGE FROM THE BOARD OF COMMISSIONERS**

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To the honorable Shareholders and the Stakeholders,

We are praise and thank you to the Almighty and Most Gracious God who always bestowed His blessings and mercy on us. On this event we will deliver the results of the implementation of our duties as the Board of Commissioners in supervising the implementation of the management of PT First Media Tbk throughout 2018.

The Board of Commissioners is grateful that the Company and its subsidiaries have successfully passed 2018 quite well, amid business conditions in the digital technology industry that are full of dynamics and challenges. The performance of the Company's subsidiaries as a whole achieves results that are quite encouraging and experiencing growth. Although in 2018 the Company and one of its subsidiaries were faced with a tough decision to terminate BOLT 4G LTE services to the public, the Company still had high optimism that the business carried out by the Company had good business prospects, and was determined to continue the plan business that has been established through the development and strengthening of portfolios in the Technology, Media and Telecommunications (TMT) industry.

#### The Observation on Macro Economy and Industry

In general, the global economy has experienced slowing growth in 2018. This condition is predicted to continue into 2019, although not as strong as the previous year. But what is quite encouraging for the national economy is that Indonesia's economy continues to grow quite well and is stable at 5% in 3 (three) years. Government spending in the infrastructure sector and maintained household consumption have been the main drivers of growth. Improved commodity prices, as well as non-oil and gas sectors that have begun to stretch, such as the tourism sector, have been able to become a supporting for economic growth.

The digital economy sector recorded a very good growth of +/-10% in 2018. This figure is higher than national economic growth in its entirety. This is understandable given the high demand from the public for high-quality broadband internet connection services to support daily and business activities. Digital technology basis services have

turned out to be a necessity, not only in urban areas, but also have reached in archipelago area.

#### The Observation on The Company's Business Prospects

We observe that the business prospects of the Company, through its subsidiaries, quite good and promising for years ahead. Even though the Company and one of its subsidiaries in the second semester of 2018 are faced with the external risks related to the regulation of utilization permit of 2.3 GHz frequency in the Ministry of Communication and Informatics (Kominfo), however the performance of the Company's subsidiaries overall shows growth. It is a well-known fact that the regulator in the Ministry of Communication and Informatics has decided to discontinue the utilization permit on the frequency band at 2.3 GHz for 4G LTE technology owned by the Company and its subsidiaries as of 28 December 2018. We consider that the Company and its subsidiaries have made maximum efforts that needed to solve problems that occur. And in conclusion, the Company and its subsidiaries decided to accept the decision, and immediately made efforts to anticipate and handled the problems that occurred in order not to have a significant impact to the Company's internal, specifically for customer's services.

The company have long be part in Technology, Media and Telecommunications (TMT) industry, quite optimistic that the business run the company could keep growing. This is consistent with the Government's optimism that the digital economy will be a contribution worthy of national economic growth. Digital technology business opportunities are still wide open. The penetration of fixed and wireless broadband networks are still low in Indonesia, since the telecommunication network has not enough to coverage the telecommunication network in all the Indonesian regions, it's definitely makes chance of business growth for the Company in the future.

The Company in our opinion is quite observant to capture and take advantage of the above opportunities. In carrying out its business, the Company always prioritizes customer needs through innovation and differentiation product and services. The development and strengthening of the TMT business portfolio from upstream to downstream have been carried out. The Company's efforts to expand the network

to the regions should be continued in accordance with the Company's commitment to support the Government's efforts which connecting the internet network to all remote area in Indonesia.

In facing the challenges of competition in the TMT industry, the Company certainly has prepared itself by building digital infrastructure and supporting ecosystems in a comprehensive and sustainable manner. The definition of infrastructure development is unlimited telecommunications infrastructure, such as Distributed Antenna System (DAS), strengthening signals of telephone cellular, internet, telephone, cable television, information and communication data, digital signage, and many other forms. This telecommunication infrastructure service is provided in the office buildings, residences (housing and apartments), hospitals, hotels, education centers, and shopping centers, not only in big cities, but also in remote areas.

Besides innovation and expansion, according to our view, the Company, has also made necessary efforts to ensure continuity of the stability and sustainable business. Controlling the tight cost through the budget system, resources composition that which includes load and balancing, and running risk management in all business lines and business levels, therefore the Management and all employees deserve appreciation.

### The Observation on Good Corporate Governance Implementation

The Board of Commissioners as the highest leader in the Company has a duty to supervise the performance of the Board of Directors. The Board of Commissioners also consistently encourages the Board of Directors to apply the Good Corporate Governance Principles constantly in order to strengthen the Company's performance. In addition, mechanisms such as the Board Charter, the Ethics Code and the Whistleblower System shall continue to be used appropriately, to make a positive contribution of the business management in a good system. Determination of the accuracy policy and mechanism procedure according to the current context and conditions, bridging the resolution of problems arise to be conveyed to the top management. Based on the Audit Committee report and the other committee, supervisory and control functions, The Board of

Commissioners believes that the Company has consistently implemented Good Corporate Governance Principles throughout 2018. Furthermore, the results of the Board of Directors performance evaluations will be reported at the General Meeting of Shareholders (GMS) afterward.

### The Supervision of Performance of the Board of Directors

The Company has maintained a solid Management composition so that it can facilitate the Board of Commissioners in carrying out supervision, together with the committees under the Board of Commissioners, namely the Audit Committee, the Board of Commissioners constantly monitors and evaluates the development of the Company's work plan periodically. The supervision throughout 2018 has carried out from the performance reports submitted by the Board of Directors to the Board of Commissioners. The report includes a description of the Company's financial performance, operating performance reports of business units, sales, etc., including the results of evaluations and recommendations provided by the Audit Committee.

The Reports received by the Board of Commissioners become thorough study material for further submission in the form of recommendations and notes to the Board of Directors during joint meetings held every three months. If required, it is possible for the Board of Commissioners to submit recommendation at any other times and facilities by considering the situation and conditions of the Company to provide immediately best solutions to the Board of Directors of the Company.

### The Supervision of Committee Performance under the Board of Commissioners

In carrying out its supervisory functions, we are assisted by 2 (two) committees, namely the Audit Committee and the Nomination & Remuneration Committee. The Board of Commissioners give an appreciation to the Audit Committee and the Nomination & Remuneration Committee for the good work and the contribution in assisting the Board of Commissioners to supervise the Company's management.

The Audit Committee has a good worked in supervising the effective and efficiency operational of the Company's

business units. The Audit Committee has reviewed the audited financial reports by the Internal Auditor on financial reports and financial transactions, especially in the Company's business units. The Nomination & Remuneration Committee has assisted the Board of Commissioners by providing recommendations related to the policy and selection of strategic positions in the Company and its business units, in accordance with the principles of good corporate governance.

#### **Change of the Board of Commissioners**

In the Annual General Meeting of Shareholders dated April 20, 2018, the Company accepted the resignation of Mr. Surjadi Soedirdja from his position as President Commissioner of PT First Media Tbk. The Board of Commissioners are very grateful to Mr. Surjadi for his services and contributions to the Company.

The compositions of Board of Commissioners of PT First Media Tbk since April 20, 2018 are as follows:

Name	Position
R. Soeparmadi	President Commissioner
	(Independent)
Teguh Pudjowigoro	Independent Commissioner
Ali Chendra	Commissioner

#### Closing

We are very aware that the achievement of various corporate goals is from the support of all stakeholders who have a main role in the Company's development plan. We as the Board of Commissioners are very grateful for the support and involvement of shareholders, who have taken a key role in our efforts to advance Indonesia in the digital technology industry. Highest appreciations are given to the Board of Directors and employees who have been support the Company's performance throughout 2018, as well as business partners and other stakeholders for their trust and continuously support to the Company.

Hopefully the performance achievements in 2018 can trigger the enthusiasm of all stakeholders to achieve better performance in 2019.

Jakarta, December 2018

For and on behalf of the Board of Commissioners

PT First Media Tbk

#### R. Soeparmadi

President Commissioner (Independent)

### PRESIDENT DIRECTOR'S REPORT

Dear Shareholders and Stakeholders.

We are praise and thank you the Almighty and Most Gracious God who always bestowed His blessings and Mercy to our Company so we can make it through the challenges and business dynamics which is quite flare up in digital technology era. Herewith we present you PT First Media Tbk Annual Report for end period of 31 December 2018, including Consolidation Financial Report audited by Public Accountant Office Abadi Jusuf, Aryanto, Mawar & Partner.

The dynamic in business that the Company have been through in 2018 can be categorize quite challenging for business. The Momentum to initiate reinforcement and continuing development in portfolio of the Company's subsidiaries has given an encouraging record result with the achievement of performance growth. However, in the other hand, the Company and one of the Company's subsidiaries that engaged in 4G LTE broadband network services have been facing a business risk, which is termination permit of utilization of 2,3 MHz frequency according to Decree from Regulatory Board in Ministry of Communication and Informatics (Kominfo). The Company and its subsidiaries accept and support the decision of Regulatory Board of Kominfo, and terminate service of BOLT 4G LTE to customers on 28 December 2018. This external risks certainly can effect on the Company result, and the Company quickly anticipate and prepared for its solution, and will work hard to resolve the problem, especially the service to customers.

The Company assure the stakeholders that the Company with no doubt and will not draw back to keep on continue with the strategic plan in reinforcement and business development in Technology, Media and Telecommunication (TMT). Digital Technology Era, Telecommunication Industry, Media and Technology are still have a promising economic prospect and keep on growing. The Company determine to focus optimizing performance of existing subsidiaries, and start business that focus on Technology, Media and Telecommunication. The Company are very proud that still the main choice of costumers in fulfilling their needs for video, information, and high speed internet access with affordable price.

#### INDONESIAN ECONOMOIC OUTLOOK

Indonesian economic growth is projected will be more challenging in 2019 in line with the weakening of global economy that leads to uncertainty. The pressure that faced by Indonesia starting from the weakening of exchange rate, foreign capital flow that exiting Indonesia, and degradation of national reserves. This projection announced by the World Bank in their Economic Global Prospect report released on Tuesday, January 8 2019 in Washington DC, United States.

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The Government through Ministry of Finance affirm that the uncertainty of global economy will cause pressure and create a dominant factor that will triggered volatility of domestic economy, and will effect on national economic growth

The Government targeted that Indonesian Economy will grow by 5,3 percent in 2019, in reference to grow achievement that stabile by 5,15 percent in 2018 and 5,07 percent in 2017. Even though the Government showing an optimist gesture, however need to be alert the risk on the Indonesian economic growth projection in 2019. The First Risk is slowing down of global economic growth and predicted will still be happening until 2020. Second, trade war and protection between United States of America and China. Third, normalization of interest rates of Federal Reserve Bank of United States of America, The Fed. All three uncertainty global risk will effect on the Indonesian economic growth through finance and trade leading to increase of current account deficit, decreasing export, also fluctuation of Rupiah exchange rate.

#### **BUSINESS PROSPECT VIEW**

The Company considering that digital technology industry will increase aggressively not only global level, also in national level. If we quote from Mckinsey Global Institute research in 2016, that 10 percent Product of Domestic Gross (PDB) of the world was contributed from economic digital. Research from Oxford University stated that world digital economic scale in 2017 have reached 11.5 trillion United States Dollar or 15,5 percent of world PDB. Moreover in 2025, digital and technology economy is predicted would reach 23 trillion United States Dollar or 24 percent of world PDB.

In South East Asia, digital economic market value in 2025 is predicted will reach up to 240 billion United States Dollar. Indonesia as the biggest economic in the region, is predicted will became one of the main contributor up to 50 percent of Gross Merchandise Value (GMV) in digital economy. The increasing population of internet user, around 133 million-internet user, has encourage Indonesia to become one of the biggest digital economic with the fastest growth in South East Asia.

Until the end of 2018, Indonesia have 4 (four) market leader or startup with unicorn valuation status. Total Valuation of all four unicorn have reached its value of 20 billion United States Dollar or around 280 trillion Rupiah. The Government has targeted, at-least another one startup with unicorn title and one startup with Decacorn status will be in Indonesia. The Unicorn and Decacorn status itself intended for startup with valuation value above 1 billion United States Dollar and 10 billion United States Dollar.

In Indonesia, digital economy have become one of the supporting component of national economic growth. In the last four years, digital industry in Indonesia grow +/- 10 percent each year, it double compare to national economic growth. Digital economy having its contribution to national PDB in 2018 up to 8,5 percent. This number is increasing compare to 2017 contribution for 7.3 percent.

In reference to several data and analytical industry, the Company as one of the player in this industry, will committed in digital technology and always manage to give maximum contribution. This will be a very good business prospect and will keep on rolling the economy in the Company also in national economy.

#### COMPANY STRATEGIC PERFORMANCE AND POLICY

Termination of BOLT 4G LTE service to customers give a slight effect on the Company financial performance. Performance other business line owned by the Company is quite encouraging in 2018, and also give contribution to the Company in present and future. A sustainable potential business development plan by the Company will focus on effort to maximize performance of subsidiaries in order to give better contribution and always grow in the next year. On the other hand the Company will focus on business

which include Telecommunication, Media and Technology (TMT) based on the strategic plan that have been set up.

In the 2018 under supervision of Board of Commissioners and hard work from Board of Directors, the Company undertake various strategic policy to amplify business portfolio in Technology, Media and Telecommunication (TMT). As for the strategic policies are as follows:

- Advance business development of Telephoning by using Cloud PBC technology.
- Network Infrastructure Development of DAS and WIFI in several office buildings, shopping center and hospital.
- 3. Network development of 4G LTE through BOLT Home.
- Launching of First Squad service in order to optimize
   First Media operational excellence in particular in
   improving customer value.
- 5. Join forces with one of content provider named CatchPlay as product added value for Cable TV.

#### INFORMATION TECHNOLOGY

As the Company having its business in Information Technology, the Company is very concerned with information technology to support daily business operational. With utilization of information technology the Company can monitor connectivity of internet network from hub to end user network through Network Management System and Master Control Room to monitor the broadcast in Cable television.

Besides the Information Technology to support the network infrastructure, the Company also develop an application on Android and IOS basis for customers to access services amongst are payment, Virtual Assistant via Whatsapp and self-diagnostic system should there be any disruption.

#### CORPORATE GOVERNANCE

Development of the Company and its business activities will not set aside Corporate Governance with Good Corporate Governance (GCG).

Aside of business aspect, the Company constantly assure that every business activity implemented in line with the prevailing regulation. On the other hand, the Company internally informed various Standard Operating Procedure (SOP), guidance on ethic code & professional responsibility, and company regulation.

To ensure GCG practice, every month Board of Director conduct a review on the future action and current activity and that have been completed by the Company's business unit through Coordination meeting with management from each of entity of the Company's subsidiaries. Audit Committee will responsible to Board of Commissioners of the Company, and Internal Audit division that responsible to the Board of Director of the Company actively involved through its supervision function.

#### CORPORATE SOCIAL RESPONSIBILITY

Corporate Social Responsibility carried out as regulated by the Government through Government Regulation No.47 Year of 2012 regarding Corporate Social Responsibility and limited liability Company environment and fully ascertained will benefit to the community, such as scholarship, blood donation, internet service to school in rural area and other activities.

#### **HUMAN RESOURCES DEVELOPMENT**

Enhancement of employee competency is part of human resources development for the Company and also for work labor in Indonesia. Human Resources Division of the Company will carry out employee quality improvement program through training and structural education and planned in line with TMT business of the Company. In the other hand, the improvement of human resources in Communication Information Technology is very important for the country to give a competitiveness in global competency.

#### CORPORATE CULTURE

Mental attitude and human resources behavior in workplace and community became discipline foundation and achievement to deliver a quality performance. Thus will arranged and practiced as part of existence in work environment in the Company. Amongst the objectives need

to be achieved are creating an employee that not only smart and discipline, but also have individual mentality and positive team passion that reliable for Indonesian labor.

#### CHANGED COMPOSITION OF THE BOARD OF DIRECTORS

In 2018 the Company have changed composition of Board of Director from last year composition. Following are the new composition of Board of Director based on Annual General Meeting of Shareholders (AGMS) on April 20, 2018:

Name	Position
Harianda Noerlan	President Director (Independent)
Hernowo Hadiprodjo	Director
Johannes Tong	Director

#### APPRECIATION

Board of Director enounce gratitude and appreciation to all shareholders and stakeholders of the Company, the Board of Commissioners, and all off management including employees whom worked hard to take challenges and perform with a very good achievement in 2018.

Highest appreciation also given to government agency, customer, business partner, Capital Market community, and media that support the Company activity.

Board of Director wished for success always be with us and cooperation that have been going will work comprehensive in harmony can continue well.

Jakarta,

For and on behalf of Board of Director

PT First Media Tbk

#### Harianda Noerlan

President Director

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### PROFILE OF BOARD OF COMMISSIONERS

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R. Soeparmadi | President Commissioner (Independent) Indonesian citizen, aged 77, domiciled in Indonesia. He has been holding the position of Independent Director of PT First Media Tbk since 21st of April, 2017. He earned a Bachelor Degree in English & English literature from the Institute of Teaching & Education in Central Malang.

He is a professional executive with over 39 years of experience in the field of Corporate Finance, Asset Management, Real Estate and General Management. He began his career in Citibank NA (1969 – 1978) and was then appointed as the Managing Director at PT Finconesia (Non Banking Financial Institute). He joined Lippo Group in 1990 and has held several Director posts at various companies in the group, among others PT Lippo Pacific Finance, PT Bank Bahari, Lippo Cikarang, Lippo Land, Lippo Bank, PT Gowa Makassar Tourism Development Tbk, one of Lippo Group's township developers at Tanjung Bunga, Makassar.

**Teguh Pudjowigoro** | *Commissioner (Independent)* Indonesian Citizen, aged 66 years, domiciled in Indonesia. He has been holding the position of Independent Commissioner of PT First Media Tbk since 21 April 2017. He earned Bachelor Degree from Universitas Gajah Mada, Yogyakarta, Faculty of Economy in 1976, and participated in various seminars abroad.

He is a professional with more than 30 years of experience, particularly in banking industry. He once work in Lippo Bank as the Head of General Affairs Group, Head of Human Resources Group, Head of Asset Management Group, and lastly as the Head of Financing and Operation Division in Lippo Bank Syariah. He once also served as the President Director and Director in Lippo Groups' real estate company.

#### Ali Chendra | Commissioner

Indonesia Citizens, 58 years old, domiciled in Indonesia. He holds the position as Commissioner of First Media since April 2017. Previously Ali Chendra held the position as the President Director of First Media since 2014. Ali Chendra graduated his bachelor degree from Control Data Institute, Toronto, Canada in 2003. He started his career as technical staff in PT Metrodata/Wang Computer (1979-1983). Then served as Director at PT Total Data (1983-1993); PT Telepoint Nusantara (1993-1999); PT Telplus Digitalindo (1993-

1999); and PT Infracom Telesarana (2009-2012). In 2003, he established Indonesian Multimedia Association (APMI) as a Vice Chairman.

He also held a position as a President Director in a number of company, among others: PT Media Citra Indostar (2001-2004); PT MLC/Indovision (2001-2004); PT Datakom Pratama (2005-2006); PT Infokom Elektrindo (2006-2009); PT Indonesia Media Televisi (2012-2014). In addition, he was also a member of Board of Commissioners and Board of Directors in several companies of Bhakti Investama/MNC Group, namely: Linktone-Nasdaq Listed (member of Board of Directors); PT Bhakti Investama Tbk (member of Board of Directors); PT Agis Tbk (member of Board of Directors); PT Metrosel (member of Board of Commissioners); PT Mobile 8 Telecom Tbk (member of Board of Commissioners).

### PROFILE OF BOARD OF DIRECTOR

Harianda Noerlan | President Director (Independent)

Indonesian citizen, 56 years old, domiciled in Indonesia. He has been holding the position of Independent Director of PT First Media Tbk since 21st of April 2017, having previously serves as Corporate Services Director and also Corporate Secretary of PT First Media Tbk since 2006. He obtained his Bachelor Degree in Mechanical Engineering from Faculty of Engineering, Trisakty University, Indonesia.

He started his professional career in banking industry from 1990 to 2000 in PT Bank Niaga Tbk. His last position was Senior Manager – International Banking Division Head. Then he pursued his career in Indonesian Bank Restructuring Agency – IBRA until 2002 with last position as Vice President – Group Head at Bank Restructuring Unit (BRU). Later he join PT Bank Lippo Tbk until 2006. He held several positions, namely Senior Vice President – Channels & Alliances Group Head; Director of Distribution Financial Services, and Managing Director Compliance.

#### Johannes Tong | Director

Indonesia citizens, 51 years old, domiciled in Indonesia. He holds the position as Director First Media since 24 April 2013. Johannes Tong obtained his Bachelor degree in physics, mathematics and business administration in Azusa Pacific University and degree of Magister in Business Administration from California State University, Los Angeles.

In addition to his position as Director First Media, he also holds the position as Director in numbers of First Media subsidaries, among others PT First Media Production (2008-to date), PT Media Sinema Indonesia (2010-to date), and PT Indonesia Media Televisi (2015-to date). He also served as Director in Art Department, Pelita Harapan University.

His previous professional career among others was Loan Officer in Bank of America, Area Manager of TIMS, General Manager of PT Sopanusa Paper Mill & Converting, General Manager of PT Tjakrindo Mas Steel Industry, General Manager of PT Plasma Plastic Industry, General Manager of PT Indonesia Performing Arts, and General Manager of PT Melodia.

#### **Hernowo Hadiprodjo** | *Director*

Indonesian citizen, aged 76, domiciled in Indonesia. He has been holding the position of Independent Director of PT First Media Tbk since 21st of April 2017. He earned a Bachelor degree in Law and Social Science from Universitas Indonesia (the University of Indonesia) and a Master of Business Administration from Institut Studi Manajemen dan Institut Manajemen Pembelajaran Jauh (the Institute of Management Study and Institute of Long Distance Management Study).

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He began his career as the Assistant Professor and Lecturer in Universitas Indonesia, and was the Middle Management Staff at the Ministry of Higher Education (1960 – 1972). He also held the position of Executive Staff and General Manager at PT Bank Perniagaan Indonesia (1967 – 1982); Vice President and Senior Vice President PT Bank Lippo (1982 – 1989), Finance and Operational Director at PT Bank Mayapada International (1990)

He is the founder and Executive Director of PT Bank Dagang and Industry (1991), founder and Director PT Bak Centris International (1993), President Director of PT Bank Solida (199%), Independent Instructor and Advisor of PT Royalindo Panasonic (1996), advisor of PT Bank Nusa Nasional (1997), Director of Loan Credit and Marketing PT Bank BTPN (1997), and Operational and International Director at PT Bank Putra (1998). In the year of 2000, his position was Human Resources consultant for PT Griya Mee Sejati and a member of Teaching Group at the Jakarta Consulting Group, in addition to holding a position as a Senior Partner at Kramadibrata & Partners and the Founder of Hariwana Law Firm. In 2002, Mr. Hernowo founded and served as Executive Director for ATC Management & Consultant and in 2006 he began to his role as advisor to PT Cilandak Town Square and a Consultant of System and Company Procedures. He is also known as an independent consultant in Management System and Human Resources.

### PROFILE OF BOARD OF AUDIT COMMITTEE

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Teguh Pudjowigoro | Chairman of Audit Committee Indonesian Citizen, 66 years old and domiciled in Indonesia. He has been holding the position of Independent Commissioner of PT First Media Tbk since 21 April 2017. He earned Bachelor Degree from Universitas Gajah Mada, Yogyakarta, Faculty of Economy in 1976, and participated in various seminars abroad. Complete resume of Mr. Teguh Pudjowigoro can be seen in Board of Commissioner profile

#### **Herman Latief** | *Member of Audit Committee*

An Indonesian citizen, 72 years old, was born in Bukit Tinggi. He has been serving as a member of the Company's Audit Committee since 2014 to date. Mr. Herman Latief earned a Diplom Ingenieur Architect (Dipl. Ing) from TFH, Hamburg, Germany. He started his career as an architect at PT Widya Pertiwi Engineering (1976-1978), a Director at a company under the Kalbe Farma group (1979-1988), held several positions at PT Lippo Cikarang Tbk with the latest occupation as the Vice President Commissioner (1989-2001), as a Commissioner at PT Lippo Land Development (2001-2004), a Commissioner at PT Bukit Sentul Tbk (2004-2005), a Director at PT East Jakarta Industrial Park (2004-2010), the Audit Committee at PT Pacific Utama Tbk (2005-2007), the Audit Committee at di PT Gowa Makassar (2005-2007), the Audit Committee at PT Multipolar Tbk (2007-2009), actively involved in the Board of Advisors of the Industrial Zone Association (HKI) (1995-2000) and the Vice Chairman of the Real Estate Indonesia (1999-2008). He is currently holding a position as a Vice Chairman of the Board of Advisors of HKI (since 2000), the Vice Chairman of the Committee for Industrial Zone Development of the Indonesia Chambers of Commerce (KADIN) (since 2008), the Audit Committee of PT Star Pacific Tbk (since 2010) and the Audit Committee of PT Lippo General Insurance Tbk (since 2012) and Director Member of PT Tjakra Tritunggal Perkasa (SPH Channel TV) seiak 2016.

#### Laurensia Adi | Member of Audit Committee

Indonesian citizens, 56 years old and domiciled in Indonesia. He has served as a member of the Audit Committee since July 2018. He holds a Bachelor's degree in Business Administration, Economics (Accounting) from the University of Advent Indonesia in Bandung and a Masters in Business Administration from Phillipine Christian University, Manila, Phillippines. He also participated in the Advance Leadership

Program organized by the Executive Center for Global Leadership.

Started his career in 1984-1987 at the Adventist Development Relief Agency as a Project Administration Officer then worked in 1989-1993 at PT Pakerin Pulp Paper Product as Finance Manager. He then worked as Treasury Manager at PT Bristol-Myer Squibb Indonesia Tbk, before in 1998 starting his career at Lippo Group by teaching accounting at Pelita Harapan University up to the position of Administrative Director at the Pelita Harapan University Foundation in 2002 to 2017. He served as member of the Audit Committee at PT Gowa Makassar Tourism Development Tbk in 2015-2016 and at PT Lippo Cikarang Tbk since 2017 to date. In addition, he also served as an Independent Commissioner at PT Multi Prima Sejahtera Tbk (2018 - now), PT Multipolar Tbk (2018-now), and PT Star Pacific Tbk (2018-now).

## PROFILE OF BOARD OF NOMINATION & REMUNERATION COMMITTEE

R. Soeparmadi | Chairman of Nomination & Remuneration Committee

Indonesian citizen, 77 years old and domiciled in Indonesia. He has been holding the position of Independent Director of PT First Media Tbk since 21st of April, 2017. He earned a Bachelor Degree in English & English literature from the Institute of Teaching & Education in Central Malang. Complete resume of Mr. R. Soeparmadi can be seen in Board of Commissioner profile.

**Markus Permadi** | *Member of Nomination & Remuneration Committee* 

Indonesia citizen, 72 years old and domiciled in Indonesia. He obtained his bachelor degree in Faculty of Engineering at the University of Indonesia and master degree in Faculty of Economy at University of Indonesia. He holds the position as a the Nomination and remuneration member at PT First Media Tbk in 2015 and holds as a Commissioner since 25 April 2013. He started his career in banking, he worked at Citibank NA in 1971 to 1983 with his last position as Vice President, PT Bank Central Asia years 1983-1990 as Director, and Bank Lippo 1990-1998 years as President Director. He also served as Assistant Secretary / Deputy of Public Service and Resource Development in the Office of Minister of State Enterprises / Management Body of BUMN in 1998 and Assistant Secretary / Deputy of Financial Services from 1998 to 2000. Later he served as a Commissioner of PT Bank Mandiri (Persero) Tbk 1998 to 2003. Later, he continued his career in PT Citra Marga Nusaphala Persada Tbk as Commissioner from 1999 to 2000 and Independent Commissioner (2001-2007).

Markus Permadi served as Vice President / Independent Commissioner of PT Bank Mandiri (Persero) Tbk, then served as a Commissioner on the Deposit Insurance Agency in 2005 - 2008. He then joined PT Broadband Multimedia Tbk as Commissioner (2006-2007). He also served as President Commissioner of PT Ciptadana Multifinance (2006 - 2007), Commissioner of the Primary Interaction Media (2007 -2012), and President Commissioner of PT Star Pacific Tbk (2009 -2013). Since 2012 until now, Markus Permadi served as a Commissioner of PT Bank National Nobu. Since 1993, Markus Permadi take the time to take care of education as Secretary of Pelita Harapan Education Foundation until today.

**Shinta Melani Paruntu** | *Member of Nomination & Remuneration Committee* 

Indonesian citizen, 47 years old and domiciled in Indonesia. She completed her education and earned Bachelor Degree from Faculty of Psychology, University of Indonesia. She is a member of Nomination and Remuneration Committee of PT First Media Tbk in 2015 and concurrently is Human Resources Division Head. Since 21 April 2017, she also serve as Corporate Secretary of PT First Media Tbk She has an experience in human resources management in various business industries. She started her professional career in human resources management as Recruitment Officer in PT Bank Danamon Indonesia Tbk

in 1996. She then joined Indonesian Bank Restructuring Agency (IBRA) as Senior Human Resources Officer (1999-2001) and PriceWaterhouseCoopers Public Accountant Firm as Human Resources Assistant Manager (2002-2004) up to her last position was Human Resources Manager in PT Energi Mega Persada Tbk (2004-2008) prior to joining PT First Media Tbk as Human Resources Division Head.

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### **ECONOMIC AND INDUSTRY REVIEW**

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#### **ECONOMIC OUTLOOK 2019**

#### **Global Economic Prospect**

Generally in 2018 is year with full pressure for global economy. In World Economic Forum on January 22-25, 2019 in Davos, Swiss, IMF Director, Christine Lagared, said that, after two years of a strong economy growth, the economy world have growth slowly compare to the prediction, and economic risk have increase. Even though the economy is growing, substantial risk are shadowing it.

Indications of slowing down the global economy already visible on the second term of 2018. The main reason is trade war between United States and China, the increase of interest reference of Federal Reserve Bank of United States/The Fed, and the weakening of global economic growth. The weakening of global economy is predicted will continue in 2019.

In the report, IMF projected that world economy grow by 3.5 percent in 2019. Advance economy also will declining path in terms of economic growth by 2.0 percent in 2019 and 1.7 percent in 2020. The developing country, even though more fragile in facing world economic fluctuation, the economic grow outlook for developing country higher than the develop country. Developed country economic projection grow by 4.5 percent, lower than 2018 of 4.6 percent. However the projection grow lead to acceleration to 4.9 percent in 2020.

The main risk of projection is trade negotiation result between United States and China. The slowing economy in China is deeper than projected, also may lead to become main risks that will interrupt world financial systematic stability. If United States and China as the largest world economy can resolved the differences without increasing obstacles in trading, then the economy predicted may recover and grow exceeding the basic outlook. The failure to resolve the differences may cause increase in consumer goods for customer, and may lowering down business investment, also disrupting global supply chain.

#### **Indonesian Economic Prospect**

Indonesian economic grow outlook will be more challenging in 2019 together with the weakening of global economic grow that creates uncertainty. Indonesia faced pressure from weaken of exchange rate, exiting foreign capital flow, and dropping of national foreign exchange reserves. This

outlook delivered by World Bank in the report of Global Economic Prospect released on Tuesday, January 8, 2019 in Washington DC, United States.

The Government through Ministry of Finance confirmed that global economic uncertainty will contribute on pressure, and be the main factor that will triggered domestic economic volatility, also impact on the national economic grow.

In the Commission XI of DPR RI meeting on January 16, 2019, Ministry of Finance together with Central Bank of Indonesia presented that potential risk of uncertainty in global economy will grow along with the tendency of increasing trade and strict liquidity. It shows from the corrected global economy growth target in 2019 by 3.7 percent to 3.5 percent. However, the Government optimist that Indonesian economy growth target can maintain by mitigation policy that already prepared, even though still need to be alert on dynamics fluctuation of global situation.

The Government targeted Indonesian economic grow by 5.3 percent in 2019, referring to grow achievement maintained by 5.15 percent in 2018 and 5.07 percent in 2017. Several achievement indicator in 2018 that predicted will continue in 2019 are as follows:

 Economic grow prediction will remain solid as supported by consumption, from private sector consumption as well as Government consumption.

The total realization government spending reached Rp2,202.2 trillion or 99.2 percent from State Budget (APBN) target. The total realization government spending reached almost 100 percent from the target.

Export still limited, and decreasing of import, although still slightly high.

Export is predicted still limited affected by slowing down the global economic growth. However Import will decrease in line with the Government economic policy, although it keep on growing to meet domestic demand. Import of consumption goods and capital goods will grow slowly, while import for raw good is growing.

Deficit in balance trade in 2018 is decreasing.

Deficit in 2018 budget amount of Rp259.9 trillion or 1.76 percent compared to Gross Domestic Product (PDB). The deficit budget is lower compared to State Budget in 2018, even compared to last year budget deficit is dropped sharply from 2.51 percent in 2017.

4. Foreign capital inflows occurred again

Foreign capital inflows occurred again in October – December after slightly down in the mid of 2018. The trend of foreign capital inflow in Indonesia is predicted to continue into January 2019.

Forex Reserves has raised

Indonesia's forex reserves registered at 120.7 billion United States Dollars at the end of December 2018, has raised compared to 117.2 billion United States Dollars at the end of November 2018. The position of forex reserves was capable for financing for 6.7 months of imports or 6.5 months of imports and Government debt payment. Comparing with the international adequacy standards of around 3 months of imports, the position of forex reserves is above the standard.

 The stability of prices is maintained supported by the value trend of a stronger Rupiah exchange rate.

Towards the end of 2018, the development of the Rupiah exchange rate tended to strengthen, and the strengthening trend continued in January 2019. Strengthening of the Rupiah, among others, was influenced by foreign capital inflows due to a conducive domestic economy and attractive domestic returns, and uncertainty in the global financial market slightly subsided.

7. Inflation Under Control

Inflation can be controlled in the target range of +/- 3.5 percent in 4 (four) repeated years. In general, the maintenance of national food supply and the deflation in global food prices have supported the controlled inflation of volatile foods.

The risks in Indonesia's economic growth projection for 2019 are, first, slowing global economic growth and predicted until 2020. Second, trade war and protectionism between the United States and China. Third, the normalization of interest rates in the US central bank, the Fed. The three risks of global uncertainty will have an impact on the risk of Indonesia's economic growth through the transmission of tradding and financial channels, which leads to an increase in the current account deficit, reduce in exports, and fluctuations in Rupiah exchange rate.

#### **Prospect for Digital Economy**

Digital economic growth has become a trend in almost all countries in the world. Quoting Mckinsey Global Institute's research in 2016, that 10 percent of the world's Gross Domestic Product (GDP) is a contribution from the digital economy. Oxford University Research states that the world digital economy in 2017 has reached 11.5 trillion United States Dollars or 15.5 percent of world GDP. In fact, in the next 2025, the digital economy is predicted to reach US \$ 23 trillion or 24 percent of world GDP.

In Southeast Asia, the market value of the digital economy in 2025 is predicted to reach 240 billion United States Dollars. Indonesia, as the largest economy in the region, is predicted to be one of the main contributors that reaches 50 percent of the digital economy gross merchandise value (GMV). The high population of internet users, around 133 million internet users, has pushed Indonesia to become the largest and fastest growing digital economy in Southeast Asia. Until the end of 2018, there are four market leaders or startups with Unicorn valuation status in Indonesia. The total valuation of the four Unicorns reached a value of around 20 billion United States Dollars or around Rp280 trillion Rupiah. The government itself targets, at least there will be one more startup that holds the title of unicorn and one startup with decacorn status will be born in Indonesia. The status of unicorn and decacorn itself is intended for startups with valuations above 1 billion United States Dollars and 10 billion United States Dollars.

Annual Report PT First Media Tbk. 2018

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In Indonesia, the digital economy has become one of the supporting components of national economic growth. In the past four years, the digital industry in Indonesia has grown +/- 10 percent per year, double comparing to the national economic growth. The contribution of the digital economy itself to national GDP in 2018 has reached 8.5 percent. This figure is up compared to the contribution in 2017 of 7.3 percent.

For 2019, the Government projects the national digital industry will grow above 11 percent per year, because the entire Indonesia is targeted to be connected to the internet network. The efforts made by the Government to develop the digital economy are to attract investors to invest in Indonesia. At the 2019 World Economic Forum (WEF) annual meeting in Davos, Switzerland, the Indonesian delegations brought 3 (three) main agendas, the development of digital technology and Indonesia's potential in the digital economy sector, economic issues 4.0, and environmental issues and the influence of technology on the economy world. The main focus in WEF annual meeting was the delivery of convenience and an increasingly better investment climate in Indonesia.

The government also began to build supporting infrastructure for the digital economy, specifically the settlement of the Palapa Ring satellite. Infrastructure development is carried out together with telecommunication operators, which will focus on feasible areas on a business basis, while the Government will focus on areas that are less feasible on a business basis. So that telecommunication and internet networks in Indonesia, which supported by fiber optic cable and satellite networks, can immediately connect all of Indonesia.



### PRODUCTS AND BUSINESS REVIEW

#### A Glance of First Media Businesses

First Media is a company working in the area of Technology, Media and Telecommunication (TMT) business which includes broadband internet services by cable and wireless, pay television subscription services, data communication through digital communication network, in-buildings passive multimedia infrastructure services, telephony network services through an integrated smart network, and multimedia content creator.

As a leading company in TMT business, First Media seeks for innovation in telecommunication sector, television programs, service network construction and infrastructure expansion, and creation of multimedia content, as well as synergizing all of the products, services and solutions for customer satisfaction.

First Media businesses that operate by its subsidiaries and/or association along with the service products are generated as follows:

- 1. Telecommunication Business Segment.
- 2. Media Business Segment.
- 3. Content Creator Business Segment.

#### **OPERATION REVIEW PER SEGMENT**

#### **Integrated Smart Network Telephony Business**

#### A Glance/ Profile

One of the available telecommunication service is the telephony value added service, which provide telephony value added service for basic telephony, including telephony service through smart integerated network, calling card, and interactive voice response technology, and public radio page.

PT MSH Niaga Telecom Indonesia ("MSH Niaga") is one of the telephony value added calling card service provider with affordable price. First Media has the vision to become a leading telecommunication solution service in Indonesia. MSH Niaga market are mostly the corporate customers in Jakarta and Surabaya. Until 31 Desember 2018, MSH Niaga has served more than 1,000 corporate customers from various industries, such as hospital, banking, insurance, pharmaceutical, automotive, and mining. As the need of telecommunication service in Indonesia is increasing, MSH

Niaga is confident to develop telephony service, especially in telecommunication solution business.

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#### **Product & Services**

Telephony services have an intense competition between similar businesses. For this reason, MSH Niaga prioritizes excellence in the use of products and technology, as well as providing responsive customer service and meeting customer needs.

#### **Global Voice**

Is a telephony system solution intended for corporations who want a telephony system facilities that can support their business operations. Customers can benefit from global voice services such as saving telephone rates and their control telephone usage/ traffic in business operations.

Global Voice has several solution to accommodate the customer needs as follows:

#### 1. Calling Card Service with access code 12000

This service cooperates with Telkom and using access code 12000, which will enter Telkom's server. All telephony lines using this code will pass through the Telkom network.

#### 2. Customize Telephony Facility

It is a telephony service that flexibly adjusts the need to implement telephony technology. This service is very flexible and in accordance to customer needs in using telephony system facilities. One solution is given by implementing the configuration of the SIP (Session Initiation Protocol) Trunk, and FWT (Fixed Wireless Terminal).

#### Vino – Cloud PBX

Vino is an IP-based business telecommunications solution, which regulates and integrates fixed telecommunications (PSTN) and smartphones through cloud technology. Vino help/improve productivity for users and business processes.

Vino has a mobile client that allows its usage atremote locations and does not depend on the location of the telephone system. By using a smartphone as an extension, without the need to be physically connected, users can connect to their offices freely anytime and anywhere. Vino was created to provide more benefits to corporate customers, especially for who want cost saving, flexibility in development and high mobility.

The use of this product can be implemented in various business contexts such as retail stores where Vino can connect all their branches into one telephone system, no need to have multiple PBXs in each store/ branch. This method will save on call costs, and because each shop/ office is provided with an extension, PBX procurement costs are not needed in each store. Calls between extensions (shop/ branch) are free.

In addition to retail stores, corporates who have many branch offices, regardless of their geographical location, can use this telephony system to save costs in maintaining PBX hardware (in all branches) and manage various telephone systems in many branches.

Some companies who also implemented the concept of joint office (leased together to several tenants) can use Vino where Vino allows shared office owners easily providing telephone facilities to their tenants. In addition to providing telephone numbers, Vino can also generate usage and billing reports for each tenant, making it easier for collection.

#### **Telecommunication Business Segment**

Telecommunication business segment divided into 4 (four) business categories, which are: cable broadband network services, broadband wireless access network, telephony business through an integrated smart network and construction of telecommunication infrastructure.

#### Cable Broadband Internet Network Business A glance/ Profile

In the beginning, this business was operated by First Media itself in the year of 2007 and afterwards was novated to PT Link Net Tbk ("LN") since 2011 until this present-day. This business provide an integrated services, which is (i) high speed broadband internet service ("FastNet") and (ii) digital communication service through digital telecommunication network ("DataComm"). All of the above mentioned

integrated network operated by high technology Hybrid Fiber Coaxial ("HFC") cable and able to operate 870 MHz two-way broadband services.

**Product and Services** 

"FastNet" is an internet service cable based product. This product is available in Indonesia as the first product that provide fast and affordable internet services that cost IDR 99,000 for speed up to 384 Kbps. With HFC network with frequency up to 870 Mhz, FastNet is able to deliver large bandwith to Indonesian citizens.

Currently, the coverage of FastNet service has reach Jabodetabek, Bandung, Surabaya, Bali, Medan and Batam. First Media and its subsidiaries consistently implementing the best development technology in all of the products to generate integrated telecommunication and multimedia services. In 2015, First Media well-known as the first cable broadband service provider whom able to provide 200 Mbps capacity to its subscribers and then later launch the 1Gbps speed services which available through improvement on the quality of the broadband technology by Fiber to the Home (FTTH) services in 2016. In 2017, First Media improves the quality of the broadband technology by launching the smart living services as an augmented product.

"Datacomm" is a high speed data communication service by mean of fiber optic cable for business and other commercial needs. Through fiber optic infrastructure, DataComm provides data services for corporate customers in various industrial and business sectors. DataComm service has been serving the internet service for corporations in financial business area in Jakarta for many years.

This corporate solutions service consists of internet service, bandwidth on demand, IP Transit, Metro Lease line, Intercity lease line, International lease line, MPLS VPN solution, Data Center hosting, Web hosting, Content Delivery Network, IP Phone, Clean Pipe and PaaS/ laaS for cloud services. Those several solutions can provide convenience for corporations in supporting their business, and gives the perception that First Media is the best corporate partner in supporting business acceleration.

#### **Broadband Wireless Access (BWA)**

#### A glance/ Profile

Based on years experiences in managing the broadband internet network, First Media understand that the escalation of needs of broadband wireless access in for mobile customers.

Internux is First Media's subsidiary that operates wireless broadband internet network – Broadband Wireless Access (BWA) under the brand of "BOLT! 4G Ultra LTE". This service is adopting the 4G LTE-TDD (Long Term Evolution – Time Division Duplex) and advanced network technology , namely LTE Advanced (LTE-A) that can carry up-to 300 Mbps downstream.

Until the end of 2018, BOLT! has regular (individual) customer market segmentation and corporate customers. In 2017, BOLT announced that has acquired more than 3 million subscribers from both segments. To support its services, BOLT currently has 3.275 sites of BTS (Base Transceiver Station) spread over Jabodetabek and Northern Sumatera areas.

During 2018 First Media together with Internux, a subsidiary of First Media, also developed a wireless network service area based on 4G-LTE TDD (Time Division Duplex) spread across Jabodetabek and Northern Sumatra.

But in the course of its business, First Media and its subsidiary, Internux, faced many challenges and competition. One of the challenges faced is on December 28, 2018, First Media and Internux as 4G LTE service providers with its BOLT! trademark received a Decree Letter from the Minister of Communication and Informatics of Republic of Indonesia. Responding to the letter, First Media and Internux supported the decision of the Minister of Communication and Informatics and were willing to stop 4G LTE services in Jabodetabek, Banten and Medan effectively from the date of the Decree.

#### **Product and Services**

With the mission of "Transforming Lives", BOLT! serves the demand of mobile and fixed broadband internet network. BOLT! is the only wireless broadband internet service provider in Indonesia that has Ultra Unlimited internet

products, which are internet service packages without limitation of quota usage.

To respond the public demand of fixed wireless internet for permanent use (at home or office), in early 2017 BOLT launched BOLT Home Unlimited product which is a True Unlimited postpaid service with 5 (five) choices of speeds up to 50 Mbps. BOLT also provides Outdoor CPE (Customer Premise Equipment) devices that increase signal's reception quality, therefore customers can get a much better experience in enjoying BOLT internet service. As of mid December 2017, BOLT has acquired more than 70,000 subscribers through this Unlimited BOLT product.

For the first time in Indonesia, BOLT launched Unlimited internet prepaid product without quota limitation in 2017. This product consists of 3 (three) variant data packets with difference validity, the longest is up-to 30 days with download speed up-to 8 Mbps. To complement Unlimited prepaid internet product variants, BOLT continues to roll out its Unlimited Starter Pack prepaid product in October 2017. This product is intended for use on mobile phones, with download speeds up-to 3 Mbps, and is available in 2 (two) different product variations, with 30 days active period. As of mid December 2017, BOLT has acquired more than 18,000 subscribers only through this prepaid Starter Pack Unlimited product only.

Based on the insight and understanding that over 70% of data usage is for video consumption, in October 2017 BOLT announced the first Over The Top (OTT) service partnership with H00Q, the Southeast Asia's largest Video On Demand service. This collaboration provides an opportunity for BOLT subscribers to enjoy quality entertainment through the H00Q app containing streaming video, local movie downloads and international blockbusters and TV series anywhere and anytime. As of mid December 2017, more than 35,000 BOLT customers have enjoyed H00Q video services through this collaborative program.

### TELECOMMUNICATION INFRASTRUCTURE CONSTRUCTION BUSINESS

#### A glance/ Profile

PT Prima Wira Utama ("PWU") is a subsidiary of First Media that engaged in the business of construction, management, operation and arrangement of telecommunication infrastructure. This telecommunication infrastructure includes but not limited to Distribution Antenna System (DAS), cellular phone signal amplifier, digital signage, CCTV, EDC machine, and many other forms. This telecommunication infrastructure is provided in office buildings, residential areas (housing complex and apartment), hospital, hotel, education center, and shopping center. Devices used in this service is owned by First Media.

Currently PWU has built in-building solution in 68 buildings spread throughout Indonesia. PWU has also develop wireless infrastructure in 46 shopping center, 1 hotel, 1 office building and 3 hospitals, in order to deliver Wi-Fi services to tenant and customer of the shopping center or hospital. This infrastructure delivered by PWU in cooperation with Link Net so it would enable customer to enjoy the fastest wi-fi up to 100 Mbps which is the fastest facilities for shopping center and hospital customer in Indonesia.

Here are the list of buildings that equipped with WI-FI network until the year of 2018:

No	Building Name	Location
1	Lippo Mall Puri	Jakarta
2	PX Pavillion	Jakarta
3	Pluit Village	Jakarta
4	Plaza Semanggi	Jakarta
5	Gajah Mada Plaza	Jakarta
6	Tamini Square	Jakarta
7	Pejaten Village	Jakarta
8	Cibubur Junction	Jakarta
9	RS. Siloam Kebun Jeruk Jakarta	
10	Hypermart Lippo Karawaci Utara	Tangerang
11	RS Umum Siloam Karawaci	Tangerang
12	RS. Siloam Lippo Village	Tangerang
13	Maxxboxx Karawaci	Tangerang
14	Lippo Mall Cikarang Cikarang	

19	Plaza Medan Fair	Medan
20	Lippo Mall Kuta	Bali
21	Duta Plaza Bali	Bali
22	Lippo Plaza Sunset	Bali
23	Bandung Indah Plaza Band	
24	Istana Plaza Bandung	
25	Lippo Plaza Jogja Yogyaka	
26	Palembang Icon	Palembang
27	Lippo Plaza Keboen Raya Bogor	Bogor
28	Depok Town Square	Depok
29	Lippo Plaza Ekalokasari Bogor	Bogor
30	City of Tomorrow	Surabaya
31	Lippo Mall Kemang	Jakarta
32	Blu Plaza	Bekasi
33	Palembang Square	Palembang
34	Mall of Serang	Banten
35	Lippo Plaza Jember	Jawa Timur
36	Lippo Plaza Lubuk Linggau Sumatera Selatan	
37	Benton Junction – Maxx Coffee Tangeran	
38	UPH Gedung A – Maxx Cofee & Books & Beyond Tangerang	
39	Supermall Karawaci – Hypermart, Matahari Dept. Store & Foodmart	
40	Aryaduta Kuta Icon	Bali
41	Menara Asia Tangerang	
NEW I	OCATION 2018	
42	Lippo Plaza Jakabaring	Palembang
43	Malang Town Square	Jawa Timur
44	Sidoarjo Town Square	Jawa Timur
45	Nusa Lippo Plaza Kupang Tenggara Timur	
46	Kediri Town Square Jawa Timur	
47	Lippo Plaza Batu Jawa Timur	
48	Lippo Plaza Gresik	Jawa Timur

Cikarang City Walk

Lippo Plaza Medan

Sun Plaza

17

Maxxboxx Orange County

Cikarang

Cikarang

Medan

Medan

49	Lippo Plaza Madiun	Jawa Timur
50	Lippo Office Thamrin – Retail Area	Jakarta
51	Lippo Plaza Mampang	Jakarta

#### MEDIA BUSINESS

Media business is divided into 2 (two) business categories which are the cable subscription television service and direct to home subscription television service.

### CABLE SUBSCRIPTION TELEVISION

#### A glance/ Profile

First Media subsidiaries, PT First Media Television ("First Media Television"), in cooperation with Link Net for utilization of network cable, to deliver qualified television broadcasting in High Definition format with the most channels in Indonesia with the brand name "HomeCable". There are various channels delivered by HomeCable, starting from the education, news, music, entertainment, lifestyle, and children. Not only broadcasting the international channels, HomeCable also provides 6 local in-house channels produced by First Media business units, such as J'Go, Dangdutz, Hi TV, MIX, Foodie TV and BeritaSatu News Channel. All in-house channels are produced by PT First Media Production ("First Media Production") and PT First Media News ("First Media News"), are part of creative channel from HomeCable to support local content. Product and Service

Currently, the necessity to watch television without limitation of space has become a high demand for people in all over the world. The audiences are no longer want to be restricted with the requirement to enjoy movies, favourite channels, especially live shows at home. Television audiences expects the availability of technology that enable them watch in their own mobile device. The necessity to watch television through internet network services become viral.

Using the tagline of "TV Anywhere" through FirstMediaX, First Media implement the technology that would enable subscriber to watch their favourite channels through PC, laptop, smartphone, or tablet including watching live streaming. To ensure the freedom to watch, Link Net

cooperate with BOLT! 4G LTE. FirstMediaX can also be accessed through Google Chrome or Firefox browser. FirstMediaX application can be downloaded through App Store (Apple IOS) or Play Store (Android).

Such demand push First Media to provide its television subscription network with Smart Box X1 HD that equipped with internal DOCSIS 3.0 modem with interactive facility, so that subscribers are able to enjoy Video on Demand, 7-days Catch-Up TV, Personal Video Recorder, Games, Video Streaming, Mirror Casting, Dolby 5.1, 4K Technology and access to broadband internet with Google Android Lollipop platform. As result, subscribers are able to access various Android applications such as Youtube, Gmail, Facebook, and Twitter. X1 HD smart box also functioning as Wi-Fi with DLNA that enable Wi-Fi access to the whole house. The scope of HomeCable subcription television includes the area of Jabodetabek, Bandung, Surabaya, Malang and Bali and can be enjoyed by audience in all ages.

First Media has long concerns for contents that are prohibited for children. Therefore, the products are also equipped with parental controls feature, either for internet service or subscription television services. First Media believes that technology must provide certainty for the parent in relation with the content to be consumed by their children.

#### DIRECT TO HOME PAY TELEVISION BUSINESS (SATELLITE)

#### A glance/ Profile

BiGTV is one of the business units of First Media that engaged in providing direct-to-home subscription television services. BiGTV established under the legal entity name of PT Indonesia Media Televisi ("Indonesia Media Televisi") which is an affiliated company of First Media.

The percentage of television penetration in 2014 was 59,6% and predicted to remain increase until 69% in the year of 2023 (MPA Data 2015). While the level of television subscription penetration is still very low, which is 10% in 2014 and 14,5% in 2023 (MPA Data 2015). This data provide us information that there is a big potential to provide subscription television services to Indonesian citizens. Considering Indonesia geographical condition that are

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mostly consists of islands, the most suitable technology infrastructure to reach the whole Indonesia territory is satellite technology. First Media see this business unit could be a good opportunity in distributing contents massively to throughout the archipelago.

#### **Product and Service**

BiGTV distributes the channel in KU-band frequency with Lippo Star-1 satellite that launched in July 2012. At the moment BiGTV uses 3.5 transponders to present 102 channel that consist of HD channels and SD channesl. BIG TV offer several package and subscription method as follows:

#### **Bundling Package**

This bundling package is the combination between mobile internet and home internet BOLT! 4G with Satelite TV. This service covered only in Jabodetabek and Medan area. The bundling package offered is as follows:

No	Package Name	Specification	
Mobile Internet			
1	BIG Deal 20 Gb	100 Mbps and 62 Channel	
2	BIG Deal Unlimited	10 Mbs and 62 Channel	
3	BIG Sun Unlimited	10 Mbps and 72 Channel	
Home Internet			
4	BIG Deal Unlimited	8 Mbps and 62 Channel	
5	BIG Deal Unlimited	13 Mbps and 62 Channel	
6	BIG Deal Unlimited	19 Mbps and 62 Channel	
7	BIG Deal Unlimited	50 Mbps and 62 Channel	

#### TV Package

Beside bundling package, BIG TV offered a single product or TV only services that divided into 4 (four) packages subscription :

No	Package Name	Specification	
1	BIG Universe	97 Channel	
2	BIG Star	86 Channel	
3	BIG Sun	74 Channel	
4	BIG Deal	62 Channel	

#### **Subscription Method**

BiGTV also facilitate its subscribers with two service options which are postpaid, where the subscribers use equipments on rental-basis and payment options would

be made in advance in accordance with the package or prepaid by voucher. This prepaid system is similar to the process of top up credit in cellular phone, however subscribers has to purchase the decoder and satellite dish prior the use of service.

#### **CONTENT PRODUCTION BUSINESS**

Content production is one of the business line that need to be developed in global TMT business competition.

First Media subsidiaries, PT First Media Production ("First Media Production") and PT First Media News ("First Media News") has become the business units of First Media in producing and developing broadcasting channel.

#### FIRST MEDIA NEWS (BERITASATU NEWS CHANNEL)

#### A Glance/ Profile

The need of latest information has become the demand of modern communities. The continuity of information updates even becomes a part of competition for content provider in this era. First Media encourages First Media News as news and information generator that distributed through "BeritaSatu News Channel". First Media establish this business unit in 2008 as a strategic movement to develop different value in broadcasting industry.

First Media, through First Media News, is able to provide information and news to public with high standard of journalism alongside while upholding the integrity value, objectivity, impartiality, and news accuracy. A strong editorial vision that respects objective values, brilliant, comprehensive and investigative are the values that always maintained by BeritaSatu News Channel.

#### **Product and Service**

#### BeritaSatu News Channel

The program designed by BeritaSatu News Channel divide into 2 (two) section such as journal program that contains latest news and current affair program that presents the new information and knowledge. The list of programs in BeritaSatu News Channel are as follows:

Nama Program	Deskripsi
dK Show	60 minutes talk show with inspirational figures to explore topics that are close to people's lives, public-oriented, highlighting human sides. Guided by Donny deKeizer as presenter, the program warp in an easy going conversation but influence the audience to get up and act on the live examples of prominent figures presented in each episode.
Special Interview with Claudius Boekan	
Female Zone	Presenting only inspirational women figures, this program aims to inspire women from various fields who excel and change their environment.
People & Inspiration	On the spot talkshow with inspirational young figures, presented in a casual yet weighty pack. The figures presented are those who have worked and brought changes in their respective environments.
In-depth	Long and deep coverage of topics that affect people's lives to point out the problems, causes, and ideas and thoughts that might be the solution.
Travel Notes	Contains of reporter travel to places of interest, inspirative, and worth a visit. In addition to reviewing the visual advantages of each tourist attraction, this program also raised the values of the wisdom of the location.
Prime Time	The main news program featuring the latest issues and events of the political, legal, economic and social areas of society that occur throughout the day.
Money Report	Programs that feature a variety of important economic events, ranging from capital markets, money markets, and corporate actions and important economic policies.
Football Insight	The sports program which packed with an event approach and resource analysis

#### **BeritaSatu News Channel Access**

BeritaSatu News Channel can be accessed on channel number 6 (Standard Definition) and channel number 301 (High Definition) in HomeCable television subscription. On top of that, BeritaSatu News Channel also cooperates with several national PayTV, local, terrestrial digital, FTA analog terrestrial, FTA digital terrestrial and Mobile Internet. Since December 2017, BeritaSatu News Channel also broadcast in indovision network in chanel number 103.

#### FIRST MEDIA PROTDUCTION

#### A Glance/ Profile

First Media Production (FMP) was established in 2008. This business unit is engaged in private television broadcasting. First Media Production divide their business into 3 divisions which are production, post-production as well as event. The specific forms of the business model run by First Media Production are television commercial, event, company profile maker, channel and movie (short movie and movie).

First Media Production has produces in-house channels, such as Foodie, Hi!, J'go. In 2017, First Media Production presents a new channel called Home and Living. In addition, First Media Production also produces advertisements and develops in-house broadcasts delivered through HomeCable and BiGTV.

#### **Product and Service**

#### Cinematography

List of in-house channels produced by FMP until 2016 :

Movie Name	Year of release	Genre
Sepuluh	2009	Drama
Mica	2013	Romantic Drama
Blusukan Jakarta	2016	Drama Adventure

List of in-house channels produced by First Media Production since 2008:

In-house channels name	Genre	Description	
Foodie TV	Culinary	Program that examine various oriental and Indonesian food.	
Hi TV	General Entertainment	Information and entertainment program addressed to teenager and adult in Indonesia. This program present inspiration for society, from culinary, cooking, health, fashion, and music.	
JGo	Movie	Program that specifically contain of Indonesian movie.	
MIX	Music	Music program that contain music clip whether local or international.	
Dangdutz	Music	Music program that specifically present Indonesian Dangdut.	
Home and Living	General Property	Program that discuss about architecture and home inspiration	



#### **Latest Programs**

In this year, First Media Production consistently release several numbers of new programs from various genre such as food, kids, music and featured. Here are the description or summary of the program that produced by First Media Production:

No	Genre	Program Name	Brief Description
1	Food	Show Your Taste	A program that shows the ability of culinary experts in making and serving a dish.
		Cooking Table	Simple, attractive and tasty cooking tutorial programme.
		Veggie Delight	A program featuring recommended restaurant around Jakarta for vegetarians
		Sambal Indonesia	A program featuring various kinds of Indonesian special chili sauce.
		Dapur Anak Nusantara	Showing the ability of children to duplicate a dish.
		Viva La Carne	Culinary program that provides referenced places to eat for meat lovers.
		The City Light	A program that shows eating places on the rooftop of a building, thus adding a distinctive impression for visitors.
		Bake Away	Attractive baking program guided directly by hotel chefs.
		Seafoodishes	Culinary program that provides referenced places for seafood lovers.
		Wok Cuisine	Special cooking program for Chinese cuisine.
		7AM to 7PM	Cooking program with breakfast, lunch and dinner menus, complete with calories information.
2	Kids	Go Smart	Programs that provide information about the interesting science.matters for children.
		Sahabat Fauna	A children's programme to know animals
3	Fashion	Dress Code	Showing information about the world of the latest fashion trends and is perfect for milenials who want to look fashionable.
		Lookbook Guide	A program that provides information about fashion trends from world class designers and displayed directly from the catwalks.
4	Music	Hits Zone	Music program that plays modern music and updates from bands and singers who are currently trending/ hits.
		Music On Loc	Music program that plays the latest music and have conversation and discussion with Indonesian mucisians.
		Zona Retro	Musical program for nostalgic music lovers.
		Discover	A musical program that shows musicians who are re-covering the work of other musicians.
5	Travelling	One Two Trip	Simple travel program that is loaded with information on the destination.
6	Featured	The Workground	A program that guides viewers to see unique, inspiring and pampering offices.
		Home Craft	The program that presents handicrafts made by local people from various places in the nation.
		Go Fit	Program that provides simple sports treatments that can be done at home or at the gym.
		Luxury Staycation	Programs that provide information about hotels and/or luxury or premium accommodation.
		Mind Blowing Experiment	Program which features experiments in the exciting world of science.
		Gadget Freak	A program that provides information on the development of gadgets and everything in it.

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#### **VIEW MAGAZINE**

VIEW magazine is one of the communication media reserved for First Media customers, either in the form of conventional and digital form. In addition, can help content TV channels working with First Media in terms of increasing the potential in the number of subscribers as well as the value of a the TV channel itself.

This direct marketing business can be widen the scope of the base customers, whether the customers who could potentially to be improved its service package (top up package) nor the First Media prospective new customers. One of it approach is through review article about the event and interesting seed programs from channels is in First Media network and coverage event that takes place in Indonesia, especially in Jakarta area that have high value on news.

The need to present interesting articles it can be divided into several segments, i.e. for adult of 58%, women 14%, man 14%, teenagers 7% and childrens and baby 7%. It is expected that the split of segments meets the daily needs of First Media subscribers for various events and information on they custom. As for the event and information presented by First Media for subscribers among others: about sports, technology, tourism, culture (especially Asia), music, movies (starting from cartoon to action movie), fashion, electronic game, cooking, and other.

The contents of VIEW magazine covering schedule of the event 22%, articles 74% and advertising 4%. The TV channels can participate to increase the numbers of viewers through the pages of a quiz and advertisement pages, either one page and banner ads, by providing information about the campaign being excecuted in the same month. Of such cooperation was proposed can be done with some TV channels all at once every month.

VIEW magazine have established cooperation with Cek&Ricek as a part of enrich and extending the provision of information to readers by giving 12 an addition pages. The cooperation has been established since September 2011 until today. This cooperation has brought additional value for VIEW magazine into the delivery of information about the entertainment worlds and the businesses entertainment in Indonesia.

Since 2011, the size of VIEW magazine adjusted to suit the needs of customers and more practical and efficient way to be carried everywhere. Over the consideration as well as many demand to obtain VIEW magazine, at the end of 2011 customers watered down again to obtain a VIEW magazine by means of downloaded VIEW magazine at no charge through digital devices, especially smart phone owned by customers, through Wayang Force application. In line with the moment, now VIEW magazine has been working with some applications such as Gramedia Digital, Higo apps, buqu apps, BeritSatu apps and Indonesia Magazine apps. In addition, VIEW magazine digital version can be downloaded at no charge through FirstMediaX (Bit.ly/ViewFirstMedia) website and BigTV (Bit.ly/ViewBigTV) website.

#### MARKETING STRATEGY AND PROMOTION

#### **Strategy Illustration Concept**

First Media implemented integrated and comprehensive marketing strategy to raise the favorable brand that can give a positive impact to the sales. Therefore, First Media focusing on how to keep the three aspect of management which is Product, Brand and Customer Management.

The expectations from the above mentioned aspect is that First Media able to form customer enthusiasm on the product and services. As an aspect of marketing management, First Media make an illustration of marketing concept that implement and becoming guide for its' subsidiaries.

#### MARKETING STRATEGY IMPLEMENTATION

BOLT! 4G Ultra LTE

First Media's formulated marketing strategy for Broadband Wireless Access 2.3 Ghz business is as follows:

- Increase MIFI 4G users especially for the youth market segment and consumers who have high mobility behavior by offering various MIFI models as needed.
- Established customer service outlets (Bolt Zone)
  at several strategic points in Jabodetabek and
  northern Sumatera areas that make it easier for
  consumers to interact with 4G Bolt service.
- Offer Unlimited package service for Smartphone or Bolt Home users with 2 (two) subscription method ie prepaid and postpaid.

- 4. Adding the infrastructure of Base Transceiver Station (BTS) 4G at several strategic location points in Jabodetabek and northern Sumatera areas. This is to maximize 4G network connections so customers can enjoy BOLT service optimally.
- Marketing Channel through telephone using a telesales agent.
- Cooperation with outlets partner as marketing channels use to distribute BOLT products! 4G through mobile phone outlets.
- 7. Increase internet speed up-to 300 Mbps.

#### **FASTNET & HOMECABLE X1**

FastNet & HomeCable X1 both are product and service for home segment. The marketing strategy formulated by First Media for these two products are as follows:

- Offering an integrated services with bundling packages between the Internet and Pay TV.
- Offering Android-based STB (set-top-box) X1
   Prime that can optimize pay-TV services through additional features such as PVR (Private Video Recording).
- Offering an over-the-top (OTT) service application, First Media X which is a streaming content service through smartphones and tablets.
- 4. Develop e-mail notification system and procedures regarding the network condition. Should the network conditions in a particular residential area were in trouble, the customer service will directly inform the network conditions to the subsccriber and the estimated time of recovery.
- 5. Provide an application called MyFirst Media that can be accessed via IOS and Android based smartphones. This application is provided to facilitate customers in accessing information such as:

- Displays monthly bills and product package names.
- First Media network conditions.
- Credit card payment features and other payment guides.
- 4. Features of additional package purchase (add-on).

Beside product and billing information, an application called "My First Media", comes with a "self-diagnostic system" feature. Advanced features provided by First Media to facilitate customers in handling technical issues in place.

- Established customer services team related to product information, subscription registration, installation schedule, to handling damage. In addition to Contact Center, First Media formed a customer handling division that is divided into two teams to tackle subscribers problems.
- 7. Technical support team helps more Subscribers by phone in contact center and handling subscribers problem through system. Field care team, is a team to overcome subscriber's problems in the field. This team will come to every subscriber's home to solve problems such as cable damage, STB turnover, and handling in the installation of product devices.
- 8. Marketing channel through telephone using a telesales agent.
- Use social media in promoting products of subsidiaries. The social media used through Facebook, Twitter, Instagram and Youtube.
- First Media commercial sites or websites can be accessed through www.firstmedia.com; www. bolt.id; www.bigtvhd.com; with the objective to enable subscribers to access products and services.

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#### DATACOMM

Marketing strategy formulated for corporate business or an enterprise solution is as follows:

- Internet service products such as dedicated internet, bandwidth-on-demand, IP Transit.
- Metro Lease Services such as metro lease line, intercity lease line and international lease line.
- Managed services such as MPLS VPN Solution and Content Delivery Network.
- Value added services services such as PaaS/ laaS (cloud service), IP Phone, Data Center Hosting, Web Hosting, and Clean Pipe.
- Improve the quality of services in troubleshooting and internet activation on new customers.

#### **BIGTV**

The formulated marketing strategies for the satellite television business are as follows:

- Increase user market share for satellite television especially in outside Jabodetabek areas.
- Offer a competitive subscription package by offering a number of international and local channel favorites.
- Offer prepaid and postpaid subscription methods to make it easier for subscribers to enjoy satellite television services.
- 4. Improve image quality and broadcast sharpness
- Offer bundling packages of satellite television and BOLT! 4G Ultra LTE.

#### TELEPHONY

The formulated marketing strategies for the telephony business are as follows:

- Offer calling card service by extending the service with access utilization of FO (Fiber Optic) link. This service is applied for high volume conversation volume with good sound quality and stable.
- Service using FWT (Fixed Wireless Terminal) through cooperation with cellular provider. With this service the usage of PSTN is limited, so it

- can be backup when there is interruption in Telkom network.
- Encourage Hosted PBX services to be shared by MSH Niaga customers, so the customers do not have to have their own PBX, but simply install an IP-Phone in their respective offices
- Intensive relationships to corporate customers to maintain the quality of service and gain trust in the long term.

#### FIRST MEDIA PRODUCTION

The formulated marketing strategies for content production home businesses are as follows:

- Producing in-house content to help pay TV business HomeCable X1 and BIGTV.
- Producing Movies, FTV and Television Commercial.

#### INFRASTRUCTURE NETWORK TELECOMMUNICATION

Marketing strategy for business development of telecommunication infrastructure is more towards B2B (Business-to-Business). Marketing aspect effort made is as follows:



- Building telecommunication network in cooperation with Building Management and telecommunication operator.
- Build a WIFI network, Distributed Antenna System and in-building system.

#### **MARKETING ACTIVITIES & PROMOTION**

#### First Squad Service

In 2018, the Company presented the First Squad program as a form of commitment in maintaining the consistency of service and product innovation comprehensively to customers.

With the #FamilyFirst campaign, Company's hope, First Media can restore the function of the home to become a family gathering place by improving the quality of connections. Therefore the presence of First Squad is the readiness of the Company to provide the best solutions for customers, so they can enjoy First Media service in a more maximum way.

#### **Collaboration with CatchPlay**

In 2018, First Media presents the sensation of cinema at home by collaborating with one of the largest Video on Demand service providers in Southeast Asia, namely Catchplay. With this collaboration, a wide selection of cinema films with the best quality from Catchplay can now be enjoyed at home through First Media X1 Smart Box using a superior internet connection. The collaboration between First Media and Catchplay aims to restore togetherness and warmth in the home by presenting the sensation of cinema at home which in line with #FamilyFirst campaign of First Media.



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#### **Network Infrastructure Development**

First Media together with its subsidiaries are one among the ICT network developers in Indonesia. Therefore, developing the network infrastructure is a part that must be consistently done, especially to remain as leader in TMT industry. Aside from the reason of competition with similar companies, it is also a consequence of being a company that committed to contribute to the people and Republic of Indonesia, as well as supporting the government program in Masteplan for Acceleration dan Expansion of Indonesia Economy Development (MP3I).

#### **Cable Telecommunication Network**

During year 2018, First Media subsidiaries, Link Net expands its Hybrid-Fibre-Coaxial (HFC) cable network up to 2,2 million homepassed that extends from Jabodetabek, Bandung, Surabaya, Malang, Bali, and North Sumatera. Until 31 December 2018, Link Net also expands the Metro-Ethernet services for corporate subscribers in several office building. There were 184 buildings that has been installed with Metro-Ethernet communication network which will facilitate and accelerate the demand of corporate customers in improving the exchange of data and information to accelerate the business process.

#### **Wireless Telecommunication Network**

During 2018 First Media together with Internux, a subsidiary of First Media, also developed a wireless network service area based on 4G-LTE TDD (Time Division Duplex) spread across Jabodetabek and Northern Sumatra.

But in the course of its business, First Media and its subsidiary, Internux, faced many challenges and competition. One of the challenges faced is on December 28, 2018, First Media and Internux as 4G LTE service providers with its BOLT! trademark received a Decree Letter from the Minister of Communication and Informatics of Republic of Indonesia. Responding to the letter, First Media and Internux supported the decision of the Minister of Communication and Informatics and were willing to stop 4G LTE services in Jabodetabek, Banten and Medan effectively from the date of the Decree.

#### **Telecommunication Service Provider**

With the state-of-the-art telecommunication network technology owned by First Media and its subsidiaries, First Media is able to provide various most advance telecommunications services. Not only reliable, the telecommunications services delivered and developed are also optimal in supporting the needs of their customers, either personal or business purposes.

#### **Internet Service Access**

Internet access is one of the important telecommunications services for the people today. Its utilization can connect people with unlimited access to information and can eliminate distance and time restrictions, therefor internet access become one of the many telecommunications services that people widely use. Speed is one of the main elements considered for using certain internet access services.

In 2016, Link Net, First Media's subsidiary, provides broadband internet access through cable with the download speed up to 1Gbps, without download and upload limit. By utilizing the telecommunication network through cable, the stable and fast internet access provide the good quality of usage with shorter time.

Aside from broadband internet access through cable, First Media also provides broadband wireless access with 4G LTE Advance technology, together with Internux, and through satellite with VSAT technology, by Link Net. 4G LTE internet access addressed for mobile internet users and VSAT internet become a solution for the need of internet access for corporate in remote areas and small villages around Indonesia.

#### **Telephony Added Value Service**

Through its' subsidiary, MSH Niaga Telecom Indonesia, First Media provides calling card telephony value added service. With this service, MSH Niaga Telecom Indonesia is able to provide telecommunication services through telephone with affordable price.

#### **Broadcasting and Channel Provider**

First Media provides subscription television service through its' subsidiary, First Media Television for broadcasting through cable and Indonesia Media Televisi for direct-to-home broadcasting. in addition to provide television subscription services through cable and satellite, Link Net, First Media subsidiary launch FirstMediaX application, overthe-top application (OTT) or TV Anywhere. By FirstMediaX, subscribers are able to enjoy television channels through mobile devices. Equipped with catch-up feature and video on demand (VOD), subscribers would not miss their favorite program.

To support the broadcasting business, First Media through its' subsidiary, First Media News and First Media Production, provides good quality, entertaining, and informative channels. First Media News provides BeritaSatu News Channel, the accurate, objective and impartial news channel. First Media Production as production house, produce television commercial, creates company profile and channel programs and movies (either short movie or cinema movie).

#### **Licensing or Business License**

In operating the telecommunication business, First Media own several licenses in accordance with the prevailing regulations.

#### **Local Fixed Network Operation Packet Switch Based**

In 27 July 2009, First Media appointed as winner of selection in provision of Fixed Local Packet-Switched based Network with 2.3 GHz radio frequency band for Broadband Wireless Access in northern Sumatera, Banten, Jakarta, Bogor, Depok, Tangerang, and Bekasi. In continuance of the assignment, First Media obtains the operation license for Fixed Local Packet-Switched Based Network No. 420/KEP/M.KOMINFO/11/2009 dated 6 November 2009 and amended by Minister of Telecommunication and Information Decree No. 179/KEP/M.KOMINFO/04/2012 dated 2 April 2012.

To complete the operation license of Fixed Local Packet-Switched Based Network for Broadband Wireless Access, First Media has obtained Radio Frequency Band License No. 2011G/DJPT.4/KOMINFO/11/2009 and No. 2011F/DJPT.4/KOMINFO/11/2009 from Minister of Communication and Informatics.

In 27 June 2011, Link Net, First Media subsidiary has obtained the operation license of Fixed Local Packet-Switched Based Network from Minister of Communication and Informatics Decree No.246/KEP/M.KOMINFO/06/2011. Link Net provide telecommunication network based on Hybrid Fiber Coaxial Technology.

In 2012, Internux has obtained the operation license of Fixed Local Packet-Switched Based Network from the Minister of Communication and Informatics Decree No. 243/ KEP/M.KOMINFO/04/2012 dated 26 April 2012.

#### **Closed Fixed Network**

In 24 March 2014, Link Net, First Media subsidiary has obtained operation license of Closed Fixed Network from Minister of Communication and Informatics of Republic of Indonesia No. 312 year 2014 about Closed Fixed Network License.

#### Internet Service

In 27 July 2009, Link Net, First Media subsidiary has obtained the Internet Service Provider License from Director General of Post and Telecommunication as stated in the Decree No. 176/DIRJEN/2009. After 5-years period evaluation, Link Net obtained the Internet Service Provider No. 51 year 2015 dated 27 January 2015 published by Director General of Post and Informatics.

Internux, First Media subsidiary has obtained the Internet Service Provider license Number 34 of 2014 dated 29 January 2014 from Minister of Communication and Informatics that supersede the Decree of Director General of Post and Telecommunication No. 305/Dirjen/2005.

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### **FUNCTIONAL REVIEWS**

#### **Human Resource Management**

In any sector of businesses, one of the major contribution of a company is to absorb and develop its manpower resulting so that the country will have skillful and even expert manpower, to compete with other manpower all around the globe. Companies plays an important role in global human resource competition.

First Media fully understand the reasoning above ,therefore human resource management in each of its subsidiaries are as well become important as part of its strategy, planning, and each of its development. First Media consistently improve synergy and efficiency between First Media and its subsidiaries based on its core values which are implemented to achieve its vision and mission.

#### **HUMAN RESOURCE INFORMATION SYSTEM**

Since 2011, Human Resource Information System (HRIS) has been developed in cooperation with Information Technology Division. The implementation of the Overtime Online System, e-Recruitment System and Exit Clearance Online System have been running and consistently upgraded. The system delivers major contribution in activities and workflow in Human Resource Division and organization. Its convenience to operate, ease the user to gather the latest information including to manage all managing every stage in recruitment process. Management is able to obtain the transparent and most updated information regarding human resource. This integrated system is accurate and effective in terms of cost.

#### PERFORMANCE MANAGEMENT SYSTEM

Performance Management System (PMS) in First Media done electronically through Electronic Performance Management System (E-PMS). The performance management system develop by First Media under the E-PMS links the objective as well as vision and mission of the organization for employees. As the result, every employee are aware of the direction and purpose to be achieved by the organization, and cognizant of its participation to achieve its target. E-PMS also create a fair and objective assessment, and refer its assessment aspect in the achievement of target and behavior competencies. E-PMS is developed by Management by Objectives (MBO) approach, promoted by Peter Drucker. There are sustainable cycles in this

system, which include Performance Planning, Performance Coaching, and Performance Appraisal.

The assessment under E-PMS is based on two things namely targets which are elaborated in the Key Business Objective (KBO) and Key Performance Indicator (KPI), and employee behavior under Behavior Competencies (BC). Assessment in KBO emphasize 70 percent of the total assessment, while BC emphasize 30 percent, with maximum assessment score up to 130 percent of the total achievement. The assessment score aggregated from the total KBO and BC linked with certain range of numbers and rated.

For the scoring to be more fair and objective, the assessment score of an employee is compared to the score of its colleagues within the same department. This process is called normalization. The normalization process is conducted in 3 levels, started from the section, department, and division level. In the normalization process, the score from assessment process is likely to change.

One aspect of the assessment under KBO is coaching. Every employee with team member will automatically have KBO Coaching. The purpose is to develop coaching culture within the company. Coaching is expected to assist the employee in achieving its target, and overcome the obstacle occurs in daily activities.

The coaching process is performed one by one. An employee with team member will perform coaching for each of its team member. Subsequently, the result from such coaching process to be included in the PMS.

Periodically, the E-PMS system is upgraded to become better and better. Upgrades in E-PMS include the dimensions under Behavior Competencies, with approaches which adapts to the development and requirement. The changes of dimension may include: Discipline and Control, Leadership and Support, Communication, Achievement, Self-Development, Challenge and Problem Solving.

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#### **Employee Composition of the Company**

#### **Number of First Media Employees**

In the year 2018, the total employee of First Media are 894 employees that consists of 29 employees of First Media and 865 employees of its subsidiaries.

Profile of total Employee Number of Total Employee as of 31 December	First Media	Subsidaries	First Media Group
2018	29	865	894
2017	34	959	993

#### **Number Of Employees by Position**

Profile of First Media employees in year 2017, based on the position or title, consist of 4 (four) Directors, 2 (two) Senior Managements, 8 (eight) Managements, 5 (five) Supervisors, 11 (eleven) Staffs and 4 (four) Non-Staffs.

Employee Profile based on position	First	Media	dia Subsida		aries First Media Group	
	2017	2018	2017	2018	2017	2018
Director	4	3	12	15	16	16
Senior Management	2	2	10	1	12	12
Management	8	5	65	39	73	73
Supervisor	5	7	82	77	87	87
Staff	11	10	728	632	739	739
Non-Staff	4	2	62	101	66	66

#### **Number Of Employees by Education**

In year 2018, the employee composition based on the education background dominated by Master degree ("S2"), Bachelor degree ("S1") and Diploma 3 ("D3") with composition of 5 (five) people for Master Degree, 23 (twenty three) people for Bachelor degree and 4 (four) people for D3.

Employee profile based on education	First	Media	Subsidaries		First Media Group	
background	2017	2018	2017	2018	2017	2018
S2	5	5	37	21	42	36
S1	23	21	661	572	684	593
Diploma	4	1	144	156	148	157
SMU ke bawah	2	2	117	106	119	108

#### Employee profile based on age is as follows:

Employee Profile based on age	First I	Media	Subsid	diaries	First I Gro	
ampio, co i romo succe on ago	2017	2018	2017	2018	2017	2018
51 years old Above	7	7	14	18	21	25
46-50 years old	3	1	53	63	56	64
41-45 years old	4	4	86	87	90	91
36-40 years old	6	8	177	158	183	166
31-35 years old	8	4	262	259	270	263
26-30 years old	2	4	270	208	272	212
25 years old below	4	1	97	72	101	73

#### Number Of Employees by Gender

From the employee composition of First Media Group, based on the gender, it can be seen that in year 2018, male employees are in the aggregate of 20 (twenty) people and female employee are in the aggregate of 9 (nine) people.

Employee profile based on Gender	First I	Media	Subsidiaries		First Media Group	
Employed profile bused on defluor	2017	2018	2017	2018	2017	2018
Male	24	20	694	625	717	645
Female	10	9	265	240	273	249

### **FINANCIAL REVIEW**

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#### INTRODUCTION

Year of 2018 was a challenging year to running First Media's business through Technology, Media and Telecommunications that's where one of subsidiary struggle in operating 4G LTE Business unit. First Media still recorded negative EBITDA by 6% or Rp 665,855 million compared to 2017. The decrease in EBITDA overall due to increase in operating expenses amounted to Rp 97,973 million compared to the year 2017 or increase by 24% compared to 2017.

The following is a summary of the consolidated financial statements of First Media for the year ended on December 31, 2017 and 2018

Description (in Millions of Dollars)	2018	2017
Revenues	901,216	982,463
Cost of Services	(1,066,879)	(1,208,370)
Gross Loss	(165,663)	(225,907)
Operating Expenses	(500,192)	(402,219)
EBITDA	(665,855)	(628,126)
Depreciation & Amortization Expenses	(961,624)	(802,582)
Decline in Impairment of Property, Plant		
and Equipment and Intangible Asset	(624,380)	
Impairment of Non-Trade Receivables		
Related Parties	(452,086)	
Loss of Decline in Revaluation of		
Property and Equipment	(252,934)	
Finance Cost	(296,697)	(422,304)
Equity in Net Profit of Associates	241,734	350,633
Loss from Sales of Shares of Associates	(505,149)	
Others Net	(12,151)	(96,002)
Income Tax Benefit (Expense)	(658,292)	103,493
Loss for The Year	(4,187,434)	(1,494,888)
Total Comprehensive Loss for The Year	(4,373,934)	(1,601,824)
Loss For the Year Attributable to :		
Equity Holders of The Parent Entity	(3,497,424)	(1,100,674)
Non-Controlling Interests	(690,010)	(394,214)

#### **OVERVIEW**

Loss of the Year First Media during 2018 experienced a significant increase compared to 2017. PT Internux, a subsidiary of First Media, officially ceased its operations in providing wireless data internet services in connection with the Communication and Informatics decision letter on the Radio Frequency Use Permit which has been used in running its operation. This has resulted in services are not able to contribute more against Revenue of First Media.

In terms of managing Finance, First Media Management has always actively increased efficiency in operating costs so that it is expected to improve the cash flow and working capital of First Media and its business units.

#### **OPERATING REVENUES**

First Media recorded Revenues amounting to Rp 901,216 million in 2018 showing a decrease of Rp 81,247 million or 8% compared to 2017 which amounted to Rp 982,463 million. This decrease was mainly due to the decline in sales of Communication Devices compared to 2017, from a total of Rp 87,246 million to Rp 41,007 million or a decrease of 53% compared to 2017. This happened because customers were very easy to get other communication devices on the market in general.

The following is a table showing the composition of First Media's income:

Product	2018		2017	
(in Millions)	Amount	%	Amount	%
Subscription Fees for Internet and Data Communication Services	737,031	82	740,049	75
Communication Devices	41,007	4	87,246	9
Others	205,962	23	219,279	22
Sales Discount	(82,784)	(9)	(64,111)	(6)
Jumlah	901,216	100	982,463	100

#### **COST OF SERVICES**

First Media service costs in the form of costs and expenses paid for the following matters:

- BTS tower rental expenses.
- Permit and Licensing expenses.
- Communication Device expenses.
- Internet service charges that include internet bandwidth costs, internet device rental fees, and other internet
  access fees.
- Fees for other services.

Cost of Services in 2018 amounting to Rp 1,066,879 million decreased by Rp 141,491 million or 12% compared to service costs in 2017 which reached Rp 1,208,370 million. The ratio of total Cost of Services charged against Revenue is 118% in 2018 or decreased by 5% compared to 2017 at 123%.

The following is a table showing the composition of First Media's service load

Product		2018		2017
(in Millions)	Amount	%	Amount	%
BTS Tower Rental	593,276	56	610,722	51
Permit and Licensing	272,431	25	316,837	26
Communication Devices	49,241	5	106,763	9
Bandwidth Fee and Other Internet Access	31,701	3	27,479	2
Others	120,230	11	146,569	12
Jumlah	1,066,879	100	1,208,370	100

#### **GROSS LOSS**

Gross loss decreased by 27% compared to 2017 amounted to Rp 225,907 million in 2017, However the decrease in Cost of Services is not enough to decrease Gross Loss in 2018 which is amounted by Rp 165,663 million,

#### **OPERATING EXPENSES**

Operating expenses increased by Rp 97,973 million from Rp 402,219 million in 2017, to Rp 500,192 million in 2018. This was mainly due to the Expense of Decreasing the Value of Accounts Receivable and the Expense of Decreasing Inventory Value in the current year.



#### **LOSS FOR THE YEAR**

In 2018 First Media still recorded a Loss of the Year amounting to Rp 4,187,434 million, an increase of Rp 2,692,546 million compared to the Loss for the Year in 2017, which amounted to Rp 1,494,888 million. This is due to the increase in Operating Expenses of Rp 97,973 million. With the termination of the operation of wireless broadband internet services owned by First Media and PT Internux (subsidiaries), the Expense of Decreasing the Value of Fixed Assets, Intangible Assets and other Assets amounted to Rp 624,380 million, Expense of Decreasing Value of Receivables from Non-Business Related Parties of Rp 452,086 million and Loss of Decrease in Fixed Assets Revaluation of Rp 252,934 million. In addition, First Media also recorded a loss from the sale of shares of the Association of Rp 505,149 million.

#### TOTAL COMPREHENSIVE LOSS FOR THE YEAR

Total Comprehensive loss for 2018 amounting to Rp 4,373,934 million, increased by Rp 2,772,110 million or 173% compared to 2017 amounting to Rp 1,601,824 million.

#### **LOSS FOR THE YEAR ATTRIBUTABLE**

Loss For the Year Attributable to Equity Holders of the Parent Entity in the year 2018 amounting to Rp 3,497,424 million while loss for the year attributable to the non-controlling interests amounting to Rp 690,010 million.

#### **POSITION OF ASSETS**

Total assets per 31 December 2018 amounted to Rp 6,975,726 million, decreased by Rp 5,113,747 million or 42% compared to total assets per 31 December 2017 amounted to Rp 12,089,473 million, Current Assets and Non Current Assets decreased by Rp 663,939 million and Rp 4,449,808 million in 2018 compared to Rp 885,851 million and Rp 11,203,622 million as of December 31, 2017, respectively.

#### **POSITION OF LIABILITY**

Total liabilities decreased by Rp 746,108 million, from Rp 6,417,462 million as of 31 December 2017 to Rp 5,671,354 million as of 31 December 2018, Total current liabilities and non current liabilities decreased by 14% and 5% respectively compare to 2017 which is Rp 650,780 million and Rp 95,328 million. The decrease in liabilities was due to payment for bank loans, leases and trade payable in the year 2018.

#### **EQUITY / CAPITAL STRUCTURE**

Total equity as per 31 December 2018 amountin to Rp 1,304,372 million, decreased by Rp 4,367,639 million or 77% compared to total equity as per 31 December 2017 which was Rp 5,672,011 million.

The following is a table that shows the capital structure of First Media

Equity Structure	2018 Amount (Rp Millions)	Porsi (%)	2017 Amount (Rp Millions)	Porsi (%)
Total Liabilities	2,512,926	49	3,620,524	39
Net Equity	2,272,057	51	5,957,131	61
Total Equity Invested	4,784,983	100	9,577,655	100

#### LIQUIDITY AND CAPITAL EXPENDITURES

Net Cash Flows Used in Operating Activities in 2018 amounted to Rp 10,852 million, increase by Rp 377,970 million compared to year 2017. Cash receipts from customers amounted to Rp 905,698 million was used for payment to suppliers and other third parties of Rp 458,514 million, payments for Operating Expenses of Rp 224,319 million, payments to employees of Rp 160,246 million, payment of corporate income tax of Rp 111 million, interest payment of Rp 459,211 million. Net cash flows obtained from operational activities in 2018 were also obtained from the receipt of tax refunds of Rp 382,961 million and interest income of Rp 2,890 million. Net cash obtained from investment activities reached Rp 900,534 million in 2018, an increase of Rp 1,047,712 million from net cash used for investment activities of Rp 147,178 million in 2017.

In 2018, net cash flow was used for financing activities amounting to Rp 938,149 million, a decrease of Rp 1,472,281 million or 276% compared to Net Cash Flow Obtained from Funding Activities in 2017, amounting to Rp 534,132 million.

#### INFORMATION ON MATERIALS & TRANSACTIONS AFTER REPORTING PERIOD

- 1. At the beginning of January 2019, the Company has repaid a portion of the ICBC Fixed on Demand Loan facility of Rp 50,000 millions.
- 2. On January 15, 2019, a change was made to the operation of the Packet Switched Company and PT Internux Local Fixed Network in connection with the adjustment of the Company's service delivery technology and PT Internux.

#### **DIVIDEND POLICY**

Based on the results of the decision of the Annual General Meeting of Shareholders on April 20, 2018, it was agreed and decided the policy for First Media not to distribute dividends to shareholders for the financial year 2017.

The results of this decision were taken by First Media to maintain the level of capital adequacy and support the development of existing business units, and given that First Media still recorded losses in 2018.

#### SHARE OWNERSHIP PROGRAM BY EMPLOYEES

As of December 31, 2018, First Media does not yet have a Share ownership program by Employees and / or Management conducted by the Company (ESOP / MSOP).

#### **REALIZATION OF USE OF PUBLIC OFFERING FUNDS**

In the event that the use of proceeds from public offerings is realized, First Media has submitted a Realization Report on the Use of Securities Convertible Funds that can be converted into shares for the period of January 3, 2011 until May 3, 2013 based on letter No. SB-055 / CSL / 0JK / V / 2013, as well as a confirmation letter of the Realization of the Use of Funds Report to the Financial Services Authority No. SB-071 / CSL / 0JK / VI / 2013.

### **CORPORATE GOVERNANCE**

In Indonesia, the General Guidelines for Good Corporate Governance – GCG), are established by the National Committee on Governance (KNKG) based on the basic five pillars of GCG, namely: Transparency, Accountability, Responsibility, Independency, Fairness – TARIF. First Media has been applying those principles of five pillars in its

First Media as a public company has been continuously reviewing good practices in the business communities and applying it in First Media business activities. In order that the basic five pillars are optimally applied, First Media has aligned the principles of the basic five pillars with the company values, namely:

- Discipline in the implementation.
- Quality in services.

corporate governance.

- Innovation in the development
- Aggressive in market penetration
- Attention to the communities and environment

In addition to the alignment of the principles of basic five pillars with Company values, First Media has also prepared another corporate governance tool, which refers to the applicable Law No. 40/ 2007 on Limited Liability Company, regulations of Financial Services Authority (OJK) and Indonesian Stock Exchange.

Up to the year of 2018, First Media has GCG tools namely:

- Charter of the Board of Commissioners & Board of Directors
- 2. Code of Ethics and Professional Accountability
- 3. Internal Control System
- 4. Articles of Association

#### **GOOD CORPORATE GOVERNANCE PRINCIPLES**

BASIC FIVE PILLARS OF GOOD CORPORATE GOVERNANCE

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#### **TRANSPARENCY**

First Media has always been providing relevant information which is easily accessible to the shareholders and stakeholders in a timely manner. First Media also provide an official website of First Media http://www.firstmedia.co.id as one of the facilities accessible by the stakeholders to obtain any information about First Media.

#### ACCOUNTABILITY

First Media shall be responsible to the shareholders and stakeholders to manage the company in a proper, measurable manner, that fits to the interests of the company, with due regard to the interests of the shareholders and stakeholders.

In the implementation, First Media has stipulated clearly the function, duties, and responsibilities of each organ and division of the Company, and has always ensured that all organs of the Company and divisions in First Media as well as its employees have sufficient competencies, in accordance with their duties and responsibilities, as well as their roles in First Media's business activities.

#### RESPONSIBILITY

First Media have responsibility for carrying out its business according to the prevailing laws and regulations. The compliance with the laws and regulations shall guarantee the comfort of customers in enjoying services. On the other hand, First Media can carry out its business activities smoothly and achieve its business sustainability.

#### **INDEPENDENCE**

First Media is committed to maintain its independence in order it is not dominating each other, is not under undue influence of certain interests, and it is free from any interests, so that any decisions taken will always be objective and provide an optimal output for the interests of shareholders, stakeholders and employees.

In the implementation, First Media has appointed a number of independent parties that are highly reputable to sit in the Board of Commissioners and Board of Directors, as well as to provide an optimal role for First Media's Audit Committee in conducting supervision on the business activities of First Media.

MATERIAL COMMITMENTS FOR INVESTMENT OF CAPITAL GOODS
First Media's capital expenditure in 2018 is mostly used to purch

First Media's capital expenditure in 2018 is mostly used to purchase telecommunications equipment and other supporting equipment for new business development projects in 2018.

#### **ACCOUNTING POLICY**

Throughout 2018, First Media did not change the standard for preparing consolidated financial statements. In terms of preparing the consolidated financial statements, First Media continues to use standards that are in accordance with Financial Accounting Standards in Indonesia which include Statements of Financial Accounting Standards (PSAK) and Interpretations of Financial Accounting Standards (ISAK) issued by the Financial Accounting Standards Board - Indonesian Accountants Association (DSAK - IAI), as well as applicable Capital Market regulations including the Financial Services Authority Regulation / Capital Market and Financial Institution Supervisory Agency (OJK / Bapepam-LK) No. VIII.G.7 concerning guidelines for presenting financial statements, decision of Chairman of Bapepam-LK No. KEP-347 / BL / 2012 concerning the presentation and disclosure of financial statements of issuers or public companies.

#### **CHANGES TO LEGAL REGULATIONS**

Throughout 2018 there were no changes in legislation that had a significant effect on First Media and had an impact on the financial statements.



#### **EQUALITY AND FAIRNESS**

First Media shall provide a fair opportunity to all parties to access company information accordance with the principle of transparency within the scope of domicile of each party, according to the benefit and contribution given by the capital market authority, capital market community and stakeholders to First Media. Equality principle shall also be applied by First Media for each competent individual who is willing to work and highly dedicated for the sake of mutual advancement. There will be no discrimination for the career development of First Media's employees based on ethnicity, religion, race, group, gender, and physical condition. First Media has always been maintaining and giving due regard as to have a balance between rights and obligations of employees in a just and fair manner.

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#### STRUCTURE OF CORPORATE GOVERNANCE

#### GENERAL MEETING OF SHAREHOLDERS AND PUBLIC EXPOSURE

GMS has the authority which is not provided to the Board of Directors or Board of Commissioners, within the limits stipulated in the laws and/or articles of association.

In GMS forum, shareholders shall be entitled to obtain information related to First Media from the Board of Directors and/or Board of Commissioners, to the extent it is related to the agenda of the meeting and is not contrary to the company's interests.

GMS in the agenda 'Other matters' shall not be entitled to make a decision, unless all shareholders attend the meeting and/or are represented in the GMS and approve the additional agenda of the meeting. Decisions on the additional meeting agenda must be approved unanimously.

#### IMPLEMENTATION OF ANNUAL GENERAL MEETING OF SHAREHOLDERS

In 2018 First Media convened an Annual General Meeting of Shareholders (AGMS) for the fiscal year of 2017 on 20 of April 2018.

AGMS in the fiscal year of 2017 was held in Hotel Aryaduta Tugu Tani Jakarta, and attended by 1.698.273.748 shares or 97,48% of total shares of 1.742.167.907 shares which are the total shares issued by First Media.

The agenda of AGMS was announced on 14 March 2018 in a daily newspaper Investor Daily, while the invitation to the meeting held in 29 March 2018 was published in the daily newspaper Investor Daily.

Minutes of AGMS 2018 were released on 24 April 2018 and the results of the resolutions of 2018 AGMS could be seen in the official website of First Media http://www.firstmedia.co.id

The results of 2018 AGMS resolutions together with its implementations in 2018 are as follows:

RESOLUTIONS OF ANNUAL GMS OF 2018	APPROVED	IMPLEMENTATION
AGENDA 1		
<ol> <li>Accept and approve the Annual Report of First Media including the report on the supervisory assignment of Board of Commissioners for the fiscal year ending 31 December 2017, as well as work and development plans of First Media.</li> </ol>	rights attending the	Directly implemented in 2018 AGMS
2. Validate the profit/loss balance of First Media for the fiscal year ending 31 December 2017 and give full discharge and release (acquit et de charge) in the most extensive meaning to all members of Board of Directors and Board of Commissioners of First Media for the management and supervision conducted during the fiscal year ending 31 December 2017.	rights present in the	, ,
AGENDA 2		
Approve First Media's policy not to distribute dividends to shareholders for the fiscal year 2017	100% shares with voting rights present in the meeting	Directly implemented in 2018 AGMS

#### AGENDA 3

- 1. Appoint Amir Abadi Jusuf, Aryanto, Mawar & Rekan Public 100% shares with voting Directly implemented in Accountant Firm as public accountant Firm that will audit the rights present in the 2018 AGMS Company's Financial Report for the 2018 fiscal year, and give meeting authorization to the Board of Directors to determine honorarium and other requirements for the appointed Public Accountant Firm.
- 2. To approve delegation of authority to the Board of Commissioners of the Company to determine another public accountant firm that will audit the Company's Financial Statements for the 2018 fiscal year, in the case of Public Accountant Firm stipulated in point (1) above cannot perform its duties for any reason. The appointing of other public accounting firm shall comply with the terms and conditions under applicable regulations.

RESOLUTIONS OF ANNUAL GMS OF 2018	APPROVED	IMPLEMENTATION
AGENDA 4		
<ol> <li>Respectfully discharged Mr. Paternus Mingkor from his position as the Independent Commissioner of the Company, accompanied by the highest gratitude for his services and contributions to the Company.</li> </ol>	•	Directly implemented in 2018 AGMS
<ol> <li>Accepted the resignation of Mr. Surjadi Soedirdja from his position as the President Commissioner (Independent), accompanied by profound gratitude for his services and contributions to the Company.</li> </ol>		
3. Approve the appointment of Board of Commissioners and Board of Directors effective from the closing date of the Meeting until the closing of First Media's Annual General Meeting of Shareholders		

#### **Board of Commissioners**

with the following composition:

President Commissioner : R. Soeparmadi

(Independent)

Commissioner (Independent): Teguh Pudjowigoro Commissioner : Ali Chendra

for the fiscal year 2019 which will be convened in the year 2020,

#### **Board of Directors**

**President Director** : Harianda Noerlan

(Independent)

Director Hernowo Hadiprodjo Director : Johannes Tong

- 4. Approve the conferment of authority and power with substitution 100% shares with voting Directly implemented in right to the Board of Directors of First Media to take any actions rights are present in the 2018 AGMS related to the determination of the composition of members meeting of Board of Commissioners and Board of Directors of First Media including but not limited to restate such resolutions in a Notarial deed, and further give notice to the Minister of Law and Human Rights of the Republic of Indonesia in accordance with the applicable laws and regulations, register the composition of members of Board of Directors and Board of Commissioners in the Company Register and to submit and sign all applications and or other required documents without exception in accordance with the applicable laws and regulations.
- 5. Approve the conferment of authority to the President 100% shares with voting Directly implemented in Commissioner to determine honorarium, allowance, salary, bonus rights present in the 2018 AGMS and/or other remunerations for members of Board of Directors meeting and Board of Commissioners of First Media.

#### PROCEDURE FOR HOLDING AGMS

In the Law on Limited Liability Company and Articles of Association of First Media, AGMS shall be convened at the latest six months after the end of fiscal year.

During AGMS, the Board of Commissioners and Board of Directors shall present and report the following subjects:

- 1. Annual Report.
- 2. Report of Board of Director on First Media performance for the current fiscal year and the business prospect.
- 3. Report of the Board of Commissioners on supervision conducted during the fiscal year and corporate target in the future.
- 4. Recommended use of profit.

In general the stages of GMS implementation are as follows:

Time	Activities
D-44	Notice to OJK shall be submitted 5 working days prior to the announcement of GMS.
	Advertisement of GMS Announcement.
D-37	<ul> <li>First Media shall make an announcement that GMS will be held in a newspaper which is to be published at the latest 14 days prior to the announcement of invitation (not counting the date of announcement and the date of invitation), in the websites of Indonesian Stock Exchange and First Media.</li> </ul>
D-29	Time limit for the submission of proposal of GMS Agenda by the 5% shareholders.
D-23	Recording date of the shareholders who are entitled to attend GMS.
	Advertisement of GMS invitation.
D-22	<ul> <li>First Media shall announce the invitation to shareholders in a newspaper published at the latest 21 days prior to the date of the holding of GMS (not counting he date of invitation and date of GMS), in the websites of Indonesian Stock Exchange and First Media.</li> </ul>
D	GMS
	Notice and announcement of the results of GMS.
	- First Media shall announce the summary of minutes of meeting of GMS to the communities in the newspaper,
D+2	websites of Indonesian Stock Exchange and First Media, at the latest 2 working days after holding a GMS.
	<ul> <li>First Media shall submit a proof of announcement of minutes of meeting of GMS to OJK at the latest 2 working days after announcement.</li> </ul>
D+30	Submission of minutes of meeting of GMS to OJK.

#### **IMPLEMENTATION OF PUBLIC EXPOSE**

In 2018, First Media held a Public Exposure on 20 April 2018, as the implementation of Regulation of Indonesian Stock Exchange Number I-E point V.2 of Decision of Board of Directors of PT Bursa Efek Jakarta No: Kep-306/BEJ/07-2004, on Obligations of Information Submission.

The implementation of First Media Public Exposure is as follows:

1. Held on:

Day/Date : Friday, 20 April 2018

Time : 15:00 – 17:00 Western Indonesian Time

Venue : Ballroom A, Hotel Aryaduta Tugu Tani

Jl. Prapatan 44-48, Jakarta 10110

The attending Management :

President Director : Harianda Noerlan
 Chief Financial Officer : Timotius M. Sulaiman

3. The Public present :

Journalists from various mass media.

#### **INFORMATION OF SHAREHOLDERS**

The controlling shareholders of First Media are PT Trijaya Putra Mulia totaling 34,98%, PT Reksa Puspita Karya totaling 33,76%, PT Ciptadana Capital totaling 19,74%, PT Inti Anugerah Pratama totaling 8,60% and the public amounting 2,92%.

#### **BOARD OF COMMISSIONERS**

In accordance with the applicable laws and regulations, the Board of Commissioners is the organ of First Media representing the shareholders in conducting supervisory function on the implementation of policies and strategies of First Media conducted by the Board of Directors and giving directions / advice to the Board of Directors for the management of First Media with good intention, prudence and accountability, as well as carrying out the function with the purpose to enhance the image of First Media in the eyes of the public and shareholders. The Board of Commissioners shall be responsible to GMS. GMS shall act as the organ appointing and dismissing members of Board of Commissioners.

Collectively, the duties of Board of Commissioners are to supervise the management of company conducted by the Board of Directors and give advice related to the policies of Board of Directors. The said policies of Board of Directors are related to the plans for development, work plan and annual budget of the Company, implementation of the provisions of Articles of Association and resolutions of GMS, as well as all applicable and relevant laws and regulations and to monitor its implementation.

The Board of Commissioners of First Media shall continuously monitor the effectiveness of company policies, performance, and decision making process by the Board of Directors, including the implementation of strategy to meet the expectation of shareholders and other stakeholders. The result of supervision along with the reviews and opinions of Board of Commissioners shall be presented at GMS as part of assessment of Board of Director's performance.

The Board of Commissioners shall also monitor and conduct evaluation on the application of GCG, examine and review the annual report prepared by the Board of Directors, and to sign the report to provided that the Board of Commissioners approve the content of annual report's materials.

#### **CHARTER OF BOARD OF COMMISSIONERS**

Charter of Board of Commissioners shall be the work guidelines for the Board of Commissioners and code of ethics applicable for all members of Board of Commissioners of First Media in carrying out its duties in order that it is in alignment with Good Corporate Governance practices.

Charter of Board of Commissioners has been validated since 1 June 2016, signed by all members of Board of Commissioners and has been uploaded in the official website of First Media www.firstmedia.co.id

#### **COMPOSITION OF BOARD OF COMMISSIONERS**

During the AGMS held on 20 April 2018, the meeting approved to appoint Board of Commissioners of First Media effective from the closing of the Meeting until the closing of Annual General Meeting of Shareholders of Media for the fiscal year 2019 which will be held in 2020, with the following composition:

Name	Position	Term-of-office since
R. Soeparmaadi	President Commissioner (Independent)	20 April 2018
Teguh Pudjowigoro	Commissioner (Independent)	21 April 2017
Ali Chendra	Commissioner	21 April 2017

As recorded in the Deed No. 10 dated 20 April 2018 drawn up by Notary Andalia Farida SH, MH, Notary in Central Jakarta.

#### REQUIREMENTS, MEMBERSHIP, AND TERM-OF-OFFICE

The applicable formal and material requirements have been met by all members of Board of Commissioners of First Media. The formal requirements are of general in nature, according to the applicable laws and regulations, while the material requirements are of special in nature, adjusted with the need and the nature of business of First Media. The Board of Commissioners is a board and each member of Board of Commissioners may not act individually but rather collectively based on the resolutions of Board of Commissioners.

Pursuant to Law No. 40 of 2007 regarding Limited Liability Company and Regulation of Financial Service Authority (OJK)No.33/ POJK.4/2014 regarding Board of Directors and Board of Commissioners of Issuers or Public Companies, those who may be appointed as members of Board of Commissioners are individuals that meet the requirements at the time of appointment and during the term-of-office, as follows:

- a. Having a good character, morality and integrity;
- b. Competent in taking legal actions;
- c. Within 5 (five) years prior to the appointment and during the term-of-office:
  - 1. has never been declared bankrupt;
  - 2. has never been a member of Board of Directors and/or member of Board of Commissioners declared guilty of causing a company to be declared bankrupt;
  - 3. has never been punished for committing a criminal offense causing state financial losses and/or related to financial sector; and
  - 4. has never been a member of Board of Directors and/or member of Board of Commissioners who during the term-of-office :

- a). once did not convene an annual GMS:
- b). its accountability as a member of Board of Directors and/or member of Board of Commissioners once was not accepted by GMS or once did not give its accountability as a member of Board of Directors and/or member of Board of Commissioners to GMS;
- c). once caused the company that has obtained a license, approval, or registration from Financial Service Authority did not fulfill its obligation to submit an annual report and/or financial statements to Financial Service Authority.
- is committed to comply with the laws and regulations; and
- Has knowledge and/or expertise in the area as required by Issuers or Public Companies.

### DUTIES AND RESPONSIBILITIES OF BOARD OF COMMISSIONERS

The scope of duties of Board of Commissioners that have the authority to conduct supervision on company management and report to shareholders in a GMS is as follows:

- Board of Commissioners shall:
  - Conduct supervision on the management of the company conducted by Board of Directors in general, either pertaining the company or company businesses and give advice to the Board of Directors.
  - Carry out the duties specifically assigned to them pursuant to the Articles of Association, applicable laws and regulations and/or based on the
  - c. resolutions of GMS; and

- d. Carry out the duties, responsibilities and exercise authority according to the provisions of Company's Articles of Association and resolutions of GMS.
- In conducting supervision, the Board of Commissioners shall direct, monitor and evaluate he implementation of strategic policies of company.
- Members of Board of Commissioners shall carry out its duties and responsibilities in good faith, full of responsibility, and with prudence.
- Board of Commissioners shall apply and ensure the implementation of risk management and principles of Good Corporate Governance in any company business activities at all levels or stages of the organization.
- 5. Board of Commissioners shall evaluate and approve the company's work plan.
- Board of Commissioners shall assist and drive the efforts for company enhancement and development.
- 7. In supporting the effectiveness of implementation of duties and responsibilities, the Board of Commissioners shall form an Audit Committee and may establish another committee in accordance with the applicable laws and regulations.
- Board of Commissioners shall make an evaluation on the performance of the committee that assists the Board of Commissioners in performing its duties and responsibilities at the end of each financial year.
- In a certain condition, the Board of Commissioners shall convene an Annual GMS and other GMS in accordance with its authority as provided under the laws and regulations and Articles of Association.
- 10. The main duties of President Commissioner as primus inter pares are to coordinate the activities of Board of Commissioners and to ensure that every member of Board of Commissioners may express its opinion based on sufficient information.

1. GMS shall be led by a member of Board of Commissioners appointed by the Board of Commissioners. In the event all members of Board of Commissioners are not present or prevented to attend of which impediment no evidence to third parties shall be required, then GMS shall be chaired by the President Director. In the event all members of Board of Commissioners and Board of Directors are not present or prevented to attend, then GMS shall be chaired by the shareholders present in the GMS who are appointed from and by GMS participants.

#### RIGHTS AND AUTHORITY OF BOARD OF COMMISSIONERS

- Board of Commissioners shall give an approval and assistance to the Board of Directors in taking a certain legal actions as provided under company's Articles of Association.
- The decision making by the Board of Commissioners will not release the responsibilities of Board of Directors for carrying out company management.
- 3. The Board of Commissioners either jointly or severally at any time within office hours of the company shall be entitled to enter the premises or other places used or controlled by the Company, and shall be entitled to examine all books, letters and other exhibits, examine and verify the cash position, and such other things, and shall be entitled to know all actions taken by the Board of Directors.
- 4. The Board of Commissioners may request for a GMS to be convened.
- 5. The Board of Commissioners at any time may be suspended by one or more members of Board of Directors if the member of Board of Directors acts in contravention with the Articles of Association and/or applicable laws and regulations.
- The suspension shall be notified to the person concerned along with its reasons.

- Within a period of no later than 90 (ninety) days after the suspension, the Board of Commissioners shall convene a GMS to decide whether such member of the Board of Directors shall be dismissed or re-instated to his/her former position, whereas the suspended member of Board of Directors shall be given an opportunity to defend himself/herself.
- The mechanism concerning such implementation of GMS is provided under the company's Articles of Association.
- The Board of Commissioners may take actions for company management within a certain condition for a certain period.
- The authority of Board of Commissioners shall be determined pursuant to Articles of Association or GMS resolutions.
- 11. In carrying out its duties and responsibilities, the Board of Commissioners is not involved in the decision making for Company's operational activities, with the exception of matters provided under the company's Articles of Association or applicable laws and regulations.
- 12. The Board of Commissioners shall be entitled to access all data, information and/or company reports which are required to carry out its duties and responsibilities.
- Request for data, information and/or company report shall be submitted through the Company Secretary.

The duties, authority and responsibility as well as the guidelines and rules of the Board of Commissioners are described in details in the Charter of Board of Commissioners which are accessible from the official website of First Media www.firstmedia.co.id

#### INTEGRITY OF THE BOARD OF COMMISSIONERS

Members of Board of Commissioners are expected to keeping its integrity in carrying out its duties and responsibilities in accordance with the moral values and

applicable regulations, including for matters of compliance with financial rules.

The Charter of Board of Commissioners in Article 5, states the criteria of persons that may be appointed as members of Board of Commissioners. The criteria among other things are competent in taking legal actions and within five years prior to his/her appointment has never been declared bankrupt or has never been a member of Board of Directors/Board of Commissioners in another company declared guilty for causing the company declared bankrupt, and has never been punished for a criminal offense causing state financial losses or related to financial sector.

#### INDEPENDENCE OF BOARD OF COMMISSIONERS

To maintain the independence of the Board of Commissioners, First Media shall determine that at least 30% (thirty percent) of members of Board of Commissioners are Independent Commissioners coming from circles outside First Media, and one of the conditions is that he/she must have financial background.

The existence of the Independent Commissioner is meant to drive a more objective climate and provide equality among various interests, including the interests of company and interests of company and interests of stakeholders as the main principles for decision making by the Board of Commissioners.

With this decision, the Board of Commissioners of First Media shall become independent, free from the influence of other members of Board of Commissioners and Board of Directors as well as controlling shareholders.

In accordance with the provisions and restrictions based on applicable regulations, an Independent Commissioner shall meet the following requirements:

- shall not be a person working or having an authority and responsibility to plan, lead, control, or supervise First Media activities within the last 6 (six) months, except for the re-appointment as an Independent Commissioner in the next period;
- shall not have First Media shares either directly or indirectly. Does not have affiliated relationship with

members of Board of Commissioners, members of Board of Directors or main shareholders of First Media; and

- shall not have business relationship either directly or indirectly related to First Media business activities. An Independent Commissioners that has served for 2 (two) terms may be re-appointed to the extent the Independent Commissioner declares that he/she is still independent of GMS.

Out of 3 (three) members of First Media's Commissioners, based on the resolutions of AGMS dated 20 April 2018, there are 2 (two) Independent Commissioners namely R. Soeparmadi and Teguh Pudjowigoro. These two members of Independent Commissioners have met all terms and conditions of independence as set forth in the regulations of OJK and Indonesia Stock Exchange.

### THE IMPLEMENTATION OF DUTIES OF BOARD OF COMMISSIONERS 2018

Throughout 2018 apart from giving advice and directions by means of correspondence to the Board of Directors, Board of Commissioners and giving opinions as well as recommendations that include operational management or other matters in accordance with its duties and responsibilities, the recommendations of Board of Commissioners are also conveyed in the joint meeting of Board of Commissioners and Board of Directors such as recommendations for putting audit process in order, focusing and improving human resources, processes and other fundamental issues.

#### MEETING OF BOARD OF COMMISSIONERS

In the supervisory process on operational activities of First Media, Board of Commissioners shall conduct a meeting or an evaluation on the monthly operational report and discuss with the relevant committees, in line with the issues that need attention. Meetings are conducted periodically every 3 (three) months to discuss Company performance, work plan of Board of Directors, as well as strategic issues that require the approval of Board of Commissioners. If deemed necessary, members of Board of Directors may be invited to the Board of Commissioners' Meeting.

Throughout 2018 the Board of Commissioners of First Media held 6 (six) formal meetings and also a number of

other informal meetings to discuss the result of report of Board of Directors on its performance for a certain period in running the company. The level of attendance of members of Board of Commissioners in the meeting is as follows:

N.	D. C.	Commissioners			
No.	Date and Agenda		SP	TP	AC
1.	4 May 2018	Business Review First Media Group	$\checkmark$	1	1
2.	22 May 2018	Performance of First Media Quarter I 2018	1	1	1
3.	29 June 2018	Performance of First Media Quarter II 2018	J	1	1
4.	24 August 2018	Performance of First Media Semester I 2018	J	1	1
5.	26 October 2018	Performance of First Media Quarter III 2018	J	1	1
6.	20 December 2018	Performance of First Media Quarter IV 2018	1	1	1
		Numbers of Attendance	6	6	6
	SP = R. Soeparmadi AC = Ali Chendra				
	TP = Teguh Pudjowigoro				

The Board of Commissioners of First Media in carrying out its supervisory function also conducted informal meetings. In addition, the Board of Commissioners has collectively took 8 (eight) resolutions in lieu of meetings (circulars), among other things, concerning the approval for an extension of loan facility, the effectiveness of Charter of Board of Commissioners and Charter of Board of Directors of First Media.

#### **COMPETENCY ENHANCEMENT OF BOARD OF COMMISSIONERS**

In 2018 the Board of Commissioners had not participated in the various competency enhancement activities.

#### **BOARD OF DIRECTORS**

The Board of Directors is an organ of First Media authorized and fully responsible for the management and operation of First Media and shall act as the leader in the management by always giving due regard to the interests and objectives of First Media and business units as well as considering the interests of shareholders and all stakeholders.

The Board of Directors shall be authorized to act and take any actions concerning either the management or ownership of company assets including binding the company with another party and/or another party with the company, with a number of limitations as stipulated in the company's Articles of Association. Legally, the Board of Directors shall be responsible for representing the company within and outside the court.

The Board of Directors shall be appointed and dismissed based on GMS resolutions. The Board of Directors of First Media has a term-of-office until the 3rd (third) Annual GMS since the date of appointment. Shareholders in AGMS or EGMS shall be entitled to dismiss members of Board of Directors at any time prior to the end of its term-of-office.

#### **CHARTER OF BOARD OF DIRECTORS**

The Charter of Board of Directors shall be the work guidelines and code of ethics applicable for all members of Board of Directors of First Media in carrying out their duties, responsibility, exercising its authority transparently, full of accountability and responsibility, independent and fair in its efforts in achieving the objectives of the company as well as give the values as expected by the interested party. The Charter of Board of Directors has been validated since 1 June 2016, signed by all members of the Board of Directors and approved by the Board of Commissioners.

#### **COMPOSITION OF BOARD OF DIRECTORS**

During the AGMS held on 2 April 2018, the meeting approved to determine the Board of Directors of First Media effective from the closing of the Meeting until the closing of Annual General Meeting of Shareholders of First Media for the fiscal year 2019 which will be held in 2020, with the following composition:

Name	Position	Term-of-office since
Harianda Noerlan	Independent President Director	21 April 2017
Hernowo Hadiprodjo	Director	21 April 2017
Johannes Tong	Director	24 April 2013

As recorded in the Deed No. 10 dated 20 April 2018 drawn up by Notary Andalia Farida SH, MH, Notary in Jakarta, domiciled in Central Jakarta.

It has been decided that the number of members of Board of Directors is 3 (three) members, considering the fact that First of Media is a holding company with a number of subsidiaries, and in consideration of the capability of the respective member of Board of Directors in implementing their duties, either individual or collective duties and in order to have a more speedy, accurate and effective decision making process of the Board of Directors.

The appointment of members of Board of Directors shall also consider the aspect of diversity, knowledge and experience of the respective members, and at least a member of the Board of Directors has knowledge and expertise in finance or accounting.

#### REQUIREMENTS, MEMBERSHIP AND TERM-OF-OFFICE

Pursuant to Law No. 40 of 2007 on Limited Liability Company and Regulation of Financial Services Authority No.33/POJK.4/2014 on Board of Directors and Board of Commissioners of Issuers or Public Companies, those who may be appointed as members of Board of Directors are natural person that meet the requirements at the time of his/her appointment and during the term-of-office:

- a. Has a good character, morality and integrity;
- b. Competent in taking legal actions;
- c. within 5 (five) years prior to the appointment and during the term-of-office:
  - 1. has never been declared bankrupt:
  - 2. has never been a member of Board of Directors and/or member of Board of Commissioners declared guilty of causing a company to be declared bankrupt;
  - has never been punished for committing a criminal offence causing state financial losses and/or related to financial sector; and
  - 4. has never been a member of Board of Directors and/or member of Board of Commissioners that during the term-of-office;

- a) once did not convene an annual GMS;
- his/her accountability as a member of Board of Directors and/or member of Board of Commissioners
  once was not accepted by GMS or once did not give his/her accountability as a member of Board of
  Directors and/or member of Board of Commissioners to GMS; and
- once has caused the company that has obtained a license, approval, or registration from Financial Services Authortiy does not meet the obligation to submit an annual report and/or financial report to the Financial Services Autority.
- 5. has a commitment to comply with the laws and regulations;
- 6. has knowledge and/or expertise in the areas required by Issuers or

#### **DUTIES AND RESPONSIBILITIES OF THE BOARD OF DIRECTORS**

Pursuant to Articles of Association of First Media, in summary the Board of Directors shall be responsible for the management of First Media in good faith and with full of responsibility, the Board of Directors shall also be responsible to take any actions for and on behalf of First Media, either within or outside the court, in any matter or event, with another party. The Board of Directors shall also be accountable for the implementation of its duties to shareholders through GMS.

The duties and responsibilities of Board of Directors are as follows:

- 1. The Board of Directors shall manage the company for the interest of the company in achieving the purpose and objective of the company.
- 2. The Board of Directors shall manage the company in accordance with the authority as provided in the Articles of Association and applicable laws and regulations.
- 3. The Board of Directors shall manage the company assets in accordance with the applicable laws and regulations.
- 4. The Board of Directors shall apply risk management and principles of Good Corporate Governance in every company business activity at all levels or stages in the organization.
- The Board of Directors shall determine the organizational structure and work system of the company.
- 6. The Board of Directors shall convene annual GMS and other GMS in accordance with the laws and regulations and Articles of Association.
- 7. Each member of Board of Directors shall carry out his/her duties and responsibilities in good faith, full of responsibilities, and prudence.
- . In supporting the effectiveness of implementation of duties and responsibilities, the Board of Directors may form a committee.
- 9. In the event a committee has been formed, the Board of Directors shall make an evaluation on the committee performance at the end of each of fiscal year.
- 10. The Board of Directors shall be responsible to the shareholders for the implementation of its duties through GMS.

#### **AUTHORITY OF BOARD OF DIRECTORS**

The authority of members of the company's Board of Directors is as follows:

- The Board of Directors is authorized to undertake company management with the policies deemed appropriate, according to the purpose and objective of the company.
- The Board of Directors is authorized to represent the company within and outside the Courts of Justice concerning all matters and in all events, to bind the company to other parties and other parties to the company, and to take all actions, both pertaining to management or ownership affairs, but with the limitation that for the following actions, it will require a written approval from the Board of Commissioners.
  - a. Borrowing or lending the money in the name of the company (not including withdrawing money from the credits that have been opened and in the event the Company has undertaken the Company's business activities);
  - Establishing a new business or participate in another company either within the country or overseas.
  - Releasing company's participation in another company.
  - d. Binding the company as a guarantor.
- In taking legal actions in the form of material transaction or transaction that has conflict of interests, it must obtain the approval of GMS with due observance of the provisions of Company's Articles of Association.
- Two members of Board of Directors shall jointly act for and on behalf of the Board of Directors and represent the Company.

- Members of Board of Directors shall not be entitled to represent the Company in the event of:
  - there is a case at the court between the company and a member of the concerned member of Board of Directors; and
  - the concerned members of the Board of Directors have conflict of interests with the company's interests.
- In the event of a situation as referred to in paragraph
   (5), those entitled to represent the company are:
  - another member of Board of Directors who does/do not have conflict of interest with the company;
  - Board of Commissioners, in the event all members of Board of Directors have conflict of interests with the company; or
  - Another party appointed by GMS in the event all members of Board of Directors and Board of Commissioners have conflicts of interest with the company.
- 7. The Board of Directors may give a written authorization to 1 (one) or more company employees or other parties for and on behalf of the company to take a certain legal action as stated in the power of attorney.
- A Member of Board of Directors is prohibited to give general power to other parties that result into transfer of duties and functions to the Board of Directors.
- 9. The division of management duties and authorities among members of Board of Directors shall be determined based on GMS resolutions. In the event GMS does not determine such division, then the division of duties and authorities of members of Board of Directors shall be determined based on the approval of Board of Commissioners.

#### INTEGRITY OF BOARD OF DIRECTORS

Each member of Board of Directors of First Media is expected to keep his/her integrity in carrying out its duties and responsibilities in accordance with the moral values and applicable regulations, including compliance with financial rules. The Charter of Board of Directors states the criteria of the persons that may be appointed as members of Board of Directors. Such criteria among other things, are competent in taking legal actions and within five years prior to his/her appointment has never been declared bankrupt or become a member of Board of Directors/Board of Commissioners in another company who is declared guilty of has caused the company declared bankrupt, and has never been punished for committing a criminal offense causing state financial losses or related to financial sector.

#### INDEPENDENCE OF THE BOARD OF DIRECTORS

For the interest of the company, in order the Board of Directors may act as best as possible the independence of Board of Directors is one of important factors that should be maintained. In order to maintain its independence, First Media established a rule based on the applicable laws and regulations and it is stated in the Charter of Board of Directors concerning the requirements of Independent Director. In addition to meeting general requirements of Board of Directors, an Independent Director must also meet the following requirements:

- Does not have an affiliated relationship with First Media's controlling shareholders at least 6 (six) months prior to its appointment as Independent Director:
- Does not have an affiliated relationship with members of Board of Commissioners or other members of First Media's Board of Directors:
- Does not concurrently sit on the Board of Directors in another company;
- d. Does not become a person in an agency or capital market supporting profession whose services are utilized by First Media for 6 (six) months prior to its appointment as an Independent Director.

Any party with the exception of company organ shall be prohibited to interfere with company management and the members of Board of Directors shall be prohibited to conduct activities that may disrupt its independence in managing the company. The independence of Board of Directors shall be guaranteed by the company in accordance with the applicable laws and regulations related to independence and conflict of interest of Board of Directors.

Although the latest Regulation Number I-A Register Listing of Shares and Equity-Type Securities other than Shares Issued by the Listed Company, attachment I Decree of the Board of Directors of the Indonesia Stock Exchange Number: Kep-00183 / BEI / 12-2018 dated December 26, 2018, no longer obliges the Listed Company to appoint an Independent Director, but since this Regulation was promulgated, the Company still maintains an Independent Director until now.

#### **DIVISION OF DUTIES OF THE BOARD OF DIRECTORS**

With reference to the chapter concerning duties and responsibilities of Board of Directors, each member of First Media's Board of Directors may carry out duties and make a decision but the decision of Board of Directors is a joint responsibility. The Board of Directors carries out the duties in a collegial manner. The position of members of Board of Directors including that of President Director is equal. The duties of President Director are to coordinate the activities of Board of Directors. However, in order to be more efficient and effective in carrying out the duties, the division of duties among members of Board of Directors shall be made in accordance with their areas of competencies. The division of duties based on their area of expertise does not eliminate the responsibilities of Board of Directors to manage the company in a collegial manner.

The division of duties of the Board of Directors is made to ensure that the duties of all members of Board of Directors in managing the company is carried out effectively, in view of the fact that First Media is a holding company with a number of subsidiary companies, and by considering the capability of each member of Board of Directors in carrying out their duties, either individual duties and/or collective responsibilities and to undertake the decision making process of the Board of Directors to be more speedy, accurate and effective.

In the event GMS does not determine the area of duties of the Board of Directors, then the division of duties of Board of Directors shall be determined based on the Board of Directors' resolutions, as follows:

A. **Harianda Noerlan**, President Director.

Responsible for all activities in First Media as well as subsidiary companies including:

- Gives directions and control the policies, vision, mission and strategies of companies.
- Coordinates problem solving of company issues, planning policy, controlling, and achievement of long term targets of the company, audit policy, enhancement of culture, image and Corporate Good Governance (GCG).
- Supervising the Internal Audit Unit and Corporate Secretary.
- B. **Hernowo Hadiprodjo**, Finance Director & Corporate Services

Responsible for controlling the whole financial and risk management policies, including:

- Implement efficiency and effectiveness of financial functions in the company and subsidiary companies.
- Coordinate the implementation of Annual Work Plan and Long Term Work Plan related to accounting and financial control, treasury, as well as fund resource management for company development.
- Coordinate company risk management
- Supervising Treasury Division Group, Accounting & Tax, Investor Relations

and Risk Management, also supervising Corporate Services Group include Corporate legal, Corporate Communication and Human Resources.

- Strategy for the management and development of human resources (HR), recruitment, develop and retain HR with high performance and core values including in terms of welfare and rewards;
- Design and develop an effective organization;
- A. **Johannes Tong**, Director of Subsidiaries Business
  Development

Responsible for the subsidiaries business supervision and development of Media and Content Group, including:

- Gives strategic direction to develop subsidiaries (Internux, First Media Production, First Media News, Big TV, Media Sinema Indonesia,) related to the strategy and execution plan, including communication to the stakeholders.
- Gives directions to define guidelines for operational excellence for stakeholders.
- Monitors operational activities of the related subsidiaries and ensures the strategies applied in the subsidiaries are aligned with the overall corporate agenda.

## MEETING OF BOARD OF DIRECTORS

The Board of Directors shall be obliged to conduct meeting periodically at minimum 1 (one) time a month. In addition to that, the meeting of Board of Directors may be conducted at any time deemed necessary by one or more member(s) of Board of Directors, or upon a written request of the meeting of Board of Commissioners, or upon a written request of one or more shareholder(s) who jointly have 1/10 or more of total shares with voting rights. Such meeting shall be

conducted at the domicile of First Media or business activities of First Media.

The Board of Directors shall also participate in the Meeting of Board of Commissioners to discuss the progress of First Media in general. A meeting of Board of Directors shall be deemed valid and entitled to make a binding resolution if more than 50% of the total members of Board of Directors are present or represented in the meeting.

Throughout 2018, the Board of Directors held 12 (twelve) meetings, to make an evaluation on the performance achievement of First Media or other matters deemed important. The Board of Directors jointly has made 13 (thirteen) resolutions in lieu of a meeting (circular) which among others are concerning: assets, human resources and remuneration. The level of attendance of members of Board of Directors in the meeting is as follows:

No	Date & Agenda		Director	
NU	Date & Ayellua	HN	JT	HH
1	1 May 2018 - Performance of Finance & Operation	$\checkmark$	$\checkmark$	$\checkmark$
2	25 May 208 - Business Review of Telephony (Calling Card)	<b>√</b>	J	J
3	6 June 2018 - Business Review of Bolt 4G	$\checkmark$	J	$\checkmark$
4	20 July2018 - Mid-Year Financial Report Meeting	1	J	J
5	10 August 2018 - Performance of Finance & Operation	$\checkmark$	J	$\checkmark$
6	24 August 2018 - Performance of Finance & Operation	J	J	J
7	7 September 2018 - Performance of Finance & Operation	J	J	J
8	21 September 2018 - Performance of Finance & Operation	J	J	J
9	12 October 2018 - Financial Report Meeting	J	J	J
10	25 October 2018 - Performance of Finance & Operation	J	J	J
11	16 November 2018 - Performance of Finance & Operation	J	J	J
12	14 December 2018 - Strategic Plans and Business targets for 2018	J	<b>√</b>	J
	Numbers of Attendance	12	12	12
HN =	Harianda Noerlan			
JT	= Johannes Tong			
НН	= Hernowo Hadiprodjo			

## COMPETENCY ENHANCEMENT OF THE BOARD OF DIRECTORS

During the year of 2018 the Board of Directors has participated in a number of competency enhancement activities through a number of seminars with various topics in accordance with their respective areas of expertise. The following is the report on the participation of Board of Directors in seminars throughout 2018:

No	Board of Directors/ Commissioners	Topic of Seminars / Trainings	Organizers	Date
1	Harianda Noerlan	4th Annual Indonesia Cybersecurity Summit (ICSS) 2018	Indonesia Cyber Security Forum (ICSF)	18-19 Oktober 2018
2	Harianda Noerlan	Risk Beyond 2019	ERMA (Enterprise Risk Management Academy)	6-7 December 2018

#### JOINT MEETING OF THE BOARD OF COMMISSIONERS AND BOARD OF DIRECTORS

In achieving the objectives and business sustainability of First Media in the long term, coordination in company management between Board of Commissioners and Board of Directors of First Media is required. In order to have the same views and resolve an important issue related to business sustainability and business operation the Board of Commissioners and Board of Directors shall conduct periodical joint meetings.

This joint meeting has the purpose to discuss various agenda concerning work plan, operation, business opportunities, as well as strategic issues that require the approval of Board of Commissioners. In a joint meeting the periodical reports of Board of Directors were discussed, where the Board of Commissioners gave response, notes and advice as contained in the minutes of meeting.

Throughout 2018 the Board of Commissioners and Board of Directors held 3 (three) joint meetings with the following level of attendance from the members of Board of Commissioners and Board of Directors:

Joint Meeting Board Commissioners and Directors									
					nmissione	ers	Director		
No.	Date and Agenda			SP	TP	AC	HN	JT	НН
1	27 April 2018 First Media Group's business coordination r ness strategy review	meeting	& busi-	1	1	1	1	V	J
2	10 Mei 2018 Financial Performance and Operations of Fi	rst Medi	a Group	1	1	1	1	1	1
3	27 September 2018 Financial Performance and Operations of Fi	rst Medi	a Group	J	1	1	1	1	1
	Numbers of Attendance			3	3	3	3	3	3
SP	= Soeparmadi	HN	= Harian	da Noerl	an				
TP	= Teguh Pudjowigoro	JT	= Johan	nes Tong					
AC	= Ali Chendra	НН	= Herno	wo Hadip	rodjo				

#### REMUNERATION POLICY

The Committee for Nomination and Remuneration made an analysis and recommendation on the amount of remuneration for members of Board of Commissioners and Board of Directors based on the performance achievement of Board of Commissioners and Board of Directors. In determining the basis for deciding and giving recommendation for a credible amount of remuneration, the Committee is supported by a strong database from a market survey on similar companies. Further the Committee formulates a number of main factors in the proposal for the amount of remuneration of Board of Commissioners and Board of Directors.

The recommendation of Nomination and Remuneration Committee concerning the amount of remuneration for the Board of Commissioners and remuneration for the Board of Directors is submitted to the President Commissioner who is given mandate and authority based on GMS resolutions to determine the honorarium, allowance, salary, bonus and/other remuneration for members of Board of Directors and Board of Commissioners of First Media.

The remuneration /compensation of Key Management in this case the Board of Commissioners and Board of Directors of First Media for the fiscal year ending 31 December 2018 and 2017 are as follows:

Total Remuneration for the Key Management of First Media

In million Rupiah

		2018	2017
Board of Commissioners	Short term Salary and fee	22,174	1,036
Board of Directors	Short term Salary and fee	791	34,984
	Total	22,965	36,020

<sup>\*</sup> As stated in 2018 Financial Statement

#### PERFORMANCE EVALUATION OF BOARD OF COMMISSIONERS AND BOARD OF DIRECTORS

One mechanism for the evaluation of the performance of the Board of Commissioners and Board of Directors is in the annual GMS forum conducted in a collegial manner. The performance evaluation of Board of Commissioners and Board of Directors is related to the overall performance achievement of the company. One of the resolutions of 2018 Annual GMS is the approval of Company Annual Report for the Fiscal Year 2017 including Report for the Implementation of Supervisory Duties of Board of Commissioners during 2017 Fiscal Year, at the same time giving full release and discharge of responsibilities (acquit et de charge) to the Board of Directors and Board of Commissioners for the management and supervision during 2017 Fiscal Year.

## PERFORMANCE EVALUATION OF BOARD OF COMMISSIONERS

In general, the performance of Board of Commissioners is determined based on the duties and obligations stipulated under the prevailing laws and regulations and company's articles of association as well as mandate of shareholders. The performance of Board of Commissioners and members of Board of Commissioners is evaluated by the Shareholders in GMS. A formal evaluation criterion is given transparently to the members of Board of Commissioners since its appointment. The evaluation result of the

<sup>\*</sup>Prior to tax deduction = Before Tax

overall performance of Board of Commissioners and performance of the respective individual member of Board of Commissioners is an integral part of the compensation scheme and incentive provision for members of Board of Commissioners.

## PERFORMANCE EVALUATION OF BOARD OF DIRECTORS

In general, the performance of Board of Directors in a collegial manner is determined based on duties and obligations stipulated in the prevailing laws and regulations and company's Articles and Association as well as shareholders' mandate. The performance of Board of Directors and members of Board of Directors is evaluated by the shareholders in GMS. The formal evaluation criteria shall be given transparently to the members of Board of Directors since the date of its appointment as stated in the Management Contract, which will become the performance target of Board of Directors in a collegial manner as well as individually.

The performance Board of Directors shall be the main focus of the Board of Commissioners, where the supervision on the company management undertaken by the Board of Directors shall the main duties of Board of Commissioners. The performance evaluation results of each individual member of Board of Directors, either the one conveyed by the Board of Commissioners or the one conveyed directly by the Board of Directors in AGMS, shall be one of the bases of considerations for shareholders to dismiss and/or reappoint the concerned members of Board of Directors. The performance evaluation result shall serve as a means for evaluation and enhancement of effectiveness of the Board of Directors, and is an integral part of the compensation scheme and incentive provision for members of Board of Directors.

# DIVERSITY OF COMPOSITION OF BOARD OF COMMISSIONERS AND BOARD OF DIRECTORS

The number and composition of Board of Commissioners and Board of Directors shall be determined by GMS, adjusted with the vision and mission of First Media, to allow an implementation of an effective supervision and speedy, accurate and independent decision making.



Up to 31 December 2018, First Media does not have specific and written rules about the diversity and composition of members of Board of Commissioners as well as Board of Directors. For the appointment of members of Board of Commissioners and Board of Directors, First Media shall consider the competencies of candidates and refer to the prevailing laws and regulations.

The diversity of composition of the Company's Board of Commissioners and Board of Directors is as follows:

Name	Gender	Education	Experience
R. Soeparmadi	Male	Bachelor of English Language & English Literature from Institut Keguruan & Ilmu Pendidikan Malang Pusat (Institute of Teaching & Education, Central Malang)	Having experience during 39 years in Corporate Finance, Asset Management, Real Estate and General Management
Teguh Pudjowigoro	Male	Bachelor of Economy from Universitas Gajah Mada, Yogyakarta	Having an experience in banking industrial sector
Ali Chendra	Male	Bachelor Degree from the Control Data Institute, Toronto, Canada	Having experience in management and business development.
Harianda Noerlan	Male	Bachelor Degree of Mechanical Engineering, Universitas Trisakti	Having experience in banking sector
Hernowo Hadiprodjo	Male	Bachelor of Law and Bachelor of Social Studies from Universitas Indonesia as well as Master of Business Administration from Institut Studi Manajemen dan Institut Manajemen Pembelajaran Jauh (the Institute of Management Study and Institute of Long Distance Management Study).	Having experience in banking sector and consultant of Human Resources Management
Johannes Tong	Male	Bachelor degree in physics and mathematics, and business administration from Azusa Pacific University and Master Degree education with a degree of Magister in Business Administration di California State University, Los Angeles.	Having experience in management and business development.

#### MAIN SHAREHOLDERS AND AFFILIATE RELATIONSHIP

## AFFILIATE RELATIONSHIP BETWEEN BOARD OF COMMISSIONERS, BOARD OF DIRECTORS AND SHAREHOLDERS

Up to 31 December 2018, there is no affiliate relationship among members of Board of Commissioners and members of Board of Directors and main shareholders of First Media.

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#### **AUDIT COMMITTEE**

An Audit Committee is a committee established by and responsible to the Board of Commissioners to assist in carrying out the duties and function of Board of Commissioners in examining or conducting an audit as deemed necessary on the implementation of function of the Board of Directors in managing the company. The Audit Committee is chaired by an Independent Commissioner comprising of members of an independent party having a capability in accounting and finance.

#### **LEGAL GROUNDS OF AUDIT COMMITTEE**

The existence of Audit Committee for a public company refers to the Regulation No. IX.I.5 on the Establishment and Guidelines for Audit Committee Work Implementation which has been renewed by a Decision of Chairman of Bapepam-LK No. KEP-643/ BL/2012 dated 7 December 2012 (Regulation IX.I.5) which was further revised by Regulation of Financial Services Regulation (OJK) No. 55 of 2015 dated 23 December 2015 on the Establishment and Guideline for Audit Committee Work Implementation.

## **CHARTER OF AUDIT COMMITTEE**

The groundwork of Audit Committee is Charter of Audit Committee which has been validated since 1 June 2016 and is accessible in the official website of First Media <a href="https://www.firstmedia.co.id">www.firstmedia.co.id</a>

### **COMPOSITION OF MEMBERSHIP OF AUDIT COMMITTEE**

First Media's Audit Committee has 3 (three) members, chaired by an Independent Commissioner who concurrently is a member along with the other members coming from an independent external party.

In 2018, the composition of the First Media Audit Committee changed by appointing Mr. Laurensia Adi replaces Mr. Raden Hikmat Kartadjoemena.

The change Audit Committee member has been stipulated by the Resolution of Board of Commissioners dated 6 Agustus 2018 No. BOC-004/FM-CSL/VIII/2018, a notice has been submitted to the Financial Services Authority with letter SB-036/FM-CSL/0JK/VIII/2018 dated 8 Aaugust 2018.

In the year 2018 the composition of Audit Committee of First Media is as follows:

- Teguh Pudjowigoro (Chairman / Independent Commissioner)
- Herman Latief (Member/Independent)
- 3. Laurensia Adi (Member/Independent)

#### REQUIREMENTS FOR MEMBERS OF AUDIT COMMITTEE

Requirements for members of Audit Committee, among others are as follows:

- 1. Having high integrity;
- One of members of Audit Committee has an educational background in accounting and finance, so that he/she is competent in reading and understanding financial statements;
- Having sufficient knowledge concerning Company business, risk management and relevant regulations on capital market;
- Having sufficient knowledge and experience in accordance with his/her educational background;
- 5. Is able to communicate well; and
- 6. As an independent party, which should meet the requirements, among others, does not have shares in the company, does not work relationship or business with the company within the last 6 months, and does not have family relationship with the main shareholders, members of Board of Commissioners, and members of Board of Directors of the company which potentially may arise a conflict of interest.

## **WORK PERIOD OF AUDIT COMMITTEE**

The work period of members of Audit Committee shall not be longer than the term-of-office of Board of Commissioners as provided for under company's Articles of Association and may be re-appointed only for the next 1 (one) period.

#### INDEPENDENCE DISCLOSURE

All members of Audit Committee shall come from an independent party, shall not have shares in First Media, shall not have a business relationship with the Company, and shall not have a family relationship with the main shareholders, Board of Commissioners and Board of Directors as well as experience and knowledge as set forth in OJK regulations.

## DUTIES, RESPONSIBILITIES AND AUTHORITY OF AUDIT COMMITTEE

The Audit Committee in carrying out the function has the duties and responsibilities to:

- a. Conducting a review on financial information issued by First Media among others, financial statements, projection, and other financial information.
- b. Conducting a review on compliance with the laws and regulations which are related to First Media's activities.
- c. Give an independent opinion in the event of difference of opinion between the management and accountant on the services provided.
- d. Give recommendations to the Board of Commissioners on the appointment of an accountant based on independence, scope of assignment, and fee for services.
- e. Conducting a review on the implementation of audit by an internal auditor and supervise the implementation of follow up by the Board of Directors on internal auditor's findings.
- f. Conducting a review on the activities of risk management conducted by the Board of Directors, if First Media does not have a risk monitoring function under the Board of Commissioners.
- g. Review the complaints related to First Media's accounting process and financial reporting.
- Review and provide conditions to the Board of Commissioners related to the potential conflict of interest of First Media; and
- Maintain confidentiality of document, data and information First Media.

#### **AUDIT COMMITTEE FUNCTION**

The main function of the Audit Committee is explained as follows:

- Report the evaluation result of risk management to the Commissioner in managing the potential of risks which may disrupt the running of business;
- Evaluate the performance of Company and its subsidiaries regularly (quarterly, every semester, and annually) concerning the achievement of business targets, market condition and trend, prediction of performance in the future, also report the findings as well give recommendations to improve the performance of Commissioners;
- Submit reports made by Board of Directors in a professional and independent manner;
- Together with Internal Audit, give an evaluation on documentation procedure and implementation of management as suggested by the operation department to enhance the performance of financial transaction and reporting system;
- Discuss the business environmental development by identifying the potential development of Company's performance;
- Ensure that the Company's financial statements are in accordance with the accounting principles established;
- Ensure that internal control system. financial reporting process and GCG are well implemented in the Company.

## **AUDIT COMMITTEE MEETING**

Throughout 2018, the Audit Committee has carried out the duties and responsibilities and conducted number of meetings. Audit Committee meetings were held 4 (four) times and attended by all members (100%).

Date	Meeting Agenda	TP	HL	RHK	LA
27 March 2018	<ul> <li>Presentation of audit result of External Auditor for financial statements of 2017 fiscal year</li> </ul>	J	J	√	-
3 July 2018	<ul> <li>Review of activity report of Internal Audit         Unit for Quarter I and II of 2018     </li> <li>Recommendations of Audit Committee on         the results of activity of Internal Audit Unit         for Quarter I &amp; II of 2018.     </li> <li>Presentation of Risk Management         framework in the Company and Business         Units     </li> </ul>	1	√	J	-
18 September 2018	<ul> <li>Review of interim financial statements of Company for Quarter II of 2018</li> <li>Review of activity report of Internal Audit Unit for Quarter III of 2018</li> <li>Recommendations of Audit Committee on the result of activity of Internal Audit Unit for Quarter III of 2018.</li> </ul>	√	J	-	√
22 November 2018	<ul> <li>Review on interim financial report of Company for Quarter III of 2018</li> <li>Review on the activity report of Internal Unit for Quarter IV 2018</li> <li>Recommendations of audit committee on the activity result of Internal Audit Unit of Quarter IV 2018.</li> <li>Review of Audit Committee on the implementation progress of Risk Management work plan in the Company and Business Units</li> </ul>	<b>√</b>	J	-	√
Total Attendance		4	4	2	2
	owigoro, HL : Herman Latief, RHK : Raden Hikmat I				-

#### **ACTIVITIES OF AUDIT COMMITTEE IN 2018**

In carrying out its duties, the Audit Committee in the year of 2018 has:

- Prepared and proposed the Work Plan of Audit Committee for 2018;
- Reviewed the presentation of Quarterly Financial Statements submitted to Financial Services Authority (OJK) and Indonesian Stock Exchange (BEI), as well as conducted monitoring in order that the Financial Statements are issued timely and accurately;
- Reviewed the implementation of work program of Internal Audit Unit, as well as giving input to improve efficiency and effectiveness of Internal Audit Unit;
- Reviewed the independence of objectivity of accounting in carrying out an audit for the fiscal year of 2017 and fiscal year of 2018;
- Reviewed the sufficiency of audit conducted by the accountant to ensure that all substantial risks have been covered in the financial statements and have been adequately considered;
- Give recommendations on the appointment of Public Accountant Office (KAP) that will audit the Financial Statements for the 2018 fiscal year;
- Reviewed audit findings, either by Internal Audit Unit or by accountant, and monitored the follow up of audit recommendations on findings;
- Monitored management of risks faced by the company and application of Good Corporate Governance (GCG) as well as give input to improve its application; and
- Report to the Board of Commissioners on the risks faced by the company and the implementation of risk management by the Board of Directors.

# REPORT ON THE IMPLEMENTATION OF AUDIT COMMITTEE ACTIVITIES

Throughout 2018, First Media through the Audit Committee has taken actions which among others are:

- Reviewed the results of audit conducted by the Internal Audit Unit.
- 2. Reviewed the activity of risk management carried out by the management.

#### NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee is a committee established by and responsible to the Board of Commissioners of First Media, pursuant to the Regulation of Financial Services Authority Number 34/POJK.04/2014 on Nomination and Remuneration Committee of Issuers or Public Companies dated 8 December 2014 ("POJK No.34").

The establishment of Nomination and Remuneration Committee is an integral part of First Media's endeavor in implementing the principles of Good Corporate Governance or GCG that cover the aspects of transparency, accountability, independence, fairness, justice and equality.

With an increasingly complex duties and function of the Board of Commissioners in conducting supervision on First Media, the Board of Commissioners of First Media has formed a Nomination and Remuneration Committee pursuant to the Resolutions of Board of Commissioners of PT First Media Tbk No. BOC-016/CSL/15. First Media appointed 3 (three) members of Nomination and Remuneration Committee, one of them is a person having managerial position under the Board of Directors supervising human resources.

# MEMBERSHIP OF NOMINATION AND REMUNERATION COMMITTEE

Nomination and Remuneration Committee of First Media has 3 (three) members, chaired by an Independent President Commissioner who is concurrently a member and the other members are coming from independent external parties.

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The change of Chairman of Nomination and Remuneration Committee has been made by the Company through the Decision of Board of Commissioners dated 31 Mei 2018, No BOC-001/FM-CSL/V/18 and has been notified to the Financial Services Authority pursuant to letter of Financial Services Authority pursuant to No:. No:. SB-021/FM-CSL/0JK/VI/2018 dated 4 Juni 2018.

In the year of 2018 the composition of Nomination and Remuneration Committee of First Media is

- 1. R. Soeparmadi (Chairman/ Independent President Commissioner )
- 2. Markus Permadi (Member/Independent)
- 3. Shinta Melani Paruntu (Member)

#### **MEETING OF NOMINATION AND REMUNERATION COMMITTEE 2018**

In the year of 2018 Meeting of Nomination and Remuneration Committee organized 3 (three) meetings attended by all members (100%). The following is the table of attendance and the meeting agenda of nomination and remuneration committee of the Company:

Date	Meeting Agenda	SS	RSP	MP	SP
	Discussion on the structure and amount of				
26 January 2018	remuneration of members of Board of Commis-	$\checkmark$	-	$\checkmark$	$\checkmark$
	sioners and Board of Directors				
20 July 2018	Evaluation on Board of Commissioners and	_	1	1	1
20 July 2010	Board of Directors		٧	٧	٧
	Discussion on the amount of Remuneration of				
14 December 2018	Board of Commissioners and Board of Directors	-	$\checkmark$	$\checkmark$	$\checkmark$
	for 2018				
		1	2	3	3

SS : Surjadi Soedirdja

MP : Markus Permadi

SP: Shinta M. Paruntu

RSP: R. Soeparmadi

## DUTIES, RESPONSIBILITIES AND AUTHORITY OF NOMINATION AND REMUNERATION COMMITTEE

As set forth in the Charter of Nomination and Remuneration Committee, the duties and responsibilities of Nomination and Remuneration Committee is to assist the Board of Commissioners in performing the supervisory function and to ensure that the implementation of nomination and remuneration run objectively, effectively and efficiently, and according to the principles of HR management and GCG.

The duties of Nomination Committee among others are as follows:

- 1. Review and monitor to ensure that the company already has nomination strategies and policies, which include organizational analysis process, procedures and criteria for recruitment and selection, as well as promotion and succession.
- 2. Prepare the criteria of composition, selection, qualification, evaluation, and the requirements and transparent nomination procedure for candidate members of Board of Commissioners, Board of Directors and senior management officials' one level under the Board of Directors.

- Submit recommendations to the Board of Commissioners, names of candidate Members of Board of Commissioners and Board of Directors that will be proposed.
- 4. Submit recommendations and assist Board of Commissioners to ensure that the names of candidate members of Board of Commissioners dan Board of Directors proposed, either from internal or external company is in accordance with the selection criteria, due diligence and nomination procedure set forth in the Charter of Board of Commissioners and Charter of Board of Directors and management policy.

While the duties of Committee in terms of Remuneration among others are as follows:

- Understand the applicable laws and regulations and provisions in remuneration policy and comply with it.
- Ensure that the company has a transparent remuneration system in the form of salary or honorarium, allowance and facility which is permanent in nature and in the form of work compensation and incentive which is variable in nature.
- Give recommendation on nomination system, transparent evaluation of remuneration for the Board of Commissioners, Board of Directors and officials' one level below the Board of Directors and subsequently submit a recommendation to the Board of Commissioners.
- 4. Assist the Board of Commissioners in formulating and determine remuneration policy, in the form of salary or honorarium, allowance and facilities which is permanent and variable in nature or the Board of Commissioners, Board of Directors and officials' one level below the Board of Directors.
- Monitor the level of remuneration in a similar company as a comparison in determining remuneration policy of the company.
- Ensure the availability of liability insurance and personal accident insurance for Directors, Commissioners, and company officials, and other insurances if deemed necessary.

7. Evaluate employee reward system, allowance provision, and other facilities, as well as submit a transparent recommendation at minimum every two years relating to the evaluation on the system, another alternative reward such as share option, retirement system and allowance, as well as other systems and allowances in the event of mass termination of employment.

In carrying out its duties, the Nomination and Remuneration Committee work independently and upon the approval of Board of Commissioners, shall be authorized to fully access, freely and not limited to the companies related to the implementation of effectiveness of Nomination and Remuneration practices as well as HR management in First Media and its subsidiaries. With a written approval from the Board of Commissioners, the Committee may also employ an expert or consultant and form a GCH team to assist in the implementation of its duties.

The Report of Nomination and Remuneration Committee is delivered only to the Board of Commissioners, periodically, at least once in three months.

## CODE OF ETHICS OF NOMINATION AND REMUNERATION COMMITTEE

Members of Nomination and Remuneration Committee are committed to deliver its best capability and comply with code of ethics as members of Nomination and Remuneration Committee, by prioritizing integrity, independence, objectivity, honesty and commitment to GCG.

## PERFORMANCE EVALUATION OF NOMINATION AND REMUNERATION COMMITTEE

Performance evaluation of Nomination and Remuneration Committee and its members is carried out at least once a year, by considering the effectiveness of Nomination and Remuneration Committee in undertaking its function, level of attendance in the meetings, level of understanding about the issues faced by First Media, and achievement of KPI that has been established.

#### **CORPORATE SECRETARY**

The existence of Corporate Secretary is based on OJK Regulation Number: 35/POJK/04/2014, dated 8 December 2014 on Corporate Secretary of Issuers or Public Companies. In general, the function of Corporate Secretary is as a Compliance Officer assisting the duties of Board of Directors in complying with the provisions of good corporate governance in the public companies or issuers.

Public Companies as legal entities has 3 (three) organs that have the function to run the Company, namely GMS, Board of Commissioners, and Board of Directors. Board of Directors as a company organ having duties and responsibilities to manage the company in a collegial manner. In the management, the Board of Directors should ensure the smooth communication between the company and stakeholders, and one of the means is by giving empowerment to the function of Corporate Secretary.

In line with economic development, in particular in Capital market, the role of Corporate Secretary is increasingly more important not only in terms of administrative function and communication, but also in ensuring the compliance of public companies with laws and regulations, and improving the implementation of public corporate governance. The Corporate Secretary is also expected to continuously keep the Board of Directors and Board of Commissioners updated on any information about the regulations that should be complied with by public companies and provide important information to the Board of Directors and Board of Commissioners in decision making.

The Corporate Secretary is required to have qualifications in line with their duties and responsibilities, as well as to improve his/her knowledge and capability to support the implementation of his/her duties. The existence of Corporate Secretary is to provide positive values in assisting public company management, so as to enhance the confidence of shareholders, and other stakeholders.

As a liaison officer between First Media and company executive and stakeholders, First Media appointed a Company Secretary who is responsible to the President Director. The current Corporate Secretary is Shinta Melani Paruntu who was appointed by Decision Letter No.: SK-001/FM-DIB/IV/2017.

#### **DUTIES AND RESPONSIBILITIES**

The duties and responsibilities of Corporate Secretary are as follows:

- Keep up with Capital Market development specifically with the prevailing laws and regulations on Capital Market.
- As a liaison officer and facilitator of communication among the Board of Directors, Board of Commissioners, shareholders, relevant government/institution, society and stakeholders.
- Coordinate giving opinion from the legal point of view, document management, public relations protocol and company ceremonies to support company activities in order it is running effectively and efficiently as well as improve company image.
- 4. Organize secretariat activities within Board of Directors, Board of Commissioners and the company including its administrative issues including managing GMS documents, minutes of meetings of the Board of Directors, Board of Commissioners, joint meeting, Special Shareholder Register, documentation on difference of opinions, invitation, agenda and meeting materials and other documents.
- Coordinate the Board of Directors's activities related to corporation activities to support the effectiveness of the function of Board of Directors and company performance.
- Represent the Board of Directors when dealing with external or internal parties of the company in accordance with the assignment and policies set forth.

## PROFILE OF CORPORATE SECRETARY

The position of Corporate Secretary of First Media at present is held by Shinta Melani Paruntu, an Indonesian Citizen. She completed her education and earned Bachelor Degree from the Psychology Faculty of Universitas Indonesia. She is a

member of Nomination and Remuneration Committee of PT First Media Tbk in 2015 and concurrently is the VP-Head of Human Resource Corporate. She has an experience in human resources management in various business industries. She started her professional career in human resources management in PT Bank Danamon Indonesia Tbk as an HR Recruiter and her last position was Human Resources Manager in PT Energi Mega Persada Tbk for the period 2004 through 2008.

#### CORPORATE SECRETARY'S ACTIVITIES

The activities carried out by the Corporate Secretary Division during 2018 are as follows:

- 1. Keep up with the development capital market regulations and ensure company's compliance with the applicable regulations. The Company issued four Financial Statements and one Annual Report.
- Had correspondence with the capital market regulator (OJK and BEI) as well as other supporting agencies.
- 3. Submit information disclosure concerning the company, among others in the form of press conference, and websites
- Coordinate holding Annual GMS on 20 April 2018.
- Coordinate annual public exposure at the same time with holding of Annual GMS on 20 April 2018.

## **CORPORATE SECRETARY'S TRAININGS**

In the frame of developing the competencies of Corporate Secretary, First Media participated in various trainings and socialization organized by various agencies.

Names of Trainings	Location	Organizers	Time
How to Handle Corporate Action	Jakarta	ICSA	23 Januari 2018
Enterprise Risk Management	Yogyakarta	ERMA	6-7 Desember 2018
Menuju Pasar Modal Modern di Era Ekonomi Digital	Jakarta	BEI	18 September 2018

## **CORPORATE SECRETARY'S ACTIVITIES**

Corporate Secretary's Activities and Investor Relations for 2018

No.	Activities	Number of Activities	
1.	Annual Report	1	
2.	Public Exposure	1	
3.	General Meeting of Shareholders	1	

#### **INVESTOR RELATIONS**

Investor Relations have the duties to provide information service and develop good relationship with the parties interested in share investment, particularly shareholders, securities analyst, investment manager, institution and retail broker and the media/press. Investor Relations of First Media is chaired by Mrs. Shinta Melani Paruntu.

In applying the principles of disclosure and transparency on their material activities, First Media through Investor Relations made a good two-way communication such as meeting with analysts, existing investors as well as potential investors, through conference call as well as other communication means such as Company presentation, annual report, website, press conference, and e-mail.

Investor Relations continuously improve the quality and quantity of material information submitted, either operationally and financially, to the existing and potential investors. In addition Investor Relations participate in the meeting forums for domestic and foreign investors as well as road show.

#### INTERNAL AUDIT UNIT

The establishment of Internal Audit Unit is based on the regulation of Otoritas Jasa Keuangan No. 56/POJK.04/2015 concerning the establishment and guidelines for the formulation of charter of internal audit unit, with the purpose of giving professional, independent and objective opinions to the President Director on Company's activities and operation.

The main role of Internal Audit Unit is directed to give certainty to the effectiveness of corporate governance, assist the management in minimizing operational risks, and further strengthen the effectiveness of internal control in line with the policies established by First Media.

In the practice, the Internal Audit Unit used a systematic and comprehensive framework, with Risk-based audit approach, as the effort to protect company's assets, brands, and sustainability of company businesses. This is the core mandate of the role of Internal Audit First Media.

In carrying out its duties, Internal Audit Unit will always cooperate with the Audit Committee and it is the realization of First Media's commitment in creating good and efficient governance.

### **DUTIES AND RESPONSIBILITIES**

Internal Audit Unit has the duty to test and evaluate the implementation of internal control and risk management system in accordance with First Media policies, the audit activities include:

- Work in cooperation with the Internal Audit Unit in the subsidiaries to formulate a risk-based approach and request the approval of President Director after first of all, discussing with the Audit Committee on annual audit planning;
- 2. Conduct audit in finance, accounting, operation, human resources, information technology etc.;
- 3. Produce a report on audit results and submit the report to the President Director:
- 4. Provide recommendations for improvement and objective information on the activities which have been scrutinized at all levels of management;
- Monitor the follow up of audit recommendations, to ensure that improvement has been made and undertaken well in a consistent manner;
- Ensure internal control has been running well at all lines in the company for the achievement of accurate and trusted financial statements; effective and efficient operation; compliance with the laws and regulations;
- Cooperate with the Audit Committee;
- Conduct audit ad-hoc according to the proposal / assignment of the President Director;
- Make an evaluation on the quality of internal audit activities carried out.

### PROFILE OF HEAD OF INTERNAL AUDIT UNIT

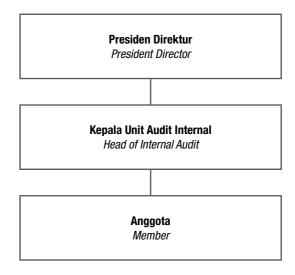
Per 1 September 2016, the position as the Head of Internal Audit was still held by Julidon F. Siregar who was appointed pursuant to the Decision Letter of the Board of Directors No.SK-001/DIR/IX/2016.

Mr. Julidon F. Siregar has experience in finance and audit. He earned Bachelor Degree in Accounting from Sekolah Tinggi Ilmu Ekonomi, Bandung (Higher Education of Economics, Bandung) and Master Degree in Financial Management from Universitas Padiajaran, Bandung. He has a number

of certificates and participated in several trainings such as Auditing Training (BDO Tanubrata), Tax Planning, Brevert A & B, Develop Standard Operation Procedure, Portfolio Analysis, and trainings as Lecturers / Deans at the Universities.

He started his career in finance by working as an accountant in Bandung Alliance International School (BAIS) during the period 1999-2001, External Auditor Staff at the Public Accountant Office BDO Tanubrata during the period 2001-2004, Senior Internal Auditor di PT Trikomsel Oke Tbk tahun 2004-2008, Head of Internal Audit di PT Madhucon Indonesia for the period of 2008-2009, Finance & Accounting Manager in PT Tribun Media Grafika for the period 2009-2012, Head of Compliance & Cost Control in Eurokars Group of Company for the period 2013-2015 and Department Head Strategic Allignment & Business Development PT First Media Tbk for the period April 2015 through August 2016.

#### **STRUCTURE & POSITION OF INTERNAL AUDIT UNIT**



Internal Audit Unit structurally is chaired by the Head of Internal Audit Unit. The Head of Internal Audit Unit is appointed and dismissed directly by the President Director after having the approval from the Board of Commissioners. President Director may dismiss the Head of internal Audit Unit, after obtaining the approval of the Board of Commissioners, if the Head of Internal Audit Unit does not meet the requirements as an Internal Auditor as provided under the Regulation of Otoritas Jasa Keuangan No.56/POJK.04/2015 and or fails in his/her job or is not competent in carrying out the duties. The Head of Internal Audit Unit

shall be fully responsible to the President Director and assisted by 5 (five) members of Internal Audit Unit who is directly responsible to the Head of Internal Audit Unit.

## QUALIFICATION AND CERTIFICATION OF INTERNAL AUDIT UNIT

The Qualifications and Certification of Internal Audit Unit in general, the requirements of membership of Internal Audit Unit are as follows:

- Having integrity and acting professionally, independent, honest and objective in carrying out the duties.
- Having knowledge and experience concerning audit techniques and discipline of other knowledge relevant to the area of duties.
- Having knowledge concerning laws and regulations in capital market and other relevant laws and regulations.
- Having the competencies to interact and communicate well and effectively both verbally and in writing.
- Having the obligation to comply with the professional standards and code of ethics issued by the Internal Audit association.
- Having the obligation to maintain information confidentiality and/or Company data related to the carrying out the duties and responsibilities of Internal Audit.
- 7. Understand the principles of good corporate governance and risk management; and
- 8. Prepared to increase knowledge, expertise and professional capacity continuously.

#### **ACTIVITIES OF INTERNAL AUDIT UNIT 2018**

The main topics of Internal Audit Unit in 2018 are to review the effectiveness of risk management and functionality of company internal control, as well as operational efficiency. Additionally, Internal Audit Unit also conducted an ad-hoc audit upon the request of management.

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Internal Audit Unit activities in 2018 are as follows:

- 1. Audit planning for 2018 shall be determined by First Media management;
- 2. Throughout 2018, 5 (five) surveilance audits have been conducted to assess the compliance with policies, operational risks, and testing effectiveness of operational control in Financial, Sales, Operasional Support, Supply Chain Management, and Customer Service Divisions;
- 3. There are 2 (two) special audits upon the request of management as a response to the specific risks that arise:
- 4. Apart from conducting audit activities, the Internal Audit Unit also monitors regularly the actions made on audit findings and recommendations for improvement in the previous year, as well as findings and recommendations in the current year.
  - Monitoring is done in on the 5 (five) audit findings and recommendations as a follow up of the status of the previous audit findings and recommendations. The five findings and recommendations have been completed by the process owner in accordance with the directions from the Management.
- 5. Conduct identification and risk assessment in First Media's business units as a measure to update the list of risks by adjusting with the current condition of company environment. .

The main recommendations issued related to the audit are

- 1. A more effective risk management, related to financial risks and operational risks:
- 2. A more effective and efficient asset management for strategic and operational objectives;
- 3. Improvement of internal control function during sales process in the business units:
- 4. Improvement of effectiveness of supply chain management process and quality of customer service in business units.

Internal Audit Unit reported the audit results, findings and recommendations to the President Director any time an audit has been completed. The audit findings and recommendations have also been followed up properly by the management.

The long-term plan of First Media is that the Internal Audit Unit gradually conducts an audit centralization process throughout the company. Previously, the audit process was carried out in each subsidiary by the Internal Audit Unit of each subsidiary. In the long term plan of First Media, the internal audit working units in each subsidiary will be consolidated, where First Media's Internal Audit Unit is the one organizing all audit activities in a consolidated manner.





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# SOCIALIZATION AND IMPROVEMENT OF GOOD CORPORATE GOVERNANCE PRACTICES

## IMPROVEMENT OF GOVERNANCE ASPECTS THROUGH THE PARTICIPATION OF STAKEHOLDERS

In order to meet the expectation of the stakeholders, First Media continuously improve good corporate governance practices by giving attention which is more focused on the respective stakeholder. First Media shall further adjust the mechanism and policy applicable in the company with the development of expectation of it stakeholders.

Some developments which have been and are being carried out in First Media related to meeting the expectation of stakeholders in 2018 are:

# PREVENTION OF INSIDER TRADING, CORRUPTION AND FRAUD

First Media has policies set forth in the Code of Ethics and Professional Responsibilities that prohibit each of their member to use data and information deemed confidential for personal interests or their own interests or other third parties' interests. This policy includes corruption, fraud, and insider trading.

### POLICY ON THE SELECTION OF SUPPLIERS

First Media has a policy that each procurement of goods and services whether it is of material and sustainable or temporary, will have to go through a selection process. This selection process can be done through an open or closed tender and/or direct appointment with the condition that they have an experience of good teamwork. In complying with the policy, First Media conducts the following activities

- Make an assessment on the profile and performance of candidate suppliers.
- 2. Determine the candidate suppliers.
- Call or request the candidate suppliers to participate in goods and services procurement.
- Make an evaluation on the documents offered by the candidate suppliers

- Ensure the availability of goods/ services with the specification required or such products/ services can be made available by the candidate suppliers.
- 6. Conduct negotiation and determine the winner.

Requirements to be a supplier among others are :

- 1. Individual or Legal Entity
- 2. Has the products required by First Media Group
- 3. Has the expertise and good reputation in its field
- 4. Is able to provide good service and competitive price and has high integrity.
- Has a good financial and operational performance in the Company at minimum within the past 3 years.
- And others that are determined in accordance with the type of procurement of Goods/Services.

#### **FULFILLMENT OF CREDITOR RIGHTS**

From time to time First Media requires a large amount of expenses which may be obtained from corporate actions as well as in the form of loan facility from creditors. For the purpose, First Media will always have to give due regard to the interests of creditors in order to have continuous trust from the creditors, as such the prospect of growth in the long term could be maintained in a sustainable manner.

In the event First Media made a Loan Agreement with the Creditors, then First Media has the rights and obligations among others as follows:

- 1. First Media's Rights:
  - a. Obtain Loan as has been agreed with the Creditors; and
  - Obtain data or information related to the recording of realization of the utilization of credit facility and payment of obligations that has been made by First Media; and
  - c. Obtain service from Creditors as has been agreed upon; and

- d. Flle an objection to the calculation of Loan interests and provision to Creditors in the event there is a discrepancy between the calculation of Creditors and First Media; and
- e. Acquire back the original document to be made as a guarantee or collateral for the Loan.

#### 2. Obligations of First Media:

- a. Make payment of principal debt, interests and/ or provision to Creditors in a timely manner;
- b. Provide information transparently, accurately and timely at the time of request as well use of the Loan;
- c. Maintain financial ratio in accordance with the ratio agreed with the Creditors;
- d. Prioritize settlement of all obligations arising from the realization of the Loan, which is used for the interests of First Media;
- e. Submit annual financial statements which are to be audited at the latest 3 (three) months after the closing of the concerned fiscal year;
- f. Use Loan in accordance with the objective of Credit users as agreed upon;
- q. Notify the creditors in the event of a change of composition of management and/or shareholders of First Media;
- h. Notify the creditors on the distribution of dividend to the shareholders of First Media;
- i. Submit a copy of deed of amendment of Company's Articles of Association any time there is an amendment;
- j. Not binding itself as a debt guarantor or put the assets of First Media as a security to another party, unless with the creditor's permission.

### **IMPORTANT CASES FACED BY FIRST MEDIA**

Discussion about an important cases faced by First Media and its subsidiaries is presented at the section of Legal Claim in the Consolidated Financial Statements for the Fiscal Year Ending on 31 December 2018.

#### INFORMATION DISCLOSURE

#### ACCESS AND TRANSPRANCY OF INFORMATION

First Media disseminate information on activities and performance of First Media periodically. Disclosure is for the purpose of fulfilling the mandate and complying with the provisions of Financial Services Authority. The activities carried out by First Media throughout 2018 are. among others, issued Annual Report books which are distributed to the shareholders and other stakeholders, as well as routine delivery of reports, publications on First Media businesses and accurate financial statements.

#### **ADVERTISEMENTS OF PUBLICATION AND NOTICE**

During 2018, First Media has placed announcement ads in the printed media. The following list is the First Media publication ads of First Media in 2018 where notice or announcements have been placed in mass media during 2018.

No	Description	Media	Date of Issuance
1	AGMS Announcement	Investor Daily	14 March 2018
2	Invitation to AGMS	Investor Daily	29 March 2018
3	Financial Statements of 2017	Suara Pembaruan	29 March 2018
4	Announcements on the Minutes of AGMS Meeting	Investor Daily	24 April 2018
5	Mid year Financial Statements	Suara Pembaruan	31 July 2018

#### WEBSITE

First Media always has ensured to external parties, the compliance with information disclosurse provisions. This compliance, in particular in delivering a number of reports and other important information that have to be uploaded in the website. First Media has been managing its website with the address www.firstmedia.co.id

The reports as well as other information that should be uploaded in the website are quarterly, annual financial reports, report on the registration of security holders, report on foreign exchange debt data, annual report, public disclosure materials, charter and information disclosure that should be known by the public.

#### CODE OF ETHICS AND PROFESSIONAL RESPONSIBILITIES

Since 19 October 2010 First Media has put into effect the Code of Ethics and Professional Responsibility (Code of Ethics) by the Decision Letter of Board of Directors No: SK No.002/DIR/IV/15, as one form of commitment of First Media in implemeting GCG. Guided by international standards, the commitment to continuously comply with the applicable regulations and the application of good governance in First Media, it is fundamentally crucial for First Media to establish the Standards of Code of Ethics and Professional Responsibilities. In addition, as a benchmark in the efforts to achieve business operational balance in First Media and to also obtain business sustainability which in the long term is not only reflected by the compliance of First Media with regulations which are binding,

All management and employees shall understand the standards of Code of Ethics as a reference and basis in regulating the relationship between employees and First Media, fellow employees, customers, suppliers, shareholders, stakeholders, government and public. This Code of Ethics contains a collection of commitments comprising of business ethics and work ethics of each member of First Media.

As an implementation of Code of Ethics and Professional Responsibility of First Media, each member of First Media shall sign a Statement of Disclosure which in essence giving confirmation that he/she has read and fully understood and therefore give his/her commitment to comply with the Code of ethics and Professional Responsibilities as specified by First Media and which will be amended from time to time.

Throughout 2018 First Media did not discover any incompliance with the code of ethics and which may disturb the operational sustainability of First Media.

#### ARTICLES OF ASSOCIATION

The Company was established with the name PT Safira Ananda, pursuant to Deed of Establishment No.37 dated 6 January 1994 and Decision of Ministry of Justice of the Republic of Indonesia Number C2-1.446 HT.01.01.Th.95 dated 1 February 1995. The next amendment of the entire Articles of Association was when it was still named PT Tanjung Bangun Semesta Tbk as contained in the Deed No.1 dated 2 December 1999 and Decision of Minister of Justice of the Republic Indonesia Number: C-19466 HT.01.04.TH.99 dated 3 December 1999.

Amendment of a number of articles in the Articles of Association at the same timeW reformulate the Company's Artiles of Association when it was under the name of PT Broadband Multimedia Tbk as contained in the Deed No.56 dated 30 July 2001 and Receipt of Report of Deed of Amendment of Articles of Association by Minister of Justice and Human Rights of the Republic of Indonesia Number: C-08744 HT.01.04.TH.2001 dated 19 September 2001.

The next amendment of the entire Articles of Association when it was under the name of PT First Media Tbk as contained in the Deed No.42 dated 15 August 2008 and Decision of Minister of Law and Human Rights of the Republic of Indonesia Number: AHU-74501.AH.01.02. Tahun 2008 dated 16 October 2008.

The last amendment of all Articles of Association when it was under the name of PT First Media Tbk as contained in the Deed No.33 dated 15 May 2015 and Receipt of Notice of Amendment of Articles of Association by Minister of Law and Human Rights of the Republic of Indonesia Number: AHU-AH.01.03-0940134 dated 11 June 2015 that has been adjusted with Regulation of Financial Service Authority Number: 32/P0JK.04/2014 and Number: 33/P0JK.04/2014 as well as other laws and regulations applicable in capital market sector.

# GUIDELINES FOR WORK SYSTEM OF THE BOARD OF COMMISSIONERS AND BOARD OF DIRECTORS

In addition to being regulated in the company's Articles of Association, the duties of and authority of the Board of Commissioners and Board of Directors set forth in the company's Articles of Association are confirmed and detailed in the Charter of Board of Commissioners and Charter of Board of Directors that regulates GCG practices particularly for the Board of Commissioners and Board of Directors.

The Charter of Board of CommissionWers Wand Charter of Board of Directors contain an agreement between Board of Directors and Board of Commissioners concerning the duties, authority and responsibility of each company organ to improve the quality and effectiveness of work relationship among company organs, apply GCG principles and develop independence in making decisions and can carry out their respective duties and responsibilities in accordance with the expectation of shareholders and other stakeholders.

Charter of Board of Commissioners signed by all members of Board of Commissioners and Charter of Board of Directors signed by all members of Board of Directors, were validated on 1 June 2016 and uploaded in First Media's website (www.firstmedia.co.id)

#### **COMPANY REGULATION**

Company Regulation is a document which is mandatory for a company to have in Indonesia which meets the provisions, as provided under Law No. 13 Tahun 2003 on Manpower.

First Media's Company regulation is prepared in line with the philosophy of the Five Principles (Pancasila) and National Development Program, in particular in the area of economic improvement and enhancement of nation's life standards. With regard to the matter, First Media has the intention not only to play a role in Indonesian economic development by developing its business activities, but also in developing its human resources through the enhancement of competition and competencies of its human resources.

The efforts of First Media in carrying out the company's governance are reflected in its vision, mission and values, up to how First Media complies with the applicable regulations in achieving the vision, mission and values. The awareness

that First Media should be a part of good corporate citizens, has made First Media providing a balanced regulation for First Media external and internal relationship.

The party related to First Media external relationship, among others is government and independent agencies related to the business activities First Media, users of First Media services, partner companies in First Media business activities, and communites located in the surrounding area of First Media business place. While the party having First Media internal relationship is First Media organ and its employees. For the purpose, First Media has prepaed a series of regulations defined as company regulations.

Based on the awareness of First Media to define a balanced regulation to regulate First Media's external and internal relationship and to create good corporate governance, a regulation is formulated to include prestigious business ethics principles, policies and procedures, risk management, internal control and supervision, leadership, duties and responsibilities, management empowerment and employees competition complete with work evaluation system and awards.

The company regulations established by First Media should be able to strengthen the structure of corporate governance to create a harmonious and effective work relationship, among organs and employees of First Media. The supervisory system, evaluation, and actions should be based on accuracy and accountability, without giving constraints to the performance of each organ of First Media. Therefore, the corporate governance process may be carried out with continuously improved quality, starting from the level of employees, management up to the leaders of First Media. The continuously increasing governance process will eventually be able to maintain First Media's external and internal relationship.

Human resources management have been established as one part of First Media's development strategic planning, because that way First Media will be able to smoothly and sustainably enhance its capability to compete with other companies in Indonesia.

First Media always believe that human resources are the most important asset for the existence, sustainable growth and development of First Media in the long term. Various aspects are considered by First Media in order

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that a harmonious, secure, stabile, peaceful and dynamic relationship could be created between First Media and all of its employees, among others through clarity in giving assignments, rights and daily obligations of each employee, giving attention to employees' health, as well as work atmosphere that support employees' performance. These aspects are expected to enhance employees' productivity and assist in creating peace and satisfaction for employees at work so that it will assist solving any issues that may arise by way of deliberations.

First Media's company regulations have been prepared in accordance with the applicable laws and regulations and are in line with the core values of the company. The documents have been validated pursuant to Decision Letter of Director General of Industrial Relations and Manpower Social Security, Ministry of Manpower of the Republic of Indonesia Number: Kep.403/PHIJSK-PK/PP/III/2016 dated 29 March 2016 on validation of PT First Media Tbk's Company Regulation

In general, First Media's Company Regulations contain the rights and obligations of employees and First Media, and the provisions that have the purpose to develop a harmonious, selaras and balanced in the endeavor to improve efficiency, productivity and work achievement optimally. It is hoped that First Media's Company Regulation can create a conductive industrial relationship between employees and First Media, in observance of the prevailing laws and regulations and government regulation, including its adjustment in the future.

## **COMPANY POLICY**

Company policy is the translation of laws, regulations and targets established by the Board of Directors as a guideline for the management in carrying out business activities. The company strategic policies reflect First Media's commitment to apply GCG in its activities. The company policy adopted has always observed the core values and attributes of company leadership.

#### **VIOLATION REPORTING SYSTEM**

#### **BACKGROUND**

In line with the commitment of the company to implement Good Corporate Governance (GCG), First Media continuously make efforts to give due regard to the interests of each stakeholder based on fairness and equality in accordance with Good Corporate Governance (GCG) principles. For the purpose, it is necessary to have a good and efficient supervisory system which is applicable for all First Media's subsidiaries, including its stakeholders. In the implementation, stakeholders often receive complaints as the rights of stakeholders are not paid attention to and even sometimes ignored by the company.

Complaints of violations by stakeholders, if it is not settled well, potentially will harm the stakeholders and or the company itself. A standard mechanism in handling complaints of violations are absolutely necessary so that there are no prolonged disputes or disagreements between stakeholders and the company. As such it will not lead to diminishing reputation and confidence from the public to the company. Therefore, First Media has prepared and developed a whistleblowing system (WBS) since 2011.

### PURPOSE AND OBJECTIVE

Settlement to the complaints of violations by stakeholders is a form of enhanced protection to stakeholders for the purpose of securing the rights in dealing with the company and securing the handling that meet the rules and requirements established by the company, government and competent authorities. For the purpose, it is necessary to formulate a suitable policy, system and procedure for handling to regulate the settlement of complaints of violations for stakeholders in a Policy for Management of Complaints of Violations. The purpose and objectives:

 The purpose of Policy for Management of Complaints of Violations as a basis or guidelines in handling Complaints of Violations from stakeholders is to secure that a mechanism for an effective settlement of complaints of violation within a sufficient period is in place.  The purpose of formulation of Policy for Management of Complaints of Violations is an endeavor to disclose a number of issues in the company which are not in accordance with the ethical standards applicable in the company.

#### **LEGAL BASIS**

- Law of the Republic of Indonesia Number 31 of 1999 on Corruption Eradication which is amended by Law of the Republic of Indonesia Number 20 of 2001 on Amendment to Law of the Republic of Indonesia Number 31 of 1999 on Corruption Eradication.
- Law of the Republik of Indonesia Number 13 of 2006 on Witness and Victim Protection.
- Law of the Republic of Indonesia Number 13 of 2003 on Manpower.
- Government Regulation of the Republic of Indonesia Number 71 of 2000 on Procedure for Implementation of Public Participation and Giving of Awards in Corruption Prevention and Eradication.
- Guideline for System of Complaint of Violations (Whistleblowing System) of 2008 by Governance policy National Committee on Governance (KNKG).
- Government Regulation and Code of Ethics and Professional Responsibility of PT First Media Tbk.

## **SCOPE**

Policy in managing Complaints of Violations shall be put into effect for the Board of Commissioners, Board of Directors, and all employees within PT First Media Tbk and all its business untits in carrying out its daily duties in accordance with Good Corporate Governance (GCG) principles.

#### DEFINITION

 Board of Commissioners is a company organ representing shareholders to conduct supervision and give directions/advice to

- Board of Directors in managing the company and carry out the function to enhance the company image in the eyes of the public and shareholders.
- 2. Board of Directors is a company organ fully responsible for company management for the interest and achieving company objectives, as well as represent the company both within and outside the court of justice in accordance with the provisions of Articles of Association subject to the all regulations applicable for Public Companies and continue applying the principles of Good Corporate Governance.
- 3. The supporting organ of Board of Commissioners is an organ assisting the Board of Commissioners in carrying out the supervisory function in the company, such as Audit Committee, Investment Committee and Secretary of Board of Commissioners.
- PT First Media Tbk and all its business units which hereinafter shall be referred to as First Media is a Public Company.
- Employees of First Media are workers of First Media whose appointment, dismissal as well as its rights and obligaitons, shall be determined by the Board of Directors based on the laws and regulations on manpower.
- The recipient of Complaints of Violations is the Board of Directors and Board of Commissioners.
- Complaint of Violations is a disclosure of violations or unlawful acts.
- 8. A violation is an unethical/immoral act or other act which may harm the organization as well as stakeholders, by employees or organizational leader against another organizational leader or another agency which may take actions against that violation. This disclosure is generally confidential.
- The reporter of a violation is an internal party or an employee of the Company itself, and there is a possibility that the reporter is from an external party namely participants, suppliers, regulator, other stakeholders.

- Reported party of a Violation is a the person who is claimed/ reported for an indication/ allegation of violation of Code of Ethics and Professional Responsibilities (Code Of Conduct).
- Representatives of stakeholders are individuals, agencies and or legal entities acting for and on behalf of stakeholders based on a special power of attorney from stakeholders.
- Stakeholders are the parties that have some concerns with the company.
- 13. The managing team of Complaint of Violation is a team comprising of members of Audit Internal Audit, Human Resources Division and other working units under the authority of Board of Directors pursuant to the Decision of Board of Directors.
- Disciplinary violation is an act in violation of disciplinary rules for company employees.
- Disciplinary hearing is a hearing conducted to decide a case on disciplinary violation.
- Criminal act is an act prohibited by legal rules where the prohibition is along with a threat or sanction for those in violation thereof as provided under Indonesian Criminal Code (KUHP).

# GENERAL PROVISIONS IN HANDLING COMPLAINT OF VIOLATION

## **POLICY**

Receipt and Settlement of Complaint of Violations

- First Media shall accept complaint of violations from internal as well external parties.
- First Media shall receive and settle complaint of violations either from reporter who provided his/ her identity or not.
- First Media provides 2 (two) channels for complaint management, namely through Board of Directors

and Board of Commissioners in accordance with the level of the perpetrators of violation.

Establishment of Managing Team for Complaint of Violation

- The authority of Board of Directors and the establishment of Managing Team for Complaint of Violation allegedly committed by First Media's employees
  - a. Board of Directors shall be responsible for the implementation of Policy on the Management of Complaint of Violations allegedly committed by Employee of First Media as set forth in this guideline.
  - b. Board of Directors shall form a Managing Team for Complaint of Violations having members of representatives from Internal Supervisory Unit (SPI, Satuan Pengawasan Internal), Human Resources Division and another party required in accordance with the competencies and expertise pursuant to resolutions of Board of Directors.
  - c. The Head of the Managing Team for Complaint of Violations through the Board of Directors is the Internal Supervisory Unit (SPI, Satuan Pengawasan Internal).
  - d. The Managing Team for Complaint of Violations through the Board of Directors has the duties to follow up Complaint of Violations allegedly filed by First Media's Employee.
- The authority of Board of Commissioners and the establishment of Managing Team for Complaint of Violations allegedly committed by Board of Directors, Board of Commissioners, Supporting Organ of Board of Commissioners and Head of Work Unit.
  - a. Board of Commissioners shall be responsible for the implementation of

- Policy on Management of Complaint of Violations by the Board of Directors, Board of Commissioners, Supporting Organ of Board of Commissioners and Head of Work Unit as set forth in this guideline.
- Board of Commissioners shall form

   Managing Team for Complaint of
   Violations comprising of member
   representatives from Audit Committee
   and other parties as necessary in line
   with their competencies and expertise
   pursuant to the decision of Board of
   Commissioners.
- Head of Managing Team for Complaint of Violations through the Board of Commissioners is the Audit Committee.
- d. The Managing Team for Complaint of Violations through the Board of Commissioners has the duties to follow up any violations allegedly committed by Board of Directors, Board of Commissioners, Supporting Organ of Board of Commissioners and Head of Work Unit.

## MANAGEMENT OF COMPLAINT OF VIOLATIONS

Receiving and Settlement of Complaint of Violations

- Complaint of violations allegedly is committed by First Media's Employee shall be addressed to the Company's Board of Directors.
- Complaint of violations allegedly is committed by Board of Directors, Board of Commissioners, Supporting Organ of Board of Commissioners and Head of Unit Work shall be addressed to First Media's Board of Commissioners.
- When receiving complaint of violations not from Board of Directors or Board of Commissioners, the person concerned shall pass on the complaint of violations to the Board of Directors or Board of Commissioners.

- First Media shall receive any complaint of violations filed by stakeholders and/or representatives of stakeholders or ally or in writing.
- First Media, in this case, the Managing Team for Complaint of Violations, shall give an explanation on the policies and procedures for settlement of complaint of violations at the time stakeholders and/or representatives of stakeholders file for such complaint of violations.
- 6. Complaint of violations allegedly committed by First Media Employee as referred to in this guideline shall be made in writing and the mechanism is by submitting an official letter addressed to the Board of Directors, by means of direct delivery or by post to First Media at the following address:

Board of Directors PT FIRST MEDIA, Tbk
For the attn. of the Managing Team for Complaint
of violations
LIPPO CYBER PARK
Bulevar Gajah Mada No. 2170 Lippo Village
Tangerang 15811

7. Complaint of violations allegedly is committed by Board of Directors, Board of Commissioners, Suppporting Organ of Board of Commissioners and Head of Work Unit as referred to in this guideline shall be made in writing and the mechanism is by submitting an official letter addressed to the Board of Directors, by means of direct delivery or by post to First Media at the following address:

Board of Commissioners PT FIRST MEDIA, Tbk For the attn. of the Managing Team for Complaint of Violations LIPPO CYBER PARK Bulevar Gajah Mada No. 2170 Lippo Village Tangerang 15811

- A written complaint of violations should be completed with a photocopy of identity and supporting evidence such as a document related to the transaction that has been made and/or complaint of violations which will be filed.
- A written complaint of violations without identity shall be completed with a supporting document such as document related to the transaction that has been made and/or complaint of violations which will be filed.
- The company shall give a receipt if the complaint of violations is submitted in writing and supported with an identity.
- 11. If the complaint of violations is addressed to the representatives of stakeholders, in addition to the above documents, the other documents to be submitted are:
  - a. Photocopy of evidence of identity of stakeholders and representatives of stakeholders.
  - b. Power of Attorney from to stakeholders to the representatives of stakeholders stating that the stakeholders give an authority to act for and on behalf of stakeholders. If the reprentatives of stakeholders are an agency or a legal entity, then it should be attached with a document stating that the party filing for a complaint is competent to represent the agency or the legal entity.
- First Media shall submit a proof of receipt of complaint of violations to the stakeholders and/ or representatives of stakeholders that file such complaint.

## **Complaint Handling Process**

 The Managing Team for complaint of violations conducts a verification on the incoming report based on the records made by the team. The Managing Team for Complaint of violations will decide whether or not an investigation is required for the complaint of violations within a period of 30

- (thirty) days and it can be extended at the longest 30 (thirty) working days.
- If the verification as referred to in paragraph (1) indicates that the complaint is not true and there is no evidence, then it will not be processed further.
- If the result of verification shows that there is an indication of violation supported with sufficient evidence, then such a complaint can be processed further to the stage of investigation.
- 4. With regard to complaint of violations involving an Employee of First Media that requires an investigation, it shall be followed up by the Managing Team for Complaint of violations at the level of Board of Directors to be investigated.
- 5. With regard to complaint of violations involving Board of Directors, Board of Commissioners, Supporting Organ of Board of Commissioners and Head of Work Unit that requires an investigation, it shall be followed up by the Managing Team for Complaint of violations at the level of Commissioner to be investigated.
- The perpetrator of violations that has been proven based on the result of an investigation, will be processed according to the applicable regulation.
- 7. If based on the result of investigation it is proven that there is a disciplinary violation by a First Media's employee, then it may be followed up with a disciplinary hearing in accordance with the applicable provisions with the Board of Directors as the judge, Internal Supervisory Unit (Satuan Pengawas Internal) as the prosecutor, Human Resources Division or Law Division as the defender and the opinions and input from the concerned supervisor.
- 8. If the result of investigation proves that there is a violation by First Media's Employee leading to a criminal offence, this case may be filed to the law enforcement agency to be followed up by a legal proceeding according to applicable laws with the Board of Directors or the attorney as the official filing for the case.

#### Complaint Administration

- The whole process of complaint of violations shall be administered well by the Managing Team for Complaint of Violations.
- Records of receipt of complaint of violations shall contain at least:
  - a. Registration Number
  - b. Date of receipt
  - c. Receiving officer
  - d. Short description

## Follow-up Monitoring

- Follow up monitoring on complaint of violations shall be carried out by the Managing Team for Complaint of Violations.
- Managing Team for Complaint of Volations under the leadership of the Head of Managing Team for Complaint of Violation must inform to the Board of Directors about the complaints of violations received, those investigated and those deemed to have been settled, at any time required.
- Managing Team for Complaint of Violations under the leadership of Audit Committee shall inform the Board of Commissioners of the complaint of violations received, those investigated, and those deemd to have been settled, at any time required.

#### Response Submission

- First Media through the Managing Team for Complaint of Violations may inform and/or give a response to the status of settlement process of complaint of violations to stakeholders and/ or representatives of stakeholders who ask for an explanation to First Media concerning complaint of violations filed.
- For complaint of violations without identity, there is no obligation for First Media to give a response.

#### **Publication and Socialization**

First Media shall publish and socialize the Policy on Management of Complaint of violations to all First Media's Employees as well as stakeholders through various company media, such as:

- Obtain a signed statement concerning the support from all Board of Commissioners, Board of Directors and all First Media's employees on the implementation of Policy on Complaint of violations.
- 2. Print and distribute this policy.

## PROTECTION AND APPRECIATION

Protection of Reporting Party and Reported Party

- 1. First Media shal protect the reporting party.
- Protection of reporting party is intended to give encouragement to report violations.
- 3. Protection of reporting party shall include:
  - Assurance of confidentiality of the identity of the reporting party and the content of report.
  - Security assurance for the reporting party and his/her family.
  - c. Protection assurance from any treatment that may harm him/her.
  - d. First Media shall give assurance of confidentiality of reported party's identity up to the time the status is changed to the one investigated.

## Appreciation for Reporting Party

- First Media may give an appreciation to the reporting party for a violation that can be proven so that the aset/finance of First Media can be saved.
- Awards can be given by a policy of Board of Directors.

#### SUBMISSION OF REPORT OF ALLEGED VIOLATION

The Party entitled to make a report is any party related to First Media or a third party outside First Media who feels that they have been harmed or just would like to report about the alleged violation. A report on alleged violation may be reported by sending a written report to the following address:

PT First Media Tbk
BeritaSatu Plaza 4th Floor, Suite 401
Jl. Jend. Gatot Subroto Kav. 35-36, Jakarta Selatan
For the attention of Independent Commissioner/ Audit
Committee

#### PROTECTION FOR REPORTING PARTY

For a report proven to be true, First Media will give protection to the reporting party. The protection for the reporting party will include:

- Assurance of confidentiality on reporting party's indentity and content of the report;
- Assurance of protection on any treatment harming the reporting party;
- Assurance of protection from any threat, intimidation, punishment or unpleasant treatment from the reported party.

If based on the result of investigation it is proven that the reported party has committed a violation, then the person will be imposed a sanction in accordance with the applicable provisions.

#### **COMPLAINT HANDLING**

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Any WBS report will be recorded and registered at a special register made by WBS Team, which will then be evaluated based on the evidence obtained, and then a recommendation is made whether it should be followed up by an investigation to have a more in-depth information. In the investigation to find evidence of alleged violation, WBS Team may ask the Internal Audit Unit to carry this out.

 If the alleged violation reported requires a special expertise in forensic audit, WBS Team may ask an independent third party to carry this out.

- If the report on alleged violation does not meet the minimum requirements for reporting in WBS system, WBS Team may declare not to continue to the stage of investigation, and close the issue reported.
- If the report on alleged violation is followed by an investigation, WBS team shall inform the development to the Board of Commissioners.
- 4. After the investigation has been completed, WBS Team shall submit the report and recommendations to the Board of Commissioners, and subsequently a Decision Letter of Board of Commissioners will be issued which decision is either enforcement, system improvement or closing the case.
- 5. If the alleged violation is supported with the evidence that a criminal offense has definitely occurred, WBS Team may give a recommendation to the Board of Directors to report it to the authorities, without prejudice to the authority of WBS Team to follow up with an investigation related to other matters beyond the report on alleged criminal offense.

#### THE PARTY MANAGING THE COMPLAINTS

WBS Report received will be handled by a professional and independent team, in this case the Audit Committee appointed by the Board of Commisioners.

#### INTERNAL CONTROL SYSTEM

The internal control system applicable in First Media includes:

- Internal control environment in a disciplined and structured company including company values, code of conduct, company regulations, financial control, operation, HRD and compliance with laws and regulations;
- 2. Review and manage business risks;
- 3. Control activities;

- 4. Information and communication system : and
- Monitoring

In its application, the line internal control system in First Media is conducted by each function which is directly related to each line of defense: risk owner, risk control, and risk assurance, which activities are regulated by a number of policies such as guidelines, SOP, and work instruction.

#### **EFFECTIVENESS OF INTERNAL CONTROL SYSTEM**

Effectiveness of internal control system together with its follow up shall be done by considering the characters of findings by internal units. For findings related to business process, things are put in order by improving policies and standard operational procedures which will subsequently be disseminated again to all related functions. Any findings related to employee discipline will be followed up by referring to Company Regulation. Meanwhile findings related to the system will be followed up in cooperation with the function of Information Technology and Communication a the supporting element.

The company internal control system is also reviewed regularly and comprehensively by external audit. Internal audit has established communication line with external audit to exchange ideas and share information as necessary.

#### **RISK MANAGEMENT**

First Media shall manage company risks with a comprehensive and integrated risk management, to manage all risks faced by First Media and its subsidiaries, and to mitigate the impact of the risks that may occur with due regard to the risk profile of each business unit as well as the overall risk profie as a holding company.

Implementation of Risk Management is going through a number of as follows :

- Identification of risks by considering internal and external factors;
- Continuous and timely analysis and evaluation to determine priority scale and source of risks;

- Applying strategy for mitigation of risks in a sustainable manner as well as the resources required for such management;
- 4. Communication and the role of the relevant stakeholders; and
- 5. Record and determine risk profile to be monitored and examined for its development and change.

#### FIRST MEDIA'S RISK PROFILE

First Media has a risk profile based on the main risks faced in its operational activities as follows:

#### **CREDIT RISKS**

Credit risk is a risk of one of the parties for financial instrument failing to meet its liability and has caused another party suffering from financial losses. First Media's financial losses that has potential credit risks comprising of cash and cash equivalent in bank, account payable and other payables. The amount of maximum credit risk exposure is the same as the values recorded on such accounts. For credit risks related to bank, only banks with good predicate will be chosen. In addition, First Media policy is not to limit the exposure to one certain isntitution so that First Media has cash and cash equivalent in various banks.

### **CURRENCY RISKS/ CURRENCY EXCHANGE**

Currency risks is a risk of fluctuation of financial instrument value due to the change of foreign currency exchange. First Media conducts transactions using foreign currency among others work capital financing of First Media, so that First Media must convert Rupiah to foreign currency, particularly American dollar, to meet the liability requirements in foreign currency when the time is due. Fluctuations of Rupiah currency exchange against American dollar may give an impact to the financial condition of First Media. First Media is managing currency risk by supervising the fluctuation os currency exchange continuously in order they can take the right measure such as adopting value hedging transaction if it necessary to mitigate foreign currency risks.

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## **INTEREST RISKS**

Interest risk is a risk of fluctuation of financial instrument value due to the change of market interest. First Media has interest risk particularly due to taking loan using floating interest rate. First Media conducts supervision on the impact of interest movement to minimize the negative impact against First Media.

#### LIQUIDITY RISKS

Liquidity risk is a risk where First Media will suffer from problems in obtaining funds to meet their commitment related to financial instrument. First Media shall manage liquidity risk by maintaining adequate cash and cash equivalent to allow First Media meeting the commitment of First Media for normal operation of First Media. In addition, First Media also conducts supervision on the projection and actual cash flow continuously as well as supervision on the due date of assets and financial liability.

IMPLEMENTATION OF ASPECTS AND GOVERNANCE PRINCIPLES IN ACCORDANCE WITH THE PROVISIONS OF FINANCIAL SERVICE AUTHORITY

Based on Circular of Financial Services Authority No.32/ SEOJK.04/2015 on Guidelines for Public Corporate Governance, the standard implementation for GCG includes 5 (five) aspects, 8 (eight) principles, and 25 (twenty five) recommendations for application of aspects and principles of good corporate governance.

Recommendations for the application of aspects and principles of good corporate governance in the governance guidelines are the standards for the application of aspects and principles of good corporate governance which should be applied by PT First Media Tbk to implement governance principles. The description of the application is as follows:

Table of Implementation of Application of Aspects and Principles of Governance in Accordance to OJK's Terms

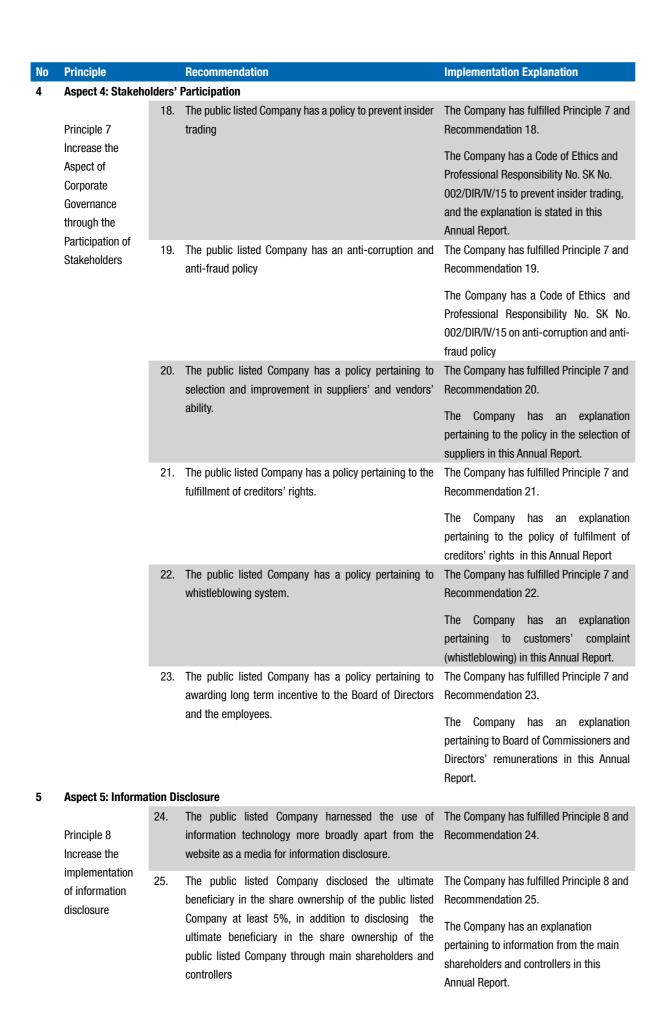
No	Principle		Recommendation	Implementation Explanation
NO 1		ahin L		
	Principle 1 Increase the	1.	Public listed Company and Shareholders in En- Public listed Company has a way or a technical procedure for voting, either openly or closed that promote independence and the interest of the shareholders.	suring the Rights of Shareholders
	Value of Holding General Meeting of Shareholders (AGM)	2.	All members of the Board of Directors and Board of Commissioners of Public listed Company are present at the Annual General Meeting of Shareholders (AGMS	The Company has fulfilled Principle 1 and Recommendation 2.
		3.	Summary of the minutes of GMS is available in the Company's public listed company's website for at least 1 (one) year.	The Company has fulfilled Principle 1 and Recommendation 3.  Minutes of GMS can be accessed by the public and shareholders through the Company's website <a href="http://www.firstmedia.co.id/investor-relations/announcement">http://www.firstmedia.co.id/investor-relations/announcement</a>
	Principle 2 Increase Communication Quality between The Company and Shareholders or Investor.	4.	The Public listed Company has a communication policy with shareholders or investor.	The Company has fulfilled Principle 2 and Recommendation 4.  Access to openness of information that is accessible to the public and shareholders through the Company's website <a href="http://www.firstmedia.co.id/investor-relations/announcement">http://www.firstmedia.co.id/investor-relations/announcement</a>
		5.	The Company revealed the communication policy of the Public listed Company and shareholders or investor on the website.	The Company has fulfilled Principle 2 and Recommendation 5.  Access to openness of information is accessible to the public and shareholders through the Company's website <a href="http://www.firstmedia.co.id/investor-relations/announcement">http://www.firstmedia.co.id/investor-relations/announcement</a>

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No	Principle		Recommendation	Implementation Explanation
2	Aspect 2: The Fun	ction a	and Role of Board of Commissioners	
	Principle 3 Strengthen the membership and composition	6.	The determination of the number of members of the Board of Commissioner shall consider the condition of the Company.	The Company has fulfilled Principle 3 and Recommendation 6.  The Company has clarified the composition of Board of Commissioner in this Annual Report.
	of Board of Commissioner	7.	The determination of the composition of members of the Board of Commissioners shall take into account the diversity of skills, knowledge and necessary experience.	The Company has fulfilled Principle 3 and Recommendation 7.  The Company has clarified the definition of diversity in the composition of the Board of Commissioners in this Annual Report.
	Principle 4 Increase the quality of the Task Implementation and Responsibility of the Board Commissioners	8.	The Board of Commissioners has a policy on self-assessment to assess the performance of the Board of Commissioners	The Company has fulfilled Principle 4 and Recommendation 8.  The Company has implemented an assessment mechanism to assess the Board of Commissioner in a collegial manner in the AGMS forum.
		9.	Self Assessment policy to assess the performance of the Board of Commissioners, is disclosed through the annual report of the Company.	The Company has fulfilled Principle 4 and Recommendation 9.  The Company has an explanation of the evaluation of the Board of Commissioner's performance in this Annual Report.
		<ul><li>10.</li><li>11.</li></ul>	The Board of Commissioners has a policy pertaining to the resignation of a member of Board of Commissioners if a member is involved in financial crime. The Board of Commissioners or Committee undertaking	The Company referred to Law of Limited Liability Company, Articles of Association, as well as the regulation on Capital Market The Company has fulfilled Principle 4 and
		a succession	the Nomination and Remuneration function prepared a succession policy in the Nomination process of members of Board of Directors.	Recommendation 11.  The Company has an explanation of the function of Nomination and Remuneration Committee in this Annual Report.

No	Principle		Recommendation	Implementation Explanation	
3	Aspect 3: The Function and Role of the Board of Director				
	Principle 5 Strengthen the membership and composition of Board of Directors	12.	Determination on the Number of members of Board of Directors taking into consideration the condition of the public listed Company along with the effectiveness in the decision making.	The Company has fulfilled Principle 5 and Recommendation 12.	
				The Company has an explanation pertaining to the Board of Director in this Annual Report.	
		13.	Determination of the composition of the Board of Directors taking into account the diversity of expertise, knowledge and necessary experience	The Company has fulfilled Principle 5 and Recommendation 13.  The Company has an explanation pertaining to the diversity in the composition of the Board of Directors in	
		14.	Members of the Board of Directors that oversees	this Annual Report.  The Company has fulfilled Principle 5 and	
			Accounting and Finance has the expertise and/or the knowledge in the field of accounting.	Recommendation 14.  The Company has an explanation pertaining to the Board of Directors, specifically in the division of tasks of the Board of Director in this Annual Report.	
	Principle 6 Increase the Quality of Task Implementation and Board of Directors' Responsibility	15.	The Board of Directors has their own self-assessment policy to assess the performance of the Board of Directors	The Company has fulfilled Principle 6 and Recommendation 15.  The Company has implemented a mechanism for the assessment of the Board of Directors in a collegial manner in the AGMS forum.	
		16.	Self-assessment policy to assess the performance of the Board of Directors is disclosed through the annual report of the public listed company	The Company has fulfilled Principle 6 and Recommendation 16.  The Company has an explanation of the performance evaluation of the Board of Director in this Annual Report.	
		17.	Board of Directors has a policy pertaining to the resignation of a member of the Board of Directors if the said member is involved in a financial crime.	The Company referred to Law on Limited Liability Company, Articles of Association, as well as the regulation of the Capital Market	

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SALES CENTER:

JAKARTA (021) 2559 6688 BANDUNG (022) 8734 6565 MALANG (0341) 330 1030

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## **CORPORATE SOCIAL RESPONSIBILITY**

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Corporate Social Responsibility is an inseparable part from the development of a company. It is a commitment from business entity to act ethically and contribute to economic development from local community or public community, along side with the improvement of standard living of the employee and its family.

First Media implement the corporate social responsibility in form of transparency of company financial management by involving external auditor, financial reporting to public, the utilization of electronic system in management in order to minimize the use of paper that might deliver a positive impact to environment, health protection for employee and its family, provides working opportunity for potential human resource that available in the community as well as improving working ability for each employee with training that in line with the business of the company. Beside of that, the other activities was added by conducting blood transfusion activities which is often needed by communities.

## **Legal Basis and Policies**

In Indonesia, the implementation of Corporate Social Responsibility ("CSR") regulated in Government Regulation No. 47of 2012 regarding Corporate Social Responsibility and Corporate Environment, which is the implementing regulation regarding to provisions of Article 74 Law No. 40 of 2007 regarding the Company Law. Therefore, Government Regulation No. 47 Year 2012 becomes the legal basis for us to develop and implement the CSR programme both inside and outside the company.

#### **Financial Reporting to Public**

First Media consistently delivers the transparency regarding to the financial report in March and September as well as the yearly financial statement. The financial statement is frequently reported by First Media to Financial Service Authority as well as Indonesia Stock Exchange. To fulfill the information needed by public or shareholders, First Media also published the financial information through the official website of First Media at <a href="https://www.firstmedia.co.id">www.firstmedia.co.id</a>.

### **Electronic Management System**

The implementation of electronic management system was implemented by First Media through integrated system based on Enterprise Resource Planning ("ERP") for purchasing

procedure, human resource system management, general affair, documentation and correspondence. Beside the documentation system and the management system that was orderly safe and orderly placed, the implementation of electronic management system also inspired by concern of the environment. As publicly known, the usage of paper for company's operational could spend a lot of papers. While the raw material of the paper comes from the tree that if it was chopped continuously would harm the life on earth.

#### **Occupational Safety and Health**

First Media provide health insurance facility for the employees and their family through Badan Penyelenggara Jaminan Sosial (BPJS) and Lippo Insurance. As mandated on Law No. 13 of 2013 in respect of Manpower and Government Regulation No. 50 of 2012 in respect of Implementation of Health Management System and Healthcare. Therefore, First Media fully understand that each manpower need comfortability guaranteed by health insurance for themselves and their family. As a result, manpower would be able to focus on their daily task in the company.

In order to control the risks associated with working activities to create safety working places, efficient, and productive, First Media has implement the occupational safety and health (OSH) management system in First Media working environment. OSH is an effort made by the First Media to secure and protect employees which realized through prevention efforts of occupational accident and occupational desseases. Since 2016, activities done by First Media that are related to the implementation of OSH include:

- 1. Occupational safety and health training.
- Training and simulation of emergency response of fire.
- Dissemination of safety and health management system (OSH).

## **Employee Recruitment and Competencies Development**

Along with the development of each business unit in First Media, it also open the manpower recruitment from communities. This is a part of active participation from First Media in terms of accommodating and developing

the available human resource in communities. Employee recruitment by First Media absorb the manpower market in Indonesia that increase annually.

In the manpower selection and recruitment activities, First Media adjust with the competency of each employee. First Media always provide ongoing career opportunities as long as the manpower shows optimal work performance. The development of potential manpower was integrated with the orientation of development of First Media business unit which are given by training, seminar, and secondary education through cooperation with universitiv.

## **Cybercrime & Healthy Internet**

Cybercrime is a crime performed with and used technology, so that preventation and eradication by means of penal is not enough. It took facilities in the form of technology itself as a means of non penal. That technology can actually not enough if cooperation with individuals and institution support it.

First Media as institution is expected to participate in pressing the occurencess of cybercrime by campaigning about the use of healthy internet and having cooperation with Republic of Indonesia Police. The form of Healthy Internet campaign is education of ethics in doing internet. In interacting with other users in internet covered by a specific rules called nettiquette or ethics on internet.

Although there is no standard statutes on how the ettiquette to interact on internet, the ettiquette interacting in the real life can be use for this purpose. First Media will always campaigning and delivered this message to internet users especially First Media customers

#### **Blood Donation**

The Corporate social responsibilities that annually done in First Media is blood donation by manpower in First Media business unit. Availability of blood in hospital always needed and never be predicted when or who will need it. On one side, through the sincerity if First Media manpower, First Media contribute in donating blood for people who need it. On the other side, blood donation activities will healthier the donator, so that First Media manpower who donate the blood would be healthier.

In 2018, the blood donation activities in cooperation with Palang Merah Indonesia has been realized for 5 (five) times. The blood donation activities in 2018 are as follows :

Date	Location	Realization Participants
15 March 2018	Link Net Building, Karawaci	152
29 March 2018	BeritaSatu Plaza, Gatot Subroto	103
18 July 2018	Link Net Building, Karawaci	160
26 November 2018	Link Net Building, Karawaci	135
19 December 2018	BeritaSatu Plaza, Gatot Subroto	100



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"Poor people are not people who do not have money, but people who do not have ideas" -Mochtar Riady-

The presence of technology in human life cannot be denied. About 150 years ago, when the industrial world began to recognize a dynamo, all business activity that run for the economy was inseparable from the dynamo motor, which was the driving force for all the production equipment engine. Afterward, there is a dynamo motor economy. But now dynamo motor economies are no longer used. Currently, all the equipment using for the production business, domestic and also personal equipment have been implanted or supported with digital chips.

The idea of creating digital chips has currently and in the future brings us into the era of digital economy.

The development of the economy with based on a dynamo into a digital economy, is not a dream or an illusion. The real example for the above development is the economic activities in the United States (US). Previously, US industry was controlled by the northern region, such as Detroit which produced cars and steel. Now, the economic power is move to south, Silicon Valley, which is the center of the information technology industry. As a result, nowadays, Detroit becomes a dead city.

In the digital era like nowadays, technology is developing so fast. If you do not feel sensitive to this situation and do not involved in it, then all of us will be left behind from other countries to facing this change, and in fact, it may cause a decadency of all fields.

If we are all not sensitive with the change of technology, world politics and economics, we, as part of a great nation will slowly disappear and be forgotten.

That event, disappearing as a nation is something might happen. We can see from the digital and robotic development which very fast, humans as the asset of the company who are responsible to the company's production or business activities will be eliminated slowly but surely.

The reality is that now we have entered an Artificial Intelligence (AI) era and also a digital era which based on big data. Both of these are very important assets, not only for business activities but also for all fields including carrying out the government or state activity. By applying the Al and big data, we are very expecting rapid progress for the country and its business activities.

If it may be said with extreme comparisons, currently the greatest wealth of humans or the nation is no longer an abundant natural resource, but the ability of AI and big data possessed. Indonesia, which has population of around 260 million people consists of diverse ethnic backgrounds, currently supposed to be a rich country because Indonesia have big population, consequently the state-owned data is also very big. The big data that we have must be utilized optimally and will have a benefit for their population, so that we are not being left behind from other countries in the digital era.

Digital technology has changed how we interact, in social interactions, or in trading activities, or buying and selling activities and any other activities, we can use digital social





HARGA 3 BLN MIN. BERLANGGANAN 3 BLN

(RP. 300.000/3 BLN)

**HARGA 6 BLN** /BLN MIN. BERLANGGANAN 6 BLN

HARGA 12 BLN MIN. BERLANGGANAN 12 BLN

(RP. 1.080.000/12 BLN)

## **PAKET BIG FAMILY | 60 CHANNEL**

(RP. 570.000/6 BLN)















SCTV DANTY